

# Mastellone Hermanos S.A.

Interim Consolidated Financial Statements for the six-month period ended June 30, 2012

# MASTELLONE HERMANOS SOCIEDAD ANÓNIMA

# CONSOLIDATED INFORMATIVE SUMMARY AS OF JUNE 30, 2012

(in thousands of Argentine pesos)

# 1. BRIEF COMMENT ON THE COMPANY'S ACTIVITIES (\*)

The results for the first half of 2012 were negatively affected especially by two factors: on one hand, the delay in the implementation of prices increases for the domestic market, which recently could be effective in June, attempted the Company to compensate the effect generated by costs increases; on the other hand, the drop of international prices has impacted the valuation of inventories, having its consequent impact over the Company's results.

It should be highlight, that sales in the domestic market have shown a good performance, reflecting an increase in comparison with the same period of 2011, especially with an important increase on cheese sales. Unfortunately, this growth was not enough to compensate higher costs, especially those related with labour and transportation.

# 2. CONSOLIDATED FINANCIAL POSITION

	6/30/2012	6/30/2011
	(in thousar	nd pesos)
Current assets	1,545,651	1,300,200
Non-current assets	1,531,566	1,476,292
TOTAL	3,077,217	2,776,492
Current liabilities	1,399,638	908,927
Non-current liabilities	974,106	1,072,952
TOTAL	2,373,744	1,981,879
Equity attributable to owner of the Company	703,463	794,603
Non-controlling interests	10_	10
TOTAL EQUITY	703,473	794,613
TOTAL LIABILITIES AND EQUITY	3,077,217	2,776,492

# 3. CONSOLIDATED STATEMENTS OF OPERATIONS

	6/30/2012	6/30/2011	
	(in thousand pesos)		
Operational results – (loss) income	(8,070)	53,497	
Investment income, financial cost and foreign exchange differences	(115,097)	(84,223)	
Other gains and losses	8,232	1,127	
Loss before taxes	(114,935)	(29,599)	
Income tax and alternative minimum income tax	19,258	784	
NET LOSS FOR THE PERIOD	(95,677)	(28,815)	
Other comprehensive income	(2,498)	9,781	
TOTAL COMPREHENSIVE LOSS FOR THE PERIOD	(98,175)	(19,034)	

# 4. PRODUCTION AND SALES VOLUME (\*)

	ACUMULATED SALES			
	6/30/2012	6/30/2011		
	(in thousand lit	ers of milk)		
Domestic market	817,105	739,979		
Foreign market	117,057	100,490		
Total	934,162	840,469		

The production volumes are similar to sales volumes due to the perishable nature of marketed products.

#### 5. RATIOS

	6/30/2012	6/30/2011
Current assets to current liabilities	1.10	1.43
Shareholders' equity to total liabilities	0.30	0.40
Non-current assets to total assets	0.50	0.53

# 6. OUTLOOK (\*)

At the date of issuance of these financial statements, despite the drop of international prices, markets has entered on a stage of certain stability, so we believe that the impact on future results of the Company will be limited considering, as we mentioned in the first quarter of the current year financial statements, that most of our sales are made in the Argentine and Brazilian domestic market with no extremely direct exposure to international prices. On the other hand, we keep our expectative of a stable behaviour of raw milk prices for the rest of the year.

We believe that, with the application of still pending prices increases for the products that we sale in Argentina's domestic market, together with the sustainability of present sales volumes, - especially cheese sales - it will allow us to get a strong recovery of the Company's results.

# 7. CALCULATION OF THE EBITDA OF THE COMPANY (\*)

A calculation of EBITDA (according to its definition under the terms of the agreement of the debt refinancing of May 2010) ("Contractual (1) (2) EBITDA") for the six-month periods ended June 30, 2012 and 2011 is included below. This calculation is presented only to be used as guidance by holders and any other interested parties. The calculation, which is stated in thousands of pesos, should be considered an estimate subject to adjustments and not to be an indication, either explicit or implicit, of the Contractual EBITDA amount for the future.

		6/30/2012	6/30/2	2011
		6 months (1.1.2012 to 6.30.2012)	6 months to 6.30	-
1	Net loss for the period	(95,677	)	(28,815)
2	Income tax and alternative minimum income tax	(19,258	)	(784)
3	Amortization Amortization of intangible assets	372	2	372
4	Depreciation Depreciation of property, plant and equipment Depreciation of investment property	51,769 51,682 85	60,746 17	60,763
5	Fixed charges Financial cost Secured debt payments by the Company Payment of dividends on preferred stock	69,145	61,048	61,048
6	All exchange differences All the inflation adjustment	52,668 52,668	28,168	28,168
7	Other charges which have not and will not imply a cash movement Write-off of spare parts		1,152	1,152
	<b>Total contractual EBITDA</b>	59,017	<u></u>	121,904

- (1) Contractual EBITDA may differ from the EBITDA or Adjusted EBITDA, all being measures that the Company may present in other documents and that shows additional information about its ability to pay its debt, but that do not arise from professional accounting standards. No form of EBITDA should be considered in isolation or as a substitute of other measures of financial performance or liquidity or as a substitution of measures arising from professional accounting standards. We believe that EBITDA is a measure commonly reported and widely used by investors and other interested parties in the industry as a measure of a company's operating performance and debt servicing ability because it assists in comparing performance on a consistent basis without computing depreciation and amortization charges, among others. However, Contractual, Adjusted EBITDA or similar measures may not be comparable in all instances to other similar types of measures used by other companies
- (2) Contract values reported EBITDA originate in the historical operations of the Company for the periods indicated in each case, and are not estimates or provisions of the values that could be achieved in the future. The Company assumes no responsibility for any discrepancies that may exist.
- (\*) Information not reviewed by the Auditors.

Buenos Aires, August 9, 2012

# MASTELLONE HERMANOS SOCIEDAD ANÓNIMA CONSOLIDATED STATEMENT OF FINANCIAL POSITION AT JUNE 30, 2012 (in thousands of Argentine pesos)

	Notes	6/30/2012	12/31/2011	1/1/2011
<u>ASSETS</u>				
CURRENT ASSETS				
Cash and cash equivalents	5	100,291	64,101	39,907
Other financial assets	6	11,108	8,033	2,110
Trade accounts receivable	7 and 26	701,208	628,385	469,862
Tax credits	8	13,745	42,961	64,854
Other receivables	9 and 26	31,482	37,851	26,901
Inventories	10 and 26	687,817	679,217	566,648
Other assets				197
Total Current Assets		1,545,651	1,460,548	1,170,479
NON-CURRENT ASSETS				
Other financial assets	6	3,982	3,789	
Tax credits	8	18,420	17,554	25,450
Other receivables	9 and 26	19,162	12,805	15,445
Deferred tax assets	18	5,918	8,039	13,424
Advances to suppliers		18,299	17,313	16,069
Property, plant and equipment	11 and 26	1,447,805	1,402,217	1,408,945
Investment property		1,613	1,698	138
Goodwill		3,121	3,121	3,121
Intangible assets		3,220	3,592	4,320
Other assets		10,026	9,354	9,293
<b>Total Non-Current Assets</b>		1,531,566	1,479,482	1,496,205
TOTAL ASSETS		3,077,217	2,940,030	2,666,684
CURRENT LIABILITIES				
Trade payable	12	886,570	678,669	531,961
Borrowings	13 and 26	267,722	158,553	34,939
Accrued salaries, wages and payroll taxes	14	140,115	137,700	94,765
Taxes payable	15	71,277	64,981	48,496
Advance from customers		23,797	11,012	24,358
Provisions	16	1,782	9,616	8,980
Other liabilities	17	8,375	6,887	7,796
Total Current Liabilities		1,399,638	1,067,418	751,295
NON-CURRENT LIABILITIES  Trade payable				22
Trade payable Borrowings	13 and 26	721,431	781,184	759,801
Taxes payable and accrual for tax relief	15 and 26	59,093	61,747	71,129
Deferred tax liabilities			· ·	242,656
Provisions	18 16	168,416 21,945	205,877 18,005	242,030
Other liabilities	17	3,221		7,868
Total Non-Current Liabilities	17	974,106	4,151 1,070,964	1,101,742
Total Liabilities		2,373,744	2,138,382	1,853,037
EQUITY				
Common stock		457,547	457,547	457,547
Reserves		39,681	11,497	
Retained earnings - including net result for the period or year		206,235	332,594	356,090
Equity attributable to owners of the Company		703,463	801,638	813,637
Non-controlling interests		10	10	10
Total equity		703,473	801,648	813,647
TOTAL LIABILITIES AND EQUITY		3,077,217	2,940,030	2,666,684
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# MASTELLONE HERMANOS SOCIEDAD ANÓNIMA CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE SIX AND THREE-MONTH PERIODS ENDED JUNE 30, 2012

(in thousands of Argentine pesos)

	Notes	6/30/2012 Six-month	6/30/2011 Six-month	6/30/2012 Three- month	6/30/2011 Three- month
Revenue	19	3,485,354	2,811,135	1,872,292	1,525,495
Cost of sales	20	(2,593,909)	(2,105,227)	(1,396,072)	(1,119,789)
Gross income	2.1	891,445	705,908	476,220	405,706
Selling expenses	21	(772,437)	(554,966)	(416,743)	(303,847)
General and administrative expenses	21	(127,078)	(97,445)	(68,938)	(49,527)
Investment income	22	6,716	4,993	3,034	2,653
Financial cost	22	(69,145)	(61,048)	(34,612)	(30,275)
Foreign exchange loss	••	(52,668)	(28,168)	(37,767)	(11,645)
Other gains and losses	23	8,232	1,127	2,742	705
(Loss) income before taxes		(114,935)	(29,599)	(76,064)	13,770
Income tax and alternative minimum		40.050	<b>-</b> 0.4	44.40.5	(10 =00)
income tax	24	19,258	784	11.106	(10.702)
NET (LOSS) INCOME FOR THE PERIOD		(95,677)	(28,815)	(64,958)	3,068
Other comprehensive (loss) income, net of income tax  Exchange differences on translating					
foreign operations		(2,498)	9,781	(6,200)	5,943
TOTAL COMPREHENSIVE (LOSS) INCOME FOR THE PERIOD		(98,175)	(19,034)	(71,158)	9,011
(Loss) income attributable to: Owners of the Company Non-controlling interests		(95,677)	(28,815)	(64,958)	3,068
(Loss) income for the period		(95,677)	(28,815)	(64,958)	3,068
Comprehensive (loss) income attributable to:					
Owners of the Company Non-controlling interests		(98,175)	(19,034)	(71,158)	9,011
Comprehensive (loss) income for the period		(98,175)	(19,034)	(71,158)	9,011

# MASTELLONE HERMANOS SOCIEDAD ANÓNIMA CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE SIX-MONTH PERIOD ENDED JUNE 30, 2012 (in thousands of Argentine pesos)

	Shareholders'		Reserve	s	Retained			Total
	contributions	Legal	Facultative	Foreign currency	earnings	Owners	Non	
	Common stock	reserve	reserve	translation reserve	(losses)	of the Parents	controlling interest	
Balance at December 31, 2011	457,547	15,273		(3,776)	332,594	801,638	10	801,648
Net loss for period Other comprehensive result for the period				(2,498)	(95,677)	(95,677) (2,498)		(95,677) (2,498)
Total comprehensive loss for the period				(2,498)	(95,677)	(98,175)		(98,175)
Resolution of General Ordinary Shareholders' Meeting held on March 27, 2012: Appropriation to facultative reserve (Note								
3.14)			30,682		(30,682)			
Balance at June 30, 2012	457,547	15,273	30,682	(6,274)	206,235	703,463	10	703,473

# MASTELLONE HERMANOS SOCIEDAD ANÓNIMA CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE SIX-MONTH PERIOD ENDED JUNE 30, 2011 (in thousands of Argentine pesos)

	Shareholders' contributions Common stock	Legal reserve	Foreign currency translation reserve	Retained earnings (losses)	Equity attrib Owners of the parent	Non controlling interest	Total
Balance at January 1st, 2011	457,547			356,090	813,637	10	813,647
Net loss for period Other comprehensive results for the period Total comprehensive income (loss) for the period			9,781 9,781	(28,815)	(28,815) 9,781 (19,034)		(28,815) 9,781 (19,034)
Resolution of General Ordinary and Extraordinary Shareholders' Meeting held on March 31, 2011: Appropriation to legal reserve (Note 3.14)		15,273		(15,273)			
Balance at June 30, 2011	457,547	15,273	9,781	312,002	794,603	10	794,613

# MASTELLONE HERMANOS SOCIEDAD ANÓNIMA CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE SIX-MONTH PERIOD ENDED JUNE 30, 2012

(in thousands of Argentine pesos)

	Note	6/30/2012	6/30/2011
Cash flows provided by operating activities			
Net loss for the period		(95,677)	(28,815)
Adjustments to reconcile net loss for the period to net cash provided by			
operating activities:			
Income tax and alternative minimum income tax accrued		(19,258)	(784)
Financial cost		69,145	61,048
Foreign exchange losses		50,922	42,064
Depreciation of property, plant and equipment		51,682	60,746
Additions to provision for doubtful accounts, sale rebates and provisions			
(net of reversals)		5,621	2,619
Write-off of spare parts			1,152
Depreciation of investment property		85	17
Amortization of intangible assets		372	372
Gain on sale of property, plant and equipment		(4,379)	(1,283)
		58,513	137,136
Changes in working capital	25	150,918	22,172
Subtotal		209,431	159,308
Payments of income tax and alternative minimum income tax		(8,549)	(13,255)
Net cash provided by operating activities		200,882	146,053
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Cash flows used in investing activities			
Purchase of property, plant and equipment		(97,908)	(45,820)
Increase of other financial assets		(3,268)	(6,316)
Acquisition of intangible assets		, , ,	(15)
Proceeds from sale of subsidiary company		5,173	( - /
Proceeds from sale of property, plant and equipment		6,498	1,763
Acquisition of subsidiary		(1,377)	(2,035)
Increase of other assets		(672)	(=,===)
Net cash used in investing activities		(91,554)	(52,423)
The sale and the s		()1,001)	(62,126)
Cash flows used in financing activities			
Net variation in loans		(22,437)	7,574
Payments of interests		(50,701)	(41,179)
Net cash used in financing activities		(73,138)	(33,605)
		(-)/	(,)
Increase in cash and cash equivalents		36,190	60,025
Cash and cash equivalents at beginning of year		64,101	39,907
Cash and cash equivalents at end of period		100,291	99,932
Cash and cash equivalents at end of period	;	100,491	33,334

# MASTELLONE HERMANOS SOCIEDAD ANÓNIMA NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX-MONTH PERIOD ENDED JUNE 30, 2012

(in thousands of Argentine pesos)

# 1. GENERAL INFORMATION

Mastellone Hermanos S.A. (hereinafter "Mastellone Hermanos S.A." or the "Company") is a sociedad anónima under the laws of Argentina, registered with the Public Registry of Commerce on May 17, 1976. The term of the Company expires on November 5, 2060. Its legal address is in Encarnación Ezcurra 365/375, 2<sup>nd</sup> floor, office 308, City of Buenos Aires.

The main activity of the Company is the manufacturing and distribution of dairy products. The Company process and distribute a broad line of fresh dairy products including fluid milk, cream and butter, as well as long-life milk products, including cheese, powdered milk and caramelized condensed milk, which is known in Argentina and abroad as dulce de leche. The Company markets its dairy products under several brands names, including La Serenísima, La Armonía, Ser and Fortuna and to a lesser extent, the brand of some of its major customers.

The breakdown of consolidated companies in these financial statements is exposed in Note 2.4.

# 2. BASIS OF PREPARATION OF THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

# 2.1 Statement of compliance of International Financial Reporting Standards ('IFRS') and basis of preparation

The interim consolidated financial statements for the six-month period ended June 30, 2012 have been prepared in conformity with International Accounting Standard ("IAS") N° 34, "Interim Financial Reporting". The adoption of such standard, and the entire set of International Financial Reporting Standards ('IFRS') as issued by the International Accounting Standards Board ('IASB') was established by Technical Resolution N° 26 issued by the Argentine Federation of Professional Councils in Economic Sciences ("F.A.C.P.C.E.") and by the Comisión Nacional de Valores ("CNV"), Argentine Securities Commission. In accordance with the above mentioned accounting standards and regulatory standards, IFRS are mandatory for fiscal year beginning January 1<sup>st</sup> 2012. The effects of changes caused by the application of this new accounting basis are presented in Note 31.

The figures and other information for the fiscal year ended December 31, 2011 and as of January 1, 2011 (the latter being the date of transition to IFRS) and for the six-month period ended on June 30, 2011 are an integral part of these interim consolidated financial statements and are intended to be read only in relation to those financial statements.

The legal currency in Argentina is the Peso. The interim consolidated financial statements are presented in thousands of Pesos.

The interim consolidated financial statements have been translated into English for the convenience of English-speaking readers. The interim consolidated financial statements are the English translation of those originally issued by Mastellone Hermanos S.A. in Spanish and presented in accordance with IFRS.

# 2.2 Applicable accounting policies

The interim consolidated financial statements have been prepared under the historical cost conventions, except for the revaluation of certain non-current assets (see Note 31) and financial

assets. Usually, the historical cost is based on the fair value of the consideration given in exchange for the assets.

The principal accounting policies are described in Note 3.

The preparation of these financial statements are the responsibility of the Company's Board of Directors and requires accounting estimates and judgments of the administrators when applying financial standards. Areas of high complexity which require more judgments or those in which assumptions and estimations are more significant are detailed in Note 4.

# 2.3 Standards and interpretations not yet adopted

The Company did not adopt the following standards and interpretations as per the application of the mentioned pronouncements are not required for the six-month period ended June 30, 2012.

Standard	Name
IFRS 9	Financial instruments <sup>1</sup>
IFRS 10	Consolidated financial statements <sup>1</sup>
IFRS 11	Joint arrangements <sup>1</sup>
IFRS 12	Disclosure of interests in other entities <sup>1</sup>
IFRS 13	Fair value measurement <sup>1</sup>

<sup>&</sup>lt;sup>1</sup> Effective for fiscal years beginning on or after January 1<sup>st</sup>, 2013.

• IFRS 9 "Financial instruments" issued in November 2009 and revised in October 2010 introduces new requirements for the classification, measurement and derecognition of financial assets and liabilities.

IFRS 9 requires all recognised financial assets that are within the scope of IAS 39 Financial instruments - Recognition and measurement to be subsequently measured at amortized cost or fair value. Specially, debt investments that are held within a business model whose objective is the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortized cost at the end of subsequent accounting periods. All other debts investments and equity instruments are measured at their fair values at the end of subsequent accounting periods.

The most significant effect of IFRS 9 regarding the classification and measurement of financial liabilities relates to the accounting for changes in fair value of a financial liability (designated as at fair value through profit or loss) attributable to changes in the credit risk of that liability. Specifically, under IFRS 9, for financial liabilities that are designated as at fair value through profit or loss, the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is recognised in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. Changes in fair value attributable to a financial liability's credit risk are not subsequently reclassified to profit or loss. Previously, under IAS 39, the entire amount of the change in the fair value of the financial liability designated as at fair value through profit or loss was recognised in profit or loss.

IFRS 9 is effective for annual periods beginning on or after 1 January 2013, with earlier application permitted.

The Company's Board of Directors anticipates that the IFRS 9 will be adopted in the financial statements of the Company for the year beginning on January 1, 2013. It is likely

that changes will not affect significantly the amounts set out in relation to assets and liabilities of the Company. However, it is not possible to determine the potential impact in a reasonable manner until a detailed review is completed.

• IFRS 10 describes principles for preparation and presentation of consolidated financial statements when an entity controls one or more entities. IFRS 10 replaces the consolidation requirements described in SIC-12 "Consolidation - Specific purpose entities" and IAS 27 "Consolidated and separate financial statements". Early application is encouraged. IFRS 10 is based on existing principles to identify the concept of control as the most important factor in determining whether an entity must be included in the consolidated financial statements of the holding Company. The standard provides additional guidance to assist in the determination of control where this is difficult to assess.

The Company's Board of Director anticipates that IFRS 10 will be adopted in the financial statements of the Company for the year beginning January 1, 2013. It is likely that changes will not affect significantly the amounts set out in relation to assets and liabilities of the Company; however it is not possible to determine the potential impact in a reasonable manner until a detailed review is completed.

• IFRS 11 classifies the joint agreements either as joint ventures (combining the existing concepts of jointly controlled assets and jointly controlled operations) or as joint ventures (equivalent to the existing concept of jointly controlled entity). The joint operation is the joint agreement whereby the parties with joint control are entitled to the assets and liabilities obligations. Joint venture is the joint agreement by which parties with joint control of the agreement are entitled to the net assets of the agreement. IFRS 11 requires the use of proportional equity method for joint interests while eliminating the proportional consolidation method.

The Company's Board of Director anticipates that IFRS 11 will be adopted in the financial statements of the Company for the year beginning January 1, 2013. It is likely that changes will not affect significantly the amounts set out in relation to assets and liabilities of the Company; however it is not possible to determine the potential impact in a reasonable manner until a detailed review is completed.

IFRS 12 applies to entities that hold interests in subsidiaries, joint arrangements, associated
or unconsolidated structures. IFRS 12 requires disclosure objectives, as well as what are the
minimum disclosures to be provided to meet these objectives, which are those that help users
of financial statement to assess the nature and risks associated with investments in other
entities. The disclosure requirements are important and may require significant effort to
comply.

The Company's Board of Directors anticipates that IFRS 12 will be adopted in the financial statements of the Company for the year beginning January 1, 2013. It is likely that changes will not affect significantly the disclosures in the financial statements of the Company. However, it is not possible to determine the potential impact in a reasonable manner until a detailed review is completed.

• IFRS 13 requires one structure for fair value measurements when it is required by another IFRS. This IFRS applies to elements of both financial and non-financial assets and liabilities measured at fair value. Fair value is measured as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the trade date.

The Company's Board of Directors anticipates that IFRS 13 will be adopted in the financial statements of the Company for the year beginning January 1, 2013. It is likely that changes will not affect significantly the disclosures in the financial statements of the Company.

However, it is not possible to determine the potential impact in a reasonable manner until a detailed review is completed.

#### 2.4 Basis of consolidation

The interim consolidated financial statements of Mastellone Hermanos Sociedad Anónima include the stand-alone financial statements of the parent and its subsidiaries. Control exists when the Company has the power to govern the financial and operating policies of an entity to obtain benefits from its activities.

Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

The financial statements of the subsidiaries, with registered offices abroad, used to prepare the interim consolidated financial statements were issued in accordance with IFRS. Assets, liabilities and equity accounts were converted into pesos considering the exchange rate prevailing at the date of these financial statements. The income and expenses accounts were converted into pesos according to the exchange rate prevailing at the end of each month.

The main consolidation adjustments are the followings:

- elimination of assets, liabilities, income and expenses of the parent with those of its subsidiaries, in order to disclose the balances maintained effectively with third parties; and
- offset the carrying amount of the parent's investment in each subsidiary and the parent's portion of equity of each subsidiary.

Detailed below are the subsidiaries whose financial statements have been included in these interim consolidated financial statements:

			% of direct and indirect participation in capit stock and votes				
Company	Main Activity	Country	6/30/2012	12/31/2011	6/30/2011	1/1/2011	
Con-Ser S.A.	Transportation services, services for vehicle, sale of parts and distribution						
	of cooling equipments	Argentina	100.00	100.00	100.00	100.00	
Leitesol Industria e Comercio S.A.	Production and distribution of dairy products	Brasil	100.00	100.00	100.00	100.00	
Marca 4 S.A.	Ownership, administration and legal defense of trademarks <i>Ser</i> and <i>La</i> Serenísima	A	99.99	99.99	99.99	99.99	
Marca 5 Asesores en Seguros	Insurance broker	Argentina	99.99	99.99	99.99	99.99	
S.A.		Argentina	99.99	99.99	99.99	99.99	
Mastellone Hermanos do Brasil Comercial e Industrial Ltda.	Inactive	Brasil	100.00	100.00	100.00	100.00	
Mastellone San Luis S.A.	Manufacturer of dairy products	Argentina	99.99	99.99	99.99	99.99	
Promas S.A.	Agricultural exploitation	Argentina	100.00	100.00	100.00	100.00	
Puraláctea S.A. (1)	Financial activities	Argentina		100.00	100.00	100.00	
Transporte Lusarreta Hermanos	Inactive	C					
S.A. (2)		Argentina	100.00	100.00	100.00	100.00	

- (1) On May 22, 2012, the Extraordinary Shareholders' meetings of Mastellone Hermanos S.A. (incorporating company) and Puraláctea S.A. (incorporated company) approved the preliminary merger agreement and the consolidated balance sheet for merger purposes, based on the financial statements of these companies as of December 31, 2011. The merger was effective January 1<sup>st</sup>, 2012. The merger was approved by the National Securities Commission ("Comisión Nacional de Valores") on July 3, 2012.
- (2) Indirectly controlled by the Company because it is controlled by Con-Ser S.A.

The financial position statements of Mastellone Hermanos Sociedad Anónima as of June 30, 2012 and December 31, 2011 and the statements of comprehensive income, changes in equity and cash flows for the six-month periods ended June 30, 2012 and 2011, were consolidated

based on financial statements of the subsidiaries companies for the periods or years ended at such dates.

The company Mastellone de Paraguay S.A., acquired in 2011, was not consolidated for being not significant. The parent company holds directly and indirectly 100% of its capital stock as of June 30, 2012 and December 31, 2011.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 3.1 Functional and presentation currency

The items of the financial statements of each consolidated entity are measured using the currency of the main economic environment in which operates (the functional currency). The functional currency of the parent company and the subsidiaries established in Argentina, is the Peso (legal currency of Argentina), which is also the presentation currency of these interim consolidated financial statements. The functional currency of the Brazilian subsidiaries (Leitesol Industria e Comercio S.A. and Mastellone Hermanos do Brasil Comercial e Industrial Ltda.) and the Paraguayan subsidiary are the Reais and the guaraní, respectively.

In the interim consolidated financial statements, assets and liabilities of foreign subsidiaries have been translated into Pesos using the exchange rate prevailing at the end of the period or year. Income and expenses have been translated at the month average exchange rate. The exchange differences are classified in other comprehensive result and included in equity under caption "Foreign currency translation reserve".

# 3.2 Foreign currency

In preparing the financial statements of each individual entity, transactions in currencies other than the entity's functional currency (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period or year, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences on monetary items are recognised in profit and loss in the period or year in which they arise.

#### 3.3 Financial assets

Financial asset is any asset like: cash, time deposits in financial entities, equity instruments of other companies, contractual rights, or a contract which can or could be liquidated with the delivery of equity instruments of the Company.

Financial assets are classified into the following specified categories: 'financial assets measured at fair value through profit and loss', 'held for trading', 'held-to-maturity' and 'loans and receivables'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

Financial assets must be recognised on trade date, it means date where the Company commits to purchase or sale an asset. The recognition method is consistent for all purchases or sales of financial assets of the same category.

Financial assets are initially measured at fair value, plus transaction costs, except for those financial assets classified as at fair value through profit or loss.

# 3.3.1 Cash and cash equivalents

Include cash, bank current accounts and short-term investments with original maturity up to 90 days, with low risk of value variation and destined to attendee short-term liabilities.

# 3.3.2 Financial assets at fair value through profit and loss

Financial assets are classified as at fair value through profit and loss when the financial asset is held for trading. A financial asset is classified as held for trading if it has been acquired principally for the purpose of selling it in the near term.

Financial assets at fair value through profit and loss are stated at fair value, with any gains or losses arising on remeasurement recognised in consolidated statement of comprehensive income. The net gain or loss recognised in profit or loss incorporates any dividend or interest earned on the financial asset and is included in the 'Investment income' line in the consolidated statement of comprehensive income.

# 3.3.3 Held-to-maturity financial assets

Comprises private bonds with fixed or determinable payments and fixed maturity dates that the Company has the positive intent and ability to hold to maturity. Subsequent to initial recognition, held-to-maturity investments are measured at amortized cost using the effective interest method less any impairment. Revenue is recognised on an effective yield basis.

#### 3.3.4 Receivables

Trade and other receivables are non-derivate financial assets with fixed or determinable payments that are not quoted in an active market and are classified as 'receivables'. Receivables are measured at amortized cost using the effective interest method, less any impairment.

#### 3.3.5 Effective interest method

The effective interest method is a method of calculating the amortized cost of a debt instrument and of allocating interest income over the relevant year. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument.

Income is recognised on an effective interest basis for debt instruments other than those financial assets classified as fair value through profit and loss (Note 3.3.2).

#### 3.3.6 Impairment of financial assets

Financial assets are assessed by the Company for indicators of impairment at the end of each reporting year. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the financial asset have been affected.

### 3.3.7 Derecognition of financial assets

The Company derecognizes a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Company neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Company recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Company retains substantially all the risks and rewards of ownership of a transferred financial asset, the Company continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

# 3.4 Inventories

Inventories are stated at the acquisition weighted average cost adjusted, if necessary at net realizable value. The net realizable value is the estimated price of sale less estimated costs to conclude such sale.

Based on the Board of Director's analysis at June 30, 2012, December 31 and January 1, 2011, slow-moving or obsolete inventories were charged in the statement of comprehensive income in the period such evaluation was performed, which evaluated the conservation status, the future use and the net realizable value of those inventories.

# 3.5 Property, plant and equipment

Lands and buildings held for use in production, supply of services or for administrative
purposes, machinery, equipment and tools, fittings, laboratory equipment and furniture,
vehicles and trays are stated in the consolidated statement of financial position at their
cost less any subsequent accumulated depreciation.

Land is not depreciated. Depreciation of buildings, machinery equipment and tools, fittings, laboratory equipment and furniture, vehicles and trays is recognised as a loss of each period or year.

- Work in progress is carried at cost, less any recognised impairment loss. Cost includes
  professional fees and capitalized interests. These assets are classified in the appropriate
  category of Property, plant and equipment when the construction has been completed
  and it is ready for use. Depreciation of these assets, on the same basis as other property
  assets, commences when the assets are ready for their intended use.
- Depreciation is recognised so as to write-off the cost or valuation of assets (other than land) less their residual values over their useful lives, using the straight-line method. The estimated useful lives and residual values are reviewed at each year end, with the effect of any changes in estimates being accounted for on a prospective basis.
- Assets acquired under finance leases are depreciated over their expected useful lives on the same basis as owned assets or, where shorter, the term of the relevant lease.
- An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Gain or loss derived of the write-off or disposal of an item of Property, plant and equipment is determined as the difference between the obtained sale value and the book value and it is stated in the consolidated statement of comprehensive income.

The Company has chosen the exemption under IFRS 1 – "First Time Adoption of International financial Reporting standard" related to the use of deemed cost for property plant and equipment. See also Note 31.

# 3.6 Intangible assets

Intangible assets include costs of development of projects, brands and patents. The accounting policies for the recognition and measurement of these intangible assets are described below.

# 3.6.1. – Intangible assets acquired separately

Intangible assets with finite useful life that are acquired separately are carried at cost less accumulated amortization and accumulated impairment losses. Amortization is recognised on a straight-line basis over their estimated useful lives. The estimated useful lives and amortization method are reviewed at the end of each reporting year, with the effect of any changes in estimates being accounted for on a prospective basis.

# 3.6.2. – Internally-generated intangible assets – research and development expenditure

Expenditure on research activities is recognised as an expense in the year in which it is incurred.

An internally-generated intangible asset arising from development (or from the development phase of an internal project) is recognised if, and only if, all of the following have been demonstrated:

- the technical feasibility of completing the intangible asset so that it will be available for use or sale:
- the intention to complete the intangible asset and use or sell it;
- the ability to use or sell the intangible asset;
- how the intangible asset will generate probable future economic benefits;
- the availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset; and
- the ability to measure reliably the expenditure attributable to the intangible asset during its development.

The amount initially recognised for internally-generated intangible assets is the sum of the expenditure incurred from the date when the intangible asset first meets the recognition criteria listed above. Where no internally-generated intangible asset can be recognised, development expenditure is recognised in profit or loss in the period or year in which it is incurred.

Subsequent to initial recognition, internally-generated intangible assets are reported at cost less accumulated amortization and accumulated impairment losses, on the same basis as intangible assets that are acquired separately.

# 3.6.3. – Derecognition of an intangible asset

An intangible asset is derecognised on disposal or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, are measured as the difference between the net disposal proceeds and the carrying amount of the asset, and are recognised in profit or loss when the asset is derecognised.

# 3.7 Impairment of tangible and intangible assets other than goodwill

At the end of each reporting year, the Company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). When it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs. When a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

In assessing impairment, assets which do not generate an independent cash flow are included in an appropriate cash-generating unit. Recoverable value of these assets or of the cash-generating unit is the higher of fair value (measured according to method of discounted future cash flows) and book value or recorded value.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pretax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

At June 30, 2012 and December 31 and January 1st, 2011 no impairment losses were recorded.

#### 3.8 Business combination

Acquisitions of businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the Company, liabilities incurred by the Company to the former owners of the acquire and the equity interests issued by the Company in exchange for control of the acquire. Acquisition-related costs are recognised in profit or loss as incurred.

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognised at their fair value at the acquisition date, except that:

- deferred tax assets or liabilities and liabilities or assets related to employee benefit arrangements are recognised and measured in accordance with IAS 12 *Income Taxes* and IAS 19 *Employee Benefits*, respectively;
- liabilities or equity instruments related to share-based payment arrangements of the acquire or share-based payment arrangements of the Company entered into to replace share-based payment arrangements of the acquire are measured in accordance with IFRS 2 Share-based Payment at the acquisition date; and
- assets (or disposal groups) that are classified as held for sale in accordance with IFRS 5 Non-current Assets Held for Sale and Discontinued Operations are measured in accordance with that standard.

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in acquire, and the fair value of the acquirer's previously held equity interest in the acquire (if any) over the net amounts at the acquisition-date of the

identifiable assets acquired and the liabilities assumed. If, after reassessment, the net amount at the acquisition-date of the identifiable assets acquired and liabilities assumed exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquire and the fair value of the acquirer's previously held interest in the acquire (if any), the excess is recognised immediately in profit or loss as a bargain purchase gain.

The value of goodwill does not exceed their estimated recoverable value at the end of period or year.

# 3.9 Other assets

These include mainly investments in other companies where no significant influence is exercised. These investments are valued at cost, which do not exceed their estimated recoverable value.

#### 3.10 Liabilities

The Company recognizes a liability when it has a present obligation (legally enforceable as a result of the execution of a contract or a mandate contained in a legal standard) resulting from a past event and whose amount owed can be estimated reliably.

# 3.11 Financial liabilities

Financial liabilities initially measured at fair value, net of transaction costs are subsequently measured at amortized cost using the effective interest method. Interest charges are stated in the "Financial cost" line of the consolidated statement of comprehensive income, except the part stated in the cost of work in progress of Property, plant and equipment.

# 3.11.1 - Derecognition of financial liabilities

The Company derecognizes financial liabilities (or a part of them) when, and only when, the Company's obligations are discharged, cancelled or they expired.

The difference between the carrying amount of the financial liability derecognised and the consideration paid is recognised in profit or loss.

# 3.12 Provisions

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event and, it is probable that the Company will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting year, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

The Company has been claimed in civil and commercial lawsuits. Reserves for contingencies are recorded on a risk assessment basis and when the likelihood of a loss is probable. The assessment of a loss probability is based on the opinion of legal counsels of the Company.

# 3.13 Government grants

If any, the subsidized loans granted, directly or indirectly, by Governments to the Company or its controlled subsidiaries, with interest rates which are below the current market conditions are treated as a grant. Its measurement is performed considering the difference between the obtained values and the fair value resulting from applied current market rates.

Tax benefits whereas the Company is a beneficiary, are recognised directly in results of each period or year.

# 3.14 Equity accounts

# Capital stock

Capital stock is composed by contributions made by the shareholders, represented by shares and includes subscribed shares at their nominal value. Capital stock, which amounted to 457,547 as of June 30, 2012, December 31, June 30 and January 1<sup>st</sup> 2011, is composed by 194,428 corresponding to nominative, non-endorsable shares of Ps. 1 par value, with 5 votes each and 263,119 corresponding to nominative, non-endorsable shares of Ps. 1 par value, with 1 vote each.

#### Legal reserve

The current Argentine legal regulations (Law  $N^{\circ}$  19,550) require the Company to appropriate 5% of its net income per year to a "Legal reserve", which arises from the sum of the net income, prior year adjustments, transfers from other comprehensive income to accumulated earnings and accumulated loss from prior years, until such reserve equals 20% of the capital stock.

The General Ordinary and Extraordinary Shareholders' Meeting held on March 31, 2011 approved the restoring of 13,137 to the legal reserve which had been reduced to absorb accumulated losses as of December 31, 2001 as approved in the General Shareholders' Meeting held on April 3, 2002 and the appropriation to legal reserve of the 5% of the net income of fiscal year 2010, net of accumulated losses.

# Facultative reserve

These are reserves approved by Shareholders' Meeting for a special purpose.

The General Ordinary Shareholders' Meeting held on March 27, 2012 approved the appropriation to facultative reserve of the accumulated earnings.

## Accumulated earnings

It includes the result for the period or year, prior year's results which were not appropriated, the amounts transferred from other comprehensive results and prior year's adjustments for the application of accounting standards.

# 3.15 Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Revenue is reduced for estimated customer returns, rebates and other similar allowances.

### 3.15.1 Sale of goods

Revenue from the sale of goods is recognised when the goods are delivered and titles have passed, at which time all the following conditions are satisfied:

- the Company has transferred to the buyer the significant risks and rewards of ownership of the goods;
- the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the Company; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

The Company records cash discounts and volume rebates at the time the related revenue from product sale is recognised.

# 3.15.2 Services rendered

The Company recognizes service revenues as follows: (i) production of specific products on behalf of other companies ("façon" agreements) – when a customer picks up the product produced from the Company's manufacturing facilities; (ii) procurement of raw milk for Danone Argentina S.A. – when the Company delivers the raw milk it procured to the manufacturing facility of Danone; and (iii) provision of marketing and other administrative services to Logística La Serenísima Sociedad Anónima – over the agreed service period.

#### 3.15.3 Interest income

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Company and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

# 3.16 Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial year of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

For the six-month period ended June 30, 2012 and 2011, the Company capitalized in "Work in progress" of Property, plant and equipment borrowing costs for 3,263 and 884, respectively.

All other borrowing costs are recognised in profit and loss in the period in which they are incurred.

# 3.17 Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases. There are no situations in which the Company qualifies as a lessor.

# The Company as lessee

Assets held under finance leases are initially recognised as assets of the Company at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the statement of financial position as a finance lease obligation.

Lease payments are apportioned between finance expenses and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance expenses are recognised immediately in profit or loss.

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

# 3.18 Income tax and alternative minimum income tax

#### 3.18.1. – Income taxes – current and deferred

Income tax expenses represent the sum of the tax currently payable and deferred tax.

#### 3.18.1.1 - Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the consolidated statement of comprehensive income because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Company's liability for current tax is calculated using tax rate that have been enacted or substantively enacted by the end of the reporting year. The current income tax charge is calculated on the basis of the tax laws in force in the countries in which the consolidated entities operate.

#### 3.18.1.2 – Deferred tax

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences, and deferred tax assets, including tax loss carryforwards, are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized.

Such deferred assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of

other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries, except where the Company is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilize the benefits of the temporary differences and they are expected to reverse in the foreseeable future. The carrying amount of deferred tax assets is reviewed at the end of each reporting year and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to be applied in the period in which the liability is settled or the asset realized, based on tax rates and tax laws enacted at each end of period or year. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting year to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Company intends to settle its current tax assets and liabilities on a net basis.

Under IFRS, deferred income tax assets and liabilities are classified as non-current assets and liabilities.

# 3.18.1.3. - Current and deferred tax for the period or year

Current and deferred tax are recognised as profit or loss in the consolidated comprehensive income statement, except when they relates to items that are recognised in or directly in equity, in which case, the current and deferred tax are recognised directly in equity or when current tax or deferred tax arises from the initial accounting for a business combination. In case of a business combination, the tax effect is considered in the calculation of the goodwill or in the determination of the interest excess of acquire in the net fair value of identifiable assets, liabilities and contingent liabilities of the acquired over the business combination cost.

#### 3.18.2. – Alternative minimum income tax

The alternative minimum income tax is complementary to the income tax. The Company determines the tax charge applying the enacted rate of 1% over the computable assets at the end of period or year. The Company's tax obligation will be the higher amount between the determined presumed income tax and the income tax liability determined applying the enacted 35% tax rate over the estimated taxable profit of year. Nevertheless, if the presumed income tax in a fiscal year exceeds the corresponding income tax, this excess can be taken as payment on credit of any surplus of the income tax to be paid over the presumptive income tax in any of the following ten years.

#### 4. CRITICAL JUDGEMENTS IN APPLYING ACCOUNTING POLICIES

In the application of the Company's accounting policies, which are described in Note 3, the Company's management and Board of Directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from

other sources. The estimates and assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the year in which the estimate is revised if the revision affects only that period or in the year of the revision and future periods if the revision affects both current and future years.

These estimates relate basically to the following:

# • Impairment of property, plant and equipment

The Company periodically evaluates the carrying value of its long-lived assets. The Company considers the carrying value of long-lived assets to be impaired when the expected discounted cash flows, to be derived from the use of such assets are less than their carrying value. In that event, the Company would recognize a loss based on the amount by which the carrying value exceeds the fair market value of such assets. Fair market value is determined primarily using the anticipated cash flows discounted at a rate appropriate to the risk involved.

The Company believes that the accounting estimate related to the impairment of these assets is a "critical accounting estimate" because: (1) it is highly susceptible to change from period to period as it requires management to make certain assumptions about future revenues and costs; and (2) the impact that recognizing an impairment has on the assets reported on the statement of financial position as well as the statement of comprehensive result is material. The most important estimates, and those that could affect significantly the projected cash flows, are the selling price of the Company's products on the revenue side and the availability and price of raw milk from the cost point of view.

# • Provision for allowances and contingencies

The Company has certain contingent liabilities with respect to existing or potential claims, lawsuits and other legal proceedings. The Company routinely assesses the likelihood of adverse judgments or outcomes to those proceedings. The Company records accruals for such contingencies to the extent that it is able to determine that their occurrence is probable and the financial impact, should such a decision be rendered against the Company, is reasonably quantifiable.

In determining the likely outcome of litigation proceedings, management considers many factors, including, but not limited to, past history, reports from counsels and other available evidence, and the specifics and status of each proceeding. The evaluation may result in the recording of an accrual or a change in a previously recorded accrual. Determining the outcome of claims and litigation, and estimating related costs and exposure, involves substantial uncertainties that could cause actual costs to vary materially from estimates and accruals, which could have a material effect on the Company's future results of operations, financial conditions and liquidity.

#### • Deferred income tax and alternative minimum income tax

Deferred income taxes are fully provided to reflect the net tax effects of temporary differences between the financial reporting and the tax base for assets and liabilities. Deferred income taxes are measured using the currently enacted tax rates and laws in each of the relevant jurisdictions where the assets and liabilities are located.

Deferred tax assets are reduced by a valuation allowance if, at the light of the available evidence, it is more likely than not that some portion or all of the deferred tax assets will not be

realized. The Company has generated tax losses which are deductible with respect to taxable earnings of up to five years following the year in which they were originated (in Brasil, it has no expiration date, but there are limitations concerning the maximum amount to be offset per each year).

In Argentina, the Company is also subject to the payment of an alternative minimum income tax, which is calculated regardless of the economic results for the period. This tax is calculated using a rate of 1% of the total value of the assets, with certain deductions mostly to avoid double taxation and to encourage capital expenditures. The amounts paid on such tax can be credited against Argentine income tax obligation for a period of ten years.

# 5. CASH AND CASH EQUIVALENTS

	6/30/2012	12/31/2011	1/1/2011
Cash and bank accounts	49,534	43,683	35,625
Investment funds	50,757	20,333	3,000
Short-term investments		85	1,282
Total	100,291	64,101	39,907
OFFICE FINANCIAL AGGETG			

#### 6. OTHER FINANCIAL ASSETS

	6/30/2012	12/31/2011	1/1/2011
• Current			
Private bonds	8,363	8,027	2,110
Short-term investments	2,745	6	
Total	11,108	8,033	2,110
Non-current			
Long-term investments	3,982	3,789	
Total	3,982	3,789	

# 7. TRADE ACCOUNTS RECEIVABLE

	6/30/2012	12/31/2011	1/1/2011
Third parties (domestic)	457,610	423,060	297,330
Subsidiary company – Mastellone de Paraguay S.A.	666	123,000	277,330
Related parties (Note 27)	231,193	174,255	166,477
Foreign receivables	13,570	36,974	11,013
Notes receivables	456	311	2,303
Tax incentives on exports	12,474	9,918	7,789
Subtotal	715,969	644,518	484,912
Allowance for doubtful accounts	(11,302)	(11,012)	(9,409)
Allowance for trade discounts and volume rebates	(3,459)	(5,121)	(5,641)
Total	701,208	628,385	469,862

The movement of the allowance for doubtful accounts is as follows:

	6/30/2012	12/31/2011	1/1/2011
Balance at the beginning of the year	11,012	9,409	6,267
Acquisition of subsidiary			1,245
Decrease due to sale of subsidiary company			(72)
(Reversals) Additions (1)	(166)	3,280	1,723
Transfers	496	(1,574)	150
Write-offs	(2)	(17)	(48)
Re-measurement of foreign subsidiaries allowances	(38)	(86)	144
Balance at the end of period or year	11,302	11,012	9,409

(1) Net reversal, charged to selling expenses – in 2012, Note 21.

The allowance for doubtful accounts was determined based on the historical experience of default, statistics, specific analyses for major clients and evaluation of management about current economic scenario. Customer accounts in bankruptcy or bankruptcy process (offset of the corresponding allowances) are excluded from current accounts receivables and included in other receivables. An allowance for doubtful accounts with an age over 90 days past due is recorded, if necessary.

The movement of allowance for trade discounts and volume rebates is as follows:

	6/30/2012	12/31/2011	1/1/2011
Balance at the beginning of the year Decrease due to sale of subsidiary company	5,121	5,641	3,144 (47)
Additions (1)	3,100	4,237	5,206
Write-offs	(4,762)	(4,757)	(2,662)
Balance at the end of period or year	3,459	5,121	5,641

(1) Charged to result for the period or year – deducted from revenue.

Payments terms are agreed with customers according to market conditions. No interest is charged on outstanding balances.

The Company believes that the carrying amount of account receivables approximates its fair value.

The Company also believes that its exposure to concentration of credit risk is limited due to the large number of customers located in different geographic locations, and the fact that their biggest customers are large companies with strong credit situations. The Company believes that it is not exposed to significant credit risk and is not dependent on a single client. In the sixmonth periods ended June 30, 2012 and 2011, no single customer accounted for in excess of 10% of the Company's revenue.

Trade accounts receivable that are disclosed above, include amounts that are past due at the end of the reporting period under review. The aging of trade accounts receivable is as follows:

	6/30/2012	12/31/2011	1/1/2011
Overdue	88,624	140,033	87,210
To be due:	00,021	110,033	07,210
Between 0 and 3 months	624,378	500,884	397,233
Between 3 and 6 months	2,075	1,401	326
Between 6 and 9 months	690	450	98
Between 9 and 12 months	202	1,750	45
Subtotal	715,969	644,518	484,912
Allowances	(14,761)	(16,133)	(15,050)
Total	701,208	628,385	469,862
8. TAX CREDITS			
	6/30/2012	12/31/2011	1/1/2011
• Current			
Net value added tax	4,340	29,638	50,731
Income tax and alternative minimum income tax	7	,,,,,,	,
receivable	3,380	3,667	1,523
Turnover tax credit	4,163	3,567	4,933
Other tax credits	1,862	6,089	7,667
Total	13,745	42,961	64,854
• Non-current			
Net value added tax	14,453	16,426	24,173
Turnover tax credit	2,705	10,120	21,173
Other tax credits	1,262	1,128	1,277
Total	18,420	17,554	25,450
9. OTHER RECEIVABLES			
	6/30/2012	12/31/2011	1/1/2011
• Current			
Régime for the professionalization of transport	13,490	11,930	6,136
Prepaid expenses	6,947	6,767	3,810
Receivable from sale of subsidiary company	5,485	9,726	6,018
Guarantee deposits (Note 26)	694	3,527	3,906
Advances to services suppliers	556	806	1,488
Insurance receivable	682	458	214
Subsidiary company - Mastellone de Paraguay S.A	. 32		
Related parties (Note 27)			342
Receivables from customers in receivership and in	1		
bankruptcy	146	145	165
Other	4,106	5,130	5,443
Subtotal	32,138	38,489	27,522
Allowance for doubtful accounts	(656)	(638)	(621)
Total	31,482	37,851	26,901

_	6/30/2012	12/31/2011	1/1/2011
N- was a second			
Non-current  Passivellas from overtomers in receivership and in			
Receivables from customers in receivership and in bankruptcy	15,084	8,034	7,505
Receivable from sale of subsidiary company	10,147	9,557	13,284
Régime for the professionalization of transport	4,077	9,551	13,264
Guarantee deposits (Note 26)	73	16	35
Other	1,344	1,820	2,122
Subtotal	30,725	19,427	22,946
Allowance for doubtful accounts	· · · · · · · · · · · · · · · · · · ·	(6,622)	(7,501)
_	(11,563)		
Total	19,162	12,805	15,445
The movement of allowance for doubtful accounts is as	s follows:		
• <u>Current</u>	<i>(</i> 20	<i>(</i> 21	617
Balance at the beginning of the year	638	621	617 84
Balance of acquired subsidiary			
Decrease due to sale of subsidiary company	18	17	(30)
Additions (1)	18	17	(50)
Write-offs		(20)	(50)
Balance at the end of period or year	656	638	621
• Non-current			
Balance at the beginning of the year	6,622	7,501	6,597
Balance of acquired subsidiary	0,022	7,501	444
Decrease due to sale of subsidiary company			(67)
Additions (1)	5,563	610	132
Transfers	(496)	1,574	(150)
Write-offs	(9)	(2,875)	(172)
Re-measurement of foreign subsidiaries allowances	* /	(188)	717
Balance at the end of period or year	11,563	6,622	7,501
ž			

<sup>(1)</sup> Charged to selling expenses – in 2012, Note 21.

# 10. INVENTORIES

6/30/2012	12/31/2011	1/1/2011
29,968	20,537	19,585
322,670	326,090	244,242
155,591	153,468	129,661
161,706	147,027	135,216
12,589	26,795	35,349
682,524	673,917	564,053
5,293	5,300	2,595
687,817	679,217	566,648
	29,968 322,670 155,591 161,706 12,589 <b>682,524</b> 5,293	29,968 20,537 322,670 326,090 155,591 153,468 161,706 147,027 12,589 26,795 682,524 673,917 5,293 5,300

# 11. PROPERTY, PLANT AND EQUIPMENT

6/30/2012

		(	Cost or deemed	l cost		0/20/201			Depr	eciation			Net value
	Value at	Foreign	Acquisitions		Retirement	Value at	Accumulated	Foreign	Retirement	Depreciat	ion	Accumulated	at the end
	the	currency	•		and	the end of	depreciation at		and	Rate	Of the	depreciation	of the
	beginning	exchange			disposal	the period	the beginning	exchange	disposal	%	period	at the end of	period
	of the year	differences					of the year	differences				period	
Land and buildings	876,890	(392)	590	705		877,793	72,108	(198)		2, 2.5, 3.3 and 5	14,375	86,285	791,508
Olive plantations	50,166					50,166	11,504			2	991	12,495	37,671
Machinery and equipment, containers,													
tools and spare parts (1)	942,618	(49)	3,423	7,657	197	953,452	742,518	(39)		5 and 10	12,322	754,801	198,651
Fittings, laboratory equipment and													
furniture	790,844	(183)	3,400		237	793,824	580,859	(154)	233	5, 10, 25 and 33	11,910	592,382	201,442
Vehicles (2)	133,312	(19)	5,903		1,927	137,269	105,078	(5)	1,770	10 and 20	2,427	105,730	31,539
Trays	85,376		18,025			103,401	54,910			33	9,657	64,567	38,834
Work in progress	82,776		53,362	(2,151)	510	133,477							133,477
Advances to suppliers	7,212		13,205	(4,483)	1,251	14,683							14,683
Carrying amount as of										•			
June 30, 2012	2,969,194	(643)	97,908	1,728	4,122	3,064,065	1,566,977	(396)	2,003		51,682	1,616,260	1,447,805

<sup>(1)</sup> Includes machinery operated by Promas S.A. with a net value of 6,628 as of June 30, 2012.(2) Includes vehicles operated by frighters of Con-Ser S.A. and Logística la Serenísima S.A. with a net value of 8,946 as of June 30, 2012.

						12/31/2011						1/1/2011
	Cost or deemed cost							Depreci	ation		Net value	Net value
	Value at	Acquisi-	Transfers	Retirement	Value at	Accumulated	Retirement	Depreciat	ion	Accumulated	at the	at the end
	the beginning of the year	Tions		and disposal	the end of year	depreciation at the beginning of the year	and disposal	Rate %	Of the year	depreciation, at the end of year	end of year	of year
Land and buildings	874,830	2,182	34	156	876,890	14,473	95	2, 2.5, 3.3 and 5	57,730	72,108	804,782	860,357
Olive plantations	50,166				50,166	9,523		2	1,981	11,504	38,662	40,643
Machinery and equipment, containers tools and												
spare parts (1)	967,513	7,368	7,480	39,743	942,618	748,006	38,098	5 and 10	32,610	742,518	200,100	219,507
Fittings, laboratory												
equipment and furniture	771,219	7,739	14,470	2,584	790,844	563,117	2,458	5, 10, 25 and 33	20,200	580,859	209,985	208,102
Vehicles (2)	126,675	9,836	2,433	5,632	133,312	105,259	4,462	10 and 20	4,281	105,078	28,234	21,416
Trays	60,538	24,838			85,376	41,591		33	13,319	54,910	30,466	18,947
Work in progress	39,057	66,743	(23,024)		82,776						82,776	39,057
Advances to suppliers	916	10,500	(4,204)		7,212						7,212	916
Carrying amount as of								<u>-</u>				
<b>December 31, 2011</b>	2,890,914	129,206	(2,811)	48,115	2,969,194	1,481,969	45,113		130,121	1,566,977	1,402,217	1,408,945

<sup>(1)</sup> Includes machinery operated by Promas S.A. with a net value of 5,838 as of December 2011 and of 1,058 as of January 1st, 2011.

<sup>(2)</sup> Includes vehicles operated by frighters of Con-Ser S.A. and Logística La Serenísima S.A. with a net value of 7,685 as of December 31, 2011 and of 7,053 as of January 1st, 2011.

# 12. TRADE PAYABLE

	6/30/2012	12/31/2011	1/1/2011
Trade payables	550,622	497,047	415,133
Related parties (Note 27)	153,912	120,822	85,207
Note payables	173,184	53,139	23,851
Foreign suppliers	8,852	7,661	7,770
Total	886,570	678,669	531,961
The aging of trade payable is as follows:	6/30/2012	12/31/2011	1/1/2011
Overdue	282		
To be due:			
Between 0 and 3 months	883,003	678,240	531,228
Between 3 and 6 months	74	429	579
Between 6 and 9 months			77
Between 9 and 12 months	3,211		77
Total	886,570	678,669	531.961

# 13. BORROWINGS

	6/30/2012	12/31/2011	1/1/2011
Short-term debt			
Principal:			
Senior notes and loan debt:			
Senior Notes:			
Senior Notes due 2012		19,941	
Senior Notes Series A, B and C – due 2018	32,838	30,648	
Senior Notes Series D – final due 2015	5,659	4,304	1,988
Senior Notes Series E – final due 2013 (net of			
commissions and expenses related to the issuance by			
2.112)	88,428	<u> </u>	
Subtotal	126,925	54,893	1,988
Loan:			
Loan debt – tranche A – final due 2015	18,930	14,398	8,100
Loan debt – tranche B – final due 2018	3,263	3,102	
Non-restructured Collateralized Floating Rate Debt			91
Subtotal	22,193	17,500	8,191
Subtotal – Senior Notes and loan debt	149,118	72,393	10,179
Other financial debt:			
Unsecured debt	16,673	17,402	1,674
Unsecured debt – related parties (Note 27)	17,854	1,150	1,062
Secured debt	80,735	66,602	21,134
Subtotal – Other financial debt	115,262	85,154	23,870
Total principal	264,380	157,547	34,049
Accrued interest:			
Unsecured - related parties (Note 27)	3	3	3
Unsecured and secured debt	3,339	1,335	887
Total accrued interest	3,342	1,338	890
Adjustment to net present value:			
Senior Notes due 2012		(332)	
Total adjustment to net present value		(332)	
Total	267,722	158,553	34,939

	6/30/2012	12/31/2011	1/1/2011
Long-term debt			
Principal: Senior Notes and loan debt:			
Senior Notes:			
Senior Notes Series A, B and C – due 2018	595,472	582,321	576,822
Senior Notes Series D – final due 2015	35,084	36,584	37,772
Senior Notes due 2012	,	,	18,422
Senior Notes Series E – final due 2013 (net of			-,
commissions and expenses related to the issuance by			
3,003 as of 12/31/2011 and 4,409 as of 1/1/2011)		83,077	75,111
Subtotal	630,556	701,982	708,127
Loan:			
Loan debt – tranche A – final due 2015	117,363	122,380	137,285
Loan debt – tranche B – final due 2018	60,362	58,940	57,314
Subtotal	177,725	181,320	194,599
Subtotal – Senior Notes and loan debt	808,281	883,302	902,726
Other financial debt:			
Unsecured debt	2,368		
Secured debt	4,748	6,271	703
Subtotal – Other financial debt	7,116	6,271	703
Total principal	815,397	889,573	903,429
Adjustment to net present value:			
Senior Notes Series A, B and C – due 2018	(62,037)	(70,907)	(91,171)
Senior Notes Series D – final due 2015	(5,893)	(6,963)	(9,176)
Senior Notes due 2012			(870)
Loan debt – tranche A – final due 2015	(19,757)	(23,342)	(33,352)
Loan debt – tranche B – final due 2018	(6,279)	(7,177)	(9,059)
Total adjustment to net present value	(93,966)	(108,389)	(143,628)
Total	721,431	<u>781,184</u>	759,801

# 13.1 Main loans agreements

# 13.1.1 Financial debt – final due 2015 and 2018

Below is a summary of the financial debt - final due 2015 and 2018, derived from a refinancing implemented through a voluntary exchange, which was concluded in May 2010.

1. Summary of the outstanding balances as of June 30, 2012 of the financial debt - final due 2015 and 2018:

Debt restructured	Amount in the original currency – in thousands		Amount in thousand pesos (as of June 30, 2012)	
Senior Notes Series A, B and C - final due 2018	U\$S	138,792	628,310	
Senior Notes Series D – final due 2015	U\$S	9,000	40,743	
Loan debt – tranche A – final due 2015	U\$S	30,106	136,293	
Loan debt – tranche B – final due 2018	U\$S	14,055	63,625	

2. Outstanding principal and interests payment as of June 30, 2012:

	Senior Notes Series A, B and C and loan debt, tranche B Due 2018		Senior Notes Series D and loan debt, tranche A Due 2015	
Maturity date	Amortization of principal	Rate (*)	Amortization of principal	Rate
December 31, 2012	2.50%	7.50%	5.00%	(**)
June 30, 2013	2.50%	8.00%	7.50%	(**)
December 31, 2013	2.50%	8.00%	7.50%	(**)
June 30, 2014	2.50%	8.50%	15.00%	(**)
December 31, 2014	2.50%	8.50%	15.00%	(**)
June 30, 2015	2.50%	9.00%	20.00%	(**)
December 31, 2015	2.50%	9.00%	20.00%	(**)
June 30, 2016	10.00%	9.00%		
December 31, 2016	10.00%	9.00%		
June 30, 2017	15.00%	9.00%		
December 31, 2017	15.00%	9.00%		
June 30, 2018	15.00%	9.00%		
December 31, 2018	15.00%	9.00%		

- (\*) The above-mentioned interest rates correspond to the nominal annual rate applied in the semester ending at each date. The contingent interest rate mentioned afterwards is not included.
- (\*\*) The applicable interest rate of the debt due 2015 is a floating rate and is determined by reference to the LIBO rate plus a spread of 2.5%, provided that such rate shall not exceed 6% per annum.

## 3. Other conditions:

The Senior Notes of the Company with final due 2018 has the right to the payment of a contingent interest at an annual rate during each one-year period, as from January 1, 2011, equivalent to the 0.3% for each U\$S 5 million, based on the EBITDA (in accordance with the terms included in the loan contract) of the prior fiscal year in excess of U\$S 40 million, with a maximum of 4% if the EBITDA is higher than US\$ 104,999,999. The semi-annual payments of interest maturing on June 30 and December 31, 2011 accrued a contingent interest rate of 2.1% based on the 2010 EBITDA estimated for the fiscal year ended December 31, 2012 accrue a contingent interest rate of 2.1% based on the 2011 EBITDA estimated for the fiscal year ended December 31, 2012 accrue a contingent interest rate of 2.1% based on the 2011 EBITDA estimated for the fiscal year ended December 31, 2011.

On each June 30, commencing on June 30, 2011, the Company must apply to repay, ratably and at par, a principal amount of the debt due 2018 equal to 75% of the excess cash (as defined in the issuance terms of the debt) for such preceding fiscal year. As of December 31, 2011, from the calculation performed by the Company, there was no excess cash according to the definitions of the loan agreements, which might have required the payment in advance of a portion of such debt.

According to the terms established in the debt and in addition to all scheduled amortization payments, the Company had to reduce the aggregate principal amount outstanding of its debt in the amount of US\$ 20 million by December 31, 2011 ("mandatory debt reduction"), or, otherwise, the refinanced debt will bear penalty interest (i) at the rate of 0.25% for the year 2012, and (ii) later, commencing on January 1, 2013, at the rate of 1.0% per year during 2013, which penalty interest will increase by 0.25% on January 1<sup>st</sup> of each year thereafter until the mandatory debt reduction has been completed in full. As the Company did not comply with the mandatory debt reduction before December 31, 2011, the interest rate for such debt increased by 0.25% in 2012.

The agreements contain certain commitments, including reporting requirements, and imposed certain limitations affecting the Company's ability and the restricted subsidiaries' ability to: borrow money, pay dividends, redeem capital stock or redeem subordinated debt, make investments, sell capital stock of subsidiaries, guarantee other indebtedness, enter into agreements that restrict dividends or other distributions from restricted subsidiaries, enter into transactions with unrestricted subsidiaries and affiliates outside the ordinary course of business, create or assume certain liens, engage in mergers or consolidations, and enter into a sale of all or substantially all of the Company's assets.

Debt with final due in 2015 and 2018 are collateralized in each case, ratably and in first degree for pledges given to the guarantee agent by the shareholders of the Company on a number of Company's stock of 32.51% and 16.49%, respectively, of their common stock and voting right. Subsidiaries Leitesol Industria e Comercio Ltda., Mastellone San Luis S.A. and Promas S.A are jointly and severally liable for the Senior Notes and loan debt. In February 2011, the Board of Directors of the Company and Con-Ser S.A. approved that the latter will be also jointly and severally liable (in the same terms) for such debt.

### 13.1.2 Senior Notes - due 2012

The Senior Notes due 2012 accrued interest at a rate of 8% per annum, payable semi-annually (every June 30 and December 31), in arrears and due on June 30, 2012. Principal not restructured in May 2010 of these Senior Notes was totally paid-in as of June 30, 2012.

#### 13.1.3 Issuance of Senior Notes Series E

On December 21, 2010, the Company issued US\$ 20,000,000 face value Senior Notes Series E, bearing a fixed 9.5% annual interest rate, payable every six months, and maturing on June 21, 2013, which were issued as part of the Global Programme of Issuance of Senior Notes for a nominal value of US\$ 250,000,000 approved by the National Securities Commission in 2007. The proceeds from the issuance were used to repay short-term debt and to fund working capital needs.

The debt contract includes commitments and usual conditions for this type of debt agreements. Subsidiaries Leitesol Industria e Comercio Ltda., Mastellone San Luis S.A. and Promas S.A are jointly and severally liable for the Senior Notes. In February 2011, the Board of Directors of the Company and Con-Ser S.A. approved that the latter will be also jointly and severally liable (in the same terms) for such debt.

# 14. ACCRUED SALARIES, WAGES AND PAYROLL TAXES

	6/30/2012	12/31/2011	1/1/2011
Payroll and bonus to management	89,822	97,360	68,556
Social security taxes	50,293	40,340	26,209
Total	140,115	137,700	94,765

#### 15. TAXES PAYABLE AND ACCRUAL FOR TAX RELIEF

	6/30/2012	12/31/2011	1/1/2011
• Current			
Tax withholdings	41,608	41,903	29,266
Taxes, rates and contributions (net from advances)	21,643	14,567	14,288
Payment plan – Law N° 26,476	6,206	5,989	2,376
Tax – Law N° 23,966	1,820	2,522	2,566
Total	71,277	64,981	48,496
• Non-current			
Payment plan − Law N° 26,476	36,199	37,932	43,922
Accrual for tax relief	22,894	22,894	22,894
Taxes, rates and contributions		921	4,313
Total	59,093	61,747	71,129

# Régime for industrial promoted activities of subsidiaries

• Mastellone Hermanos S.A., as an investor in Mastellone San Luis Sociedad Anónima and Promas Sociedad Anónima, pursuant to several fiscal laws deferred payment of value added taxes and income taxes, provided that these amounts are invested in the above-mentioned subsidiaries. In the case of Mastellone San Luis S.A., the deferred payments were already paid. In the case of Promas S.A., the obligations are secured by shares of such subsidiary owned by Mastellone Hermanos Sociedad Anónima, as required by applicable regulations. The value-added taxes and income taxes deferred are recorded as liabilities in the statement of financial position.

The promotional régimes granted to Mastellone San Luis Sociedad Anónima and to Promas Sociedad Anónima also included the benefit of receiving from the Federal Government an amount in the form of government bonds determined taking into account the investments to be made, the level of activity, the number of employees and other parameters, at the authorization of the inclusion in such régimes. The Company uses the government bonds as payment mainly for value added tax (and a minor amount for other national taxes). A benefit, which is a credit to cost of sales, is recognised when the government bonds are used to pay tax obligations.

• Through Decree N° 699/10, the National Executive Power extends for a two-year term starting 2012, the benefits which are currently in force for promoted companies in the Provinces of San Luis, La Rioja, San Juan and Catamarca, beginning once the Provincial Governments adopt the decree and subscribe the corresponding agreement. On the other side, the Federal Justice issued a precautionary measure provisionally suspending the applicability of the decree, which was rejected by the Federal Court of the Province of Mendoza on July 8, 2011. Subsequently, on August 26, 2011 the Federal Court of Appeals accepted the extraordinary appeal filed by the San Rafael Chamber Commerce against the Decree N° 699/10, consequently, the

applicability of such decree is suspended until the National Supreme Court of Justice rules on the main issue.

# 16. PROVISIONS

	6/30/2012	12/31/2011	1/1/2011
• <u>Current</u>			_
Accrued litigation expenses	1,105	951	1,365
Other accrued expenses	677	8,665	7,615
Total	1,782	9,616	8,980
• <u>Non-current</u>			
Accrued litigation expenses	19,626	16,391	18,375
Other accrued expenses	2,319	1,614	1,891
Total	21,945	18,005	20,266
The movement of accrued litigation and other expenses is	as follows:		
The movement of decided inigation and other expenses is	us follows.		
• <u>Current</u>			
Balance at the beginning of the year	9,616	8,980	6,586
Balance of acquired subsidiary			335
(Reversal) increases (1)	(4,204)	1,137	888
Payments made	(807)	(671)	(1,267)
Re-measurement of foreign subsidiaries allowances	(193)	(267)	525
Transfer (to) from non-current allowance	(2,630)	437	1,913
Balance at the end of period or year	1,782	9,616	8,980
Non-current			
Balance at the beginning of the year	18,005	20,266	15,579
Balance of acquired subsidiary	10,003	20,200	8,991
Decrease due to sale of subsidiary company			(262)
Increases (reversals) (1)	1,310	(1,184)	(1,462)
Payments made	1,510	(640)	(667)
Transfer from (to) current allowance	2,630	(437)	(1,913)
Balance at the end of period or year	21,945	18,005	
Daiance at the end of period of year	41,743	10,003	20,266

<sup>(1)</sup> Net reversal, credited to other gain and losses - in 2012, Note 23.

# 17. OTHER LIABILITIES

	6/30/2012	12/31/2011	1/1/2011
• Current			
Debt for acquisition of company	3,424	4,350	4,052
Related parties (Note 27)			8
Other	4,951	2,537	3,736
Total	8,375	6,887	7,796
• Non – current			
Debt for acquisition of company		1,076	4,970
Deferred revenue	957	922	872
Other	2,264	2,153	2,026
Total	3,221	4,151	7,868

# 18. DEFERRED TAX

# **Deferred tax assets:**

	6/30/2012	12/31/2011	1/1/2011
Temporary differences: Provisions and other non-deductible accrued			
expenses	5,448	7,878	6,676
Inventories	6,859	3,788	2,209
Property, plant and equipment	1,120	362	79
Tax loss carry-forwards	24,782	31,411	33,103
Alternative minimum income tax	9,399	8,584	7,624
Valuation allowance for alternative minimum			
income tax and deferred income tax	(41,690)	(43,984)	(36,267)
Total	5,918	8,039	13,424

# **Deferred tax liabilities:**

6/30/2012	12/31/2011	1/1/2011
10,120	10,955	11,605
20,491	23,693	9,542
560	497	361
(476)	(476)	(470)
(325,768)	(322,254)	(344,325)
(1,898)	(1,767)	(1,543)
(33,123)	(38,285)	(50,552)
78,488	42,974	66,893
103,345	94,202	77,563
(20,155)	(15,416)	(11,730)
(168,416)	(205,877)	(242,656)
_	10,120 20,491 560 (476) (325,768) (1,898) (33,123) 78,488 103,345 (20,155)	10,120 10,955 20,491 23,693 560 497 (476) (476) (325,768) (322,254) (1,898) (1,767) (33,123) (38,285) 78,488 42,974 103,345 94,202 (20,155) (15,416)

The unused tax loss carry-forwards filed with tax authorities by Mastellone Hermanos S.A. as of June 30, 2012 are as follows:

Year of generation	Tax loss amount	Applicable tax rate	Credit due to tax loss carry- forward	Expiration – date for submission of tax returns fiscal years
2007	7,886	35%	2,760	2012
2008	92,506	35%	32,377	2013
2009	19,344	35%	6,770	2014
2010	37,148	35%	13,002	2015
2011	42,742	35%	14,960	2016
	199,626		69,869	
(1)	10,087	34%	3,437	Unlimited
			73,306	
Tax loss carr	y-fowards of the p	period	34,485 (2)	)
Uses of tax le	oss carry-forwards	S	(4,521) (2)	)
	·		103,270	

- 1) Tax losses generated by foreign subsidiaries, which can be offset up to 30% of each year's tax profit, have no expiration date. They were converted at the exchange rate applicable at period-end.
- 2) Corresponds to the tax income (loss) estimated for the six-month period ended June 30, 2012, which will turn into a tax loss carry-forward or use arising from the tax return provided that the tax income (loss) remains at the end of fiscal year 2012.

The movement of temporary differences between book carrying amounts and tax basis of assets and liabilities and tax loss carry-forwards is as follows:

	Balance at the beginning of the year	Reduction of tax loss carry- forwards	Tax loss carry- forwards expired in the period or year	Charge for the period or year (1)	Balance at the end of the period or year
Temporary differences between book carrying amounts and tax				(1)	
basis of assets and liabilities	(315,609)			(1,058)	(316,667)
Tax loss carry-forwards	74,385	(6,740)		35,625	103,270
Total as of June 30, 2012	(241,224)	(6,740)		34,567	(213,397)
Temporary differences between book carrying amounts and tax					
basis of assets and liabilities	(366,418)			50,809	(315,609)
Tax loss carry-forwards	99,996	(27,304)	(1,754)	3,447	74,385
Total as of December 31,					
2011	(266,422)	(27,304)	(1,754)	54,256	(241,224)

<sup>(1)</sup> Charged to income tax – In 2012, Note 24.

# 19. REVENUE

	6/30/2012 Six-month	6/30/2011 Six-month	6/30/2012 Three-month	6/30/2011 Three-month
Product sales	3,706,138	2,990,769	1,994,836	1,626,451
Services provided	116,878	84,847	60,007	44,285
Turnover tax	(94,363)	(82,840)	(51,739)	(45,598)
Sales discounts and volume				
rebates	(186,242)	(137,460)	(103,660)	(78,829)
Sales returns	(57,057)	(44,181)	(27,152)	(20,814)
Total	3,485,354	2,811,135	1,872,292	1,525,495

# Sales commitments

- The Company has entered into certain term supply agreements through which it procures raw material and provides industrial services to Danone Argentina S.A.
- The Company has agreed to meet export commitments of powdered milk and whey for a total of approximately 14,500 tons with an estimated contract value of US\$ 42,400.
- Additionally, the Company has entered into agreements with provincial and national public
  agencies for the sale of approximately 2,900 tons of powdered and fluid milk with an
  estimated contract value of 86,400.

#### 20. COST OF SALES

	6/30/2012 Six-month	6/30/2011 Six-month	6/30/2012 Three- month	6/30/2011 Three- month
Cost of goods sold: Inventories at the beginning of the year				
Resale goods	20,537	19,585	28,334	23,546
Finished goods	326,090	244,242	347,362	212,083
Work in progress	153,468	129,661	161,034	132,034
Raw materials, packaging and other	100,100	12,,001	101,00	102,00
materials	147,027	135,216	163,204	154,218
Goods in transit	26,795	35,349	6,015	27,550
	673,917	564,053	705,949	549,431
Purchases	1,861,243	1,559,093	974.714	843,513
Production expenses (Note 21)	683,192	509,371	367.419	268,115
Write-off of spare parts		1,152		626
Re-measurement of foreign				
subsidiaries inventories	(1,211)	6,627	(3.668)	3,859
Benefits from industrial promotion	(7,050)	(20,341)	(125)	(8,841)
Inventories at the end of the period				
Resale goods	(29,968)	(26,644)	(29.968)	(26,644)
Finished goods	(322,670)	(193,254)	(322.670)	(193,254)
Work in progress	(155,591)	(157,598)	(155.591)	(157,598)
Raw materials, packaging and other		(4.40.2.2)		
materials	(161,706)	(148,369)	(161.706)	(148,369)
Goods in transit	(12,589)	(35,905)	(12.589)	(35,905)
	(682,524)	(561,770)	(682.524)	(561,770)
Subtotal - cost of goods sold	2,527,567	2,058,185	1.361.765	1,094,933
Cost of services rendered:				
Purchases	14,877	5,408	8.583	3,023
Production expenses (Note 21)	51,465	41,634	25.724	21,833
Subtotal - cost of services rendered	66,342	47,042	34.307	24,856
Total cost of sales	2,593,909	2,105,227	1.396.072	1,119,789

# Purchase commitments:

• The Company and its subsidiary Mastellone San Luis S.A. ("MSL"), and Danone Argentina S.A. ("DA"), agreed on the terms of the services to be provided by Logística La Serenísima S.A. ("Logística") related to the distribution of dairy and fresh products in Argentina up to October 1, 2040. The price charged by Logística for its services is actual costs plus a 0.1% margin. The agreement provides that if any party (Mastellone Hermanos Sociedad Anónima

or MSL) decides to cancel without cause the agreement before the end of the abovementioned term a penalty of US\$ 50,000,000 should be paid to Logística. This penalty would not be applicable if termination of the contract is due to non-compliance of Logística with its duties under the agreement. Moreover, the same penalty should be paid by the Company or MSL if one of these companies produces products similar to products currently marketed by Danone.

• In July 2004 Promas S.A. entered into an agreement with Establecimientos Agropecuarios Lar S.A. for the purchase of future olive harvests and the exploitation of 400 hectares in the province of Catamarca.

On March 12, 2007 the subsidiary company entered into a new agreement with Establecimientos Agropecuarios Lar S.A. extending the productive and financial schedule and the quantity of hectares to 480. This document binds Lar S.A. to deliver 97,800 tons of olives throughout the duration of the contract, which started on the date of signature and will expire with the completion of harvest in 2030. Promas S.A. will receive 100% of olives production, with a guaranteed minimum. On December 29, 2011, this agreement was modified (effective January 1<sup>st</sup>, 2012) by eliminating the guaranteed minimum that Lar S.A. was obliged to deliver according to the previous contract.

# 21. INFORMATION REQUIRED BY ART. 64 OF ARGENTINA CORPORATE LAW N°19,550

			6/30/2012 (s	ix-month)	
	Production	Cost of	Selling	General and	Total
	expenses	services	expenses	administrative	
				expenses	
Remuneration to members of the					
Board of Directors and members					
of the statutory Audit Committee				11,964	11,964
Fees and compensation for services	72,122		165,322	17,705	255,149
Payroll, bonus and social security					
charges	293,732	27,690	100,061	53,699	475,182
Depreciation of property, plant and					
equipment	41,534	4,455	4,155	1,538	51,682
Amortization of intangible assets	180			192	372
Provision for bad debts			5,415		5,415
Freights	152,448		370,004		522,452
Maintenance and repair	28,945	1,832	4,350	97	35,224
Office and communication	442	88	207	621	1,358
Fuel, gas and energy	48,601	6,503	4,047	26	59,177
Vehicles expenses	4,788		3,826	518	9,132
Publicity and advertising			95,492		95,492
Taxes, rates and contributions	27,752	4,449	659	34,238	67,098
Insurance	7,842	176	3,241	593	11,852
Travelling	401		889	151	1,441
Export and import			11,066	104	11,170
Harvest expenses	320				320
Supplies and chemicals	448				448
Miscellaneous	3,637	6,272	3,703	5,632	19,244
Total	683,192	51,465	772,437	127,078	1,634,172

	Production	Cost of	Selling	General and	Total
	expenses	services	expenses	administrative	
				expenses	
Remuneration to members of the Board of Directors and members of the					
statutory Audit Committee				8,241	8,241
Fees and compensation for services	48,849	255	117,399	12,264	178,767
Payroll, bonus and social security					
charges	194,744	19,707	60,211	42,244	316,906
Depreciation of property, plant and					
equipment	50,844	6,068	2,572	1,262	60,746
Amortization of intangible assets	210			162	372
Provision for bad debts			1,280		1,280
Freights	112,342		267,012	1	379,355
Maintenance and repair	21,741	1,546	3,128	163	26,578
Office and communication	396		130	667	1,193
Fuel, gas and energy	38,356	6,610	4,910	25	49,901
Vehicles expenses	3,313		2,846	350	6,509
Publicity and advertising			81,222		81,222
Taxes, rates and contributions	27,278	4,277	541	27,180	59,276
Insurance	5,736	62	2,311	434	8,543
Travelling	274	28	932	139	1,373
Export and import			9,239	53	9,292
Harvest expenses	1,121				1,121
Supplies and chemicals	394				394
Miscellaneous	3,773	3,081	1,233	4,260	12,347
Total	509,371	41,634	554,966	97,445	1,203,416

	6/30/2012 (three-month)					
	Production	Cost of	Selling	General and	Total	
	expenses	services	expenses	administrative		
				expenses		
Remuneration to members of the						
Board of Directors and members of						
the statutory Audit Committee				4,613	4,613	
Fees and compensation for services	39,419		86,355	10,476	136,250	
Payroll, bonus and social security						
charges	160,556	13,756	52,284	30,939	257,535	
Depreciation of property, plant and						
equipment	20,979	2,001	2,452	762	26,194	
Amortization of intangible assets	90			96	186	
Provision for bad debts			888		888	
Freights	78,918		206,146		285,064	
Maintenance and repair	14,999	1,247	2,308	44	18,598	
Office and communication	231	38	109	207	585	
Fuel, gas and energy	27,987	3,274	2,139	14	33,414	
Vehicles expenses	2,259		2,045	256	4,560	
Publicity and advertising			53,467		53,467	
Taxes, rates and contributions	14,439	2,106	353	17,899	34,797	
Insurance	4,101	126	1,721	316	6,264	
Travelling	280		507	71	858	
Export and import			5,591	57	5,648	
Harvest expenses	232				232	
Supplies and chemicals	395				395	
Miscellaneous	2,534	3,176	378	3,188	9,276	
TOTAL	367,419	25,724	416,743	68,938	878,824	

	6/30/2011 (three-month)					
	Production	Cost of	Selling	General and	Total	
	expenses	services	expenses	administrative		
Remuneration to members of the				expenses		
Board of Directors and members of						
the statutory Audit Committee				2,606	2,606	
Fees and compensation for services	26,568	244	61,823	6,274	94,909	
Payroll, bonus and social security						
charges	105,198	10,203	31,998	22,186	169,585	
Depreciation of property, plant and						
equipment	24,982	3,193	1,296	684	30,155	
Amortization of intangible assets	98			67	165	
Provision for bad debts			877		877	
Freights	56,292		143,110	1	199,403	
Maintenance and repair	10,697	947	1,825	85	13,554	
Office and communication	198		77	276	551	
Fuel, gas and energy	22,501	3,268	2,577	13	28,359	
Vehicles expenses	1,878		1,549	193	3,620	
Publicity and advertising			51,537		51,537	
Taxes, rates and contributions	13,722	2,264	289	14,578	30,853	
Insurance	2,997	56	1,190	208	4,451	
Travelling	179	14	492	79	764	
Export and import			5,167	28	5,195	
Harvest expenses	347				347	
Supplies and chemicals	255				255	
Miscellaneous	2,203	1,644	40	2,249	6,136	
TOTAL	268,115	21,833	303,847	49,527	643,322	

# 22. FINANCIAL COST

	6/30/2012 Six-month	6/30/2011 Six-month	6/30/2012 Three-month	6/30/2011 Three-month
Senior Notes and long-term				
loans interest	58,593	52,367	29,006	26,446
Other loans interest	5,662	5,149	2,525	2,643
Other interests	4,890	3,532	3,081	1,186
Total	69,145	61,048	34,612	30,275

# 23. OTHER GAINS AND LOSSES

	6/30/2012	6/30/2011	6/30/2012	6/30/2011
	Six-month	Six-month	Three-month	Three-month
Gain on sale of property, plant				
and equipment	4,379	1,283	2,817	848
Charges to freighters	1,224	1,488	744	386
Reversal (charge) of provision for				
litigation and other expenses	2,894	340	(1,506)	966
Royalties and licenses	29	17	(215)	5
Insurance recovery	56	1	56	1
Recovery of judicial claims		367		367
Reversal of valuation allowance				
for other assets		4		
Price adjustment in the sale of				
subsidiary company		(810)		(810)
Donations	(443)	(554)	(236)	(356)
Depreciation of investment				
property	(85)	(17)	(43)	(16)
Miscellaneous	178	(992)	1,125	(686)
Total – net gain	8,232	1,127	2,742	705

# 24. INCOME TAX AND ALTERNATIVE MINIMUM INCOME TAX

	6/30/2012 Six-month	6/30/2011 Six-month	6/30/2012 Three-month	6/30/2011 Three-month
Current income tax	(12,778)	(11,355)	(4,913)	(5,639)
Tax loss carry-forwards for the period	35,625	13,961	21,735	(1,937)
Net change in temporary			.=	
differences	(1,058)	4,616	(5,449)	(512)
Subtotal	21,789	7,222	11,373	(8,088)
Valuation allowance on alternative minimum income	,	,	,	` , ,
tax and deferred income tax	(2,531)	(6,438)	(267)	(2,614)
Total	19,258	784	11,106	(10,702)

The reconciliation of income tax expense to the amount derived by applying the applicable statutory income tax rate to income before income tax and alternative minimum income tax for the period is as follows:

	6/30/2012 Six-month	6/30/2011 Six-month	6/30/2012 Three-month	6/30/2011 Three-month
Net (loss) income before income tax and alternative minimum				
income tax	(114,935)	(29,599)	(76,064)	13,770
Statutory income tax rate	35%	35%	35%	35%
Income tax at statutory				
income tax rate	40,227	10,360	26,622	(4,820)
Permanent differences	(18,438)	(3,138)	(15,249)	(3,268)
Valuation allowance on alternative minimum income				
tax and deferred income tax	(2,531)	(6,438)	(267)	(2,614)
Total	19,258	784	11,106	(10,702)

#### 25. CHANGES IN WORKING CAPITAL

	6/30/2012	6/30/2011
	(== a=a)	
Trade accounts receivable	(75,938)	(112,653)
Other receivables	(11,392)	85,076
Tax credits	28,350	(43,995)
Inventories	(10,328)	8,499
Trade payables	207,901	103,294
Accrued salaries, wages and payroll taxes	2,415	1,029
Taxes payable and accrual for tax relief	(3,891)	(1,809)
Advances from customers	12,785	(17,294)
Provisions	1,455	(711)
Other liabilities	(439)	736
Total	150,918	22,172

#### 26. PLEDGED AND RESTRICTED ASSETS

Certain assets owned by the Company are pledged as collateral for bank and financial liabilities, notes payable, and tax debt (tax régime for promoted activities) for a total amount of 87,393 as of June 30, 2012 (57,069 as of December 31, 2011 and 28,062 as of January 1<sup>st</sup>, 2011). Detail of pledged assets is as follows:

	6/30/2012	12/31/2011	1/1/2011
To de consulta accesso la la	20.212		1.002
Trade accounts receivable	20,312		1,982
Inventories	27,634	16,477	16,025
Property, plant and equipment	5,635	10,370	8,669
Equity value of holding in subsidiary company			
Promas S.A.	69,340	71,339	77,601

The Company also has pre-export credit lines in order to finance exports, which have as collateral, according to each case, a trust set up over the collections obtained from sales to the domestic retail market, inventories and the assignment of purchase orders of the subsidiary company Leitesol I.C.S.A. The outstanding balance of such debt amounts to 11,500 as of June 30, 2012, 37,304 as of December 31, 2011 and 17,351 as of January 1<sup>st</sup>, 2011.

Additionally, as of June 30, 2012 there were other receivables (current and non-current) for an amount of 767 (3,543 as of December 31, 2011 and 3,941 as of January 1, 2011) in guarantee of financial and commercial transactions.

See also commitments and collaterals granted by the stockholders for the financial debt described in Note 13.1.1 and 13.1.3.

#### 27. RELATED PARTIES OUTSTANDING BALANCES

Company	Trade	Other receivables (current)		
	6/30/2012	12/31/2011	1/1/2011	1/1/2011
Afianzar S.G.R.	1	1		
Danone Argentina S.A. (1)	90,001	101,092	111,773	
Fideicomiso Formu		52	35	
Frigorífico Nueva Generación S.A.	344	132	41	342
Juan Rocca S.R.L.		35		
Logística La Serenísima S.A.	140,643	72,714	54,524	
Los Toldos S.A.	204	229	104	
TOTAL	231,193	174,255	166,477	342

<sup>(1)</sup> Includes receivables arising from sales of raw milk purchased for and on behalf of Danone Argentina S.A. by 72,764 at June 30, 2012, 83,850 at December 31, 2011 and 88,902 at January 1<sup>st.</sup>, 2011.

Company	7	Frade payable (current)			Borrowings (current)		Other liabilities (current)
	6/30/2012	12/31/2011	1/1/2011	6/30/2012	12/31/2011	1/1/2011	1/1/2011
Afianzar S.G.R.	13	11					
Danone Argentina S.A.	18.210	30.959	24.067				8
Fideicomiso Formu	10,210	30,737	21,007	16,645			O
Frigorífico Nueva Generación				-,-			
S.A.			2				
Juan Rocca S.R.L.				1,212	1,153	1,065	
Logística La Serenísima S.A.	135,248	89,343	60,861				
Los Toldos S.A.	329	337	129				
Masleb S.R.L.	112	172	148				
TOTAL	153,912	120,822	85,207	17,857	1,153	1,065	8

#### 28. RELATED PARTIES OPERATIONS

Transactions with related parties for the six-month periods ended June 30, 2012 and 2011 were as follows:

	6/30/2012	6/30/2011
Revenues		
Afianzar S.G.R.	2	1
Danone Argentina S.A.	96,552	85,278
Fideicomiso Formu	284	202
Frigorífico Nueva Generación S.A.	273	145
José Mastellone		27
Logística La Serenísima S.A.	10,337	9,118
Los Toldos S.A.	355	201
Pascual Mastellone		13

	6/30/2012	6/30/2011
Purchase of goods and services	40	
Afianzar S.G.R.	40	
Danone Argentina S.A.	43,801	41,079
Logística La Serenísima S.A.	177,201	133,228
Los Toldos S.A.	1,789	1,213
Masleb S.R.L.	815	1,015
Financial cost		
Fideicomiso Formu	(2,216)	
Frigorífico Nueva Generación S.A.	2	
Juan Rocca S.R.L.	(78)	(52)
Los Toldos S.A.		28
Other gain and losses		
Logística La Serenísima S.A.	1,654	850

During the six-month periods ended June 30, 2012 and 2011, the Company paid a total of 31,977 and 23,140, respectively, in concept of remuneration and fees to members of the Board of Directors and executive officers. The Company does not provide its Directors or executive officers with any type of pension, retirement or similar benefits.

#### 29. FINANCIAL INSTRUMENTS

#### 29.1 - Capital management

The Company manages its capital in order to maximize its shareholders' return, by optimization of debt and equity balances according to its business plan. For that end, it takes part - directly or through its subsidiaries - in operations that involve financial instruments, which can give rise to several risks.

The Company is not subject to any requirement of capital settled externally.

# Capital structure and debt ratio

	6/30/2012	12/31/2011	1/1/2011
Debt (1)	989,153	939,737	794,740
Cash and cash equivalent	100,291	64,101	39,907
Net debt	888,862	875,636	754,833
Equity	703,463	801,638	813,637
Indebtness ratio	1.26	1.09	0.93

(1) Debt is defined as current and non-current borrowings, as detailed in Note 13.

#### 29.2 - Financial instruments categories

Financial instruments were classified according to IFRS 7 in the following categories:

	6/30/2012	12/31/2011	1/1/2011
Financial assets	·		
Amortized cost:			
Cash and cash equivalent	49,534	43,768	36,907
Other financial assets	15,090	11,822	2,110
Trade accounts receivable	701,208	628,385	469,862
Tax credits	32,165	60,515	90,304
Other receivables	50,644	50,656	42,346
At fair value with changes to profit and loss			
Cash and cash equivalent	50,757	20,333	3,000
	899,398	815,479	644,529
	6/30/2012	12/31/2011	1/1/2011
Financial liabilities			
Amortized cost:			
Trade payables	886,570	678,669	531,983
Borrowings	989,153	939,737	794,740
Other liabilities	305,878	286,478	254,412
	2,181,601	1,904,884	1,581,135

#### 29.3 – Risk management

The Company and its subsidiary companies are exposed to several risks derived from the ordinary course of business, from the debt taken in order to finance such operations and from the nature of the financial instruments that the Company has. Among the major risks that the Company is exposed to are foreign exchange risk, interest rate risk, credit risk and liquidity risk.

It is not a practice of the Company and its subsidiaries to trade financial instruments for speculative purposes. As of June 30, 2012, December 31, and January 1<sup>st</sup>, 2011 there were no outstanding derivative financial contracts.

#### 29.4 - Management of foreign exchange risk

The Company has assets and liabilities and performs transactions in foreign currency, consequently exposures to exchange rate fluctuations are generated.

Balances of assets and liabilities denominated in foreign currency, considering as such currencies that are different from the functional currency of each company, are the following:

	6/30/2012	12/31/2011	1/1/2011
Assets			
United States Dollar	63,721	113,725	69,871
Euro	900	835	1,379
Brazilian Reais	68,248	65,512	72,320
Liabilities			
United States Dollar	1,079,768	1,051,740	977,976
Euro	323	206	171
Brazilian Reais	21,589	16,206	15,955
Danish Krone			190
Net currency exposure	(968,811)	(888,080)	(850,722)

#### Foreign currency sensitivity analysis

Considering the definition of functional currency for each company, the Company made transactions with foreign currency mainly in United States Dollar, Euro and Brazilian Reais.

The impact of each 1% increase in the exchange rate of foreign currency in Argentina Pesos is as follows:

_	Profit (Loss)		
	6/30/2012	12/31/2011	1/1/2011
Impact for each 1% increase in the exchange rate of foreign currency in thousand of Argentine pesos	(9,688)	(8,881)	(8,507)

The Company estimates that the risk emerging from this exposure to devaluation is mitigated by the fact that, directly or through subsidiaries, there are sales denominated in foreign currencies (principally exports from Argentina and sales made in the Brazilian domestic market through the subsidiary Leitesol) which are summarized below for each of the periods indicated:

	6/30/2012	Fiscal	Fiscal
	(six months	year	year
	period)	2011	2010
Exports and foreign sales	360,919	870,745	498,736

The Company understands that, for the reasons above outlined, it has a natural (although imperfect) coverage for the devaluation risk. Notwithstanding that, the Company, through the relevant areas, performs a permanent evaluation of these risks, in order to minimize it using the available alternatives.

#### 29.5 – Management of the interest rates risk

The Company performs borrowings transactions for both fixed and variable interest rates. The outstanding debt bearing variable interest rate as of June 30, 2012 amounted to 177,036 (contractual amounts), corresponding to tranche A of its loan debt and to the Senior Notes Series D, in both cases, maturing in 2015. Both loans bear a floating interest rate based on LIBO plus a spread, provided that total rate shall not exceed 6% per annum (for the second semester of 2012 rate determined was 3.23% annual). Consequently, the highest impact that the Company could suffer in case of interest rate increases applicable to this debt would be of 2.77%, or approximately 4,900.

At period or year-end, the Company's net exposure to interest rates over financial assets and liabilities is the following:

	Net financial assets (liabilities)		
Features	6/30/2012	12/31/2011	1/1/2011
Non-interest bear	(301,301)	(161,321)	(169,715)
Fixed-rate financial instruments	(880,162)	(800,336)	(623,026)
Variable-rate financial instruments	(100,740)	(127,748)	(143,865)
	(1,282,203)	(1,089,405)	(936,606)

#### 29.6 - Management of the credit risks

Credit risk refers to risk arising from the possibility that a part fails to comply with its contractual obligations resulting in a loss to the Company or its subsidiaries. The greatest risk arises from trade accounts receivable. The Company considers that this risk is significantly limited by several factors:

- sales in the domestic markets of Argentina and Brazil are highly diversified to a large number of customers in different locations. At the same time, due to the nature of the products, sales operations are conducted on an ongoing basis, making it easier to track the status of the client. For larger customers, there is individual monitoring. In the year 2011 and the six-month period ended June 30, 2012, no single customer sales represented more than 10% of total revenues of each year or period. Receivables from customers in receivership and in bankruptcy have been reclassified to other receivables and adequately provisioned.
- Exports to third parties take place almost exclusively through letters of credit confirmed locally.

Trade accounts receivable and other receivables are exposed to their nominal values less the related provisions for doubtful accounts, regardless of the guarantees covering certain accounts receivable. These balances do not differ significantly from their fair values.

#### 29.7 – Management of liquidity risk

The Board of Directors has the final responsibility on managing liquidity risk, having established a suitable framework in order for the Company's management to be able to handle requirements of financing for short, medium and long term and liquidity requirements. The Company manages liquidity risk by maintaining reserves and appropriate level of financial borrowings, and continuously monitoring future and real cash flows, and reconciling the maturity profile of financial assets and liabilities.

The following table details the due date of the Company's financial liabilities as from each period or year end. The amounts presented are the contractual cash flows without discount.

	6/30/2012	12/31/2011	1/1/2011
Less than three months	1,163,731	898,541	758,134
Between three months and a year	230,913	159,593	53,276
Between one and five year	534,412	515,409	455,395
More than five years	346,511	440,062	457,958
	2,275,567	2,013,605	1,724,763

The following table details the expected cash flows as from each period or year end.

	6/30/2012	12/31/2011	1/1/2011
Less than three months	820,329	716,662	593,442
Between three months and a year	31,616	24,111	10,192
Between one and five years	40,277	50,537	39,177
More than five years	7,176	24,169	1,718
·	899,398	815,479	644,529

#### 29.8 – Fair value of financial instruments

#### Fair value of financial instruments measured at amortized cost

Except for the following, the Board of Directors considers that outstanding balances of financial assets and liabilities included in the financial statements represent their approximate fair value at the end of period or year.

	6/30/20	012	12/31/	2011	1/1/2	011
	Book value	Fair value	Book value	Fair value	Book value	Fair value
Senior Notes due 2018	566,273	471,233	542,062	530,218	485,651	516,256

# 30. SEGMENT INFORMATION

IFRS 8 requires operating segments to be identified on the basis of internal reports regarding components of the Company that are regularly reviewed by the Board of Directors in order to allocate resources to the segments and to assess their performance.

The accounting policies used for the preparation of the information for the segments that are reported are the same that the Company's accounting policies described in Notes 2 and 3.

The Company's reportable segments under IFRS 8 are as follows:

- Dairy products: Includes the sales of products manufactured with the raw milk purchased by the Company directly to dairy farmers located in Argentina and, to a lower extent, to other dairy companies. Such sales are made in the Argentine domestic market (mainly retailers and public agencies), in the Brazilian domestic market (retailers) and the international markets (exports to third parties).
- Olive Products: includes the sale (mostly in the international markets) of olive oil processed from the harvest of olive trees of the subsidiary Promas S.A., as well as production purchased to third parties.
- Other: Includes principally services related to the transportation of raw milk and other associated to the coordination of such transport (purchases and sales of trucks, spare parts, etc.)

T., 6		6/30/	2012	
Information	Dairy	Olive	Other	Total
Revenue	3,318,089	1,288	165,977	3,485,354
Net loss for the period	(81,549)	(13,705)	(423)	(95,677)
Assets allocated to the business lines	2,846,306	86,571	144,340	3,077,217
Liabilities allocated to the business lines	2,278,011	10,625	85,108	2,373,744
Additions to property, plant and				
equipment	93,505	94	4,309	97,908
Depreciation of property, plant and				
equipment	48,041	1,648	1,993	51,682
Amortization of intangible assets	372			372
Depreciation of investment property	85			85
Net domestic revenue	2,957,170	1,288	165,977	3,124,435
		6/30/		
	Dairy	6/30/ Olive	2011 Other	Total
		Olive	Other	
Revenue	2,681,610	<b>Olive</b> 8,395	Other 121,130	2,811,135
Net (loss) income for the period	2,681,610 (26,640)	8,395 (3,929)	Other 121,130 1,754	2,811,135 (28,815)
Net (loss) income for the period Assets allocated to the business lines	2,681,610 (26,640) 2,613,940	8,395 (3,929) 94,714	Other 121,130 1,754 67,838	2,811,135
Net (loss) income for the period	2,681,610 (26,640)	8,395 (3,929)	Other 121,130 1,754	2,811,135 (28,815)
Net (loss) income for the period Assets allocated to the business lines Liabilities allocated to the business lines Additions to property, plant and	2,681,610 (26,640) 2,613,940 1,920,682	8,395 (3,929) 94,714 12,756	Other 121,130 1,754 67,838 48,441	2,811,135 (28,815) 2,776,492 1,981,879
Net (loss) income for the period Assets allocated to the business lines Liabilities allocated to the business lines Additions to property, plant and equipment	2,681,610 (26,640) 2,613,940	8,395 (3,929) 94,714	Other 121,130 1,754 67,838	2,811,135 (28,815) 2,776,492
Net (loss) income for the period Assets allocated to the business lines Liabilities allocated to the business lines Additions to property, plant and equipment Depreciation of property, plant and	2,681,610 (26,640) 2,613,940 1,920,682 43,024	8,395 (3,929) 94,714 12,756 518	Other  121,130     1,754     67,838     48,441  2,278	2,811,135 (28,815) 2,776,492 1,981,879 45,820
Net (loss) income for the period Assets allocated to the business lines Liabilities allocated to the business lines Additions to property, plant and equipment Depreciation of property, plant and equipment	2,681,610 (26,640) 2,613,940 1,920,682 43,024 58,476	8,395 (3,929) 94,714 12,756	Other 121,130 1,754 67,838 48,441	2,811,135 (28,815) 2,776,492 1,981,879 45,820 60,746
Net (loss) income for the period Assets allocated to the business lines Liabilities allocated to the business lines Additions to property, plant and equipment Depreciation of property, plant and equipment Amortization of intangible assets	2,681,610 (26,640) 2,613,940 1,920,682 43,024 58,476 372	8,395 (3,929) 94,714 12,756 518	Other  121,130     1,754     67,838     48,441  2,278	2,811,135 (28,815) 2,776,492 1,981,879 45,820 60,746 372
Net (loss) income for the period Assets allocated to the business lines Liabilities allocated to the business lines Additions to property, plant and equipment Depreciation of property, plant and equipment	2,681,610 (26,640) 2,613,940 1,920,682 43,024 58,476	8,395 (3,929) 94,714 12,756 518	Other  121,130     1,754     67,838     48,441  2,278	2,811,135 (28,815) 2,776,492 1,981,879 45,820 60,746

Additionally, the Board of Directors reviews the information based on the following geographical segments:

Donied	R	evenue	
Period 	Domestic market	Exports	Total
6/30/2012	3,124,435	360,919	3,485,354
6/30/2011	2,483,908	327,227	2,811,135

# 31. RECONCILIATION OF INTERNATIONAL FINANCIAL REPORTING STANDARDS TO ARGENTINE ACCOUNTING STANDARDS EXCEPT FOR RESOLUTIONS N° 26 AND 29

Reconciliations between equity as determined in accordance with the IFRS used for the preparation of the current interim financial statements (described in Notes 2 and 3 to these interim consolidated financial statements) and the amount of equity that would have been determined should the Argentine accounting standards (Technical Resolutions issued by the F.A.C.P.C.E. other than Technical Resolutions N° 26 and 29) have been applied as of two dates: last fiscal year-end (December 31, 2011) and the date of transition to IFRS (January 1<sup>st</sup>, 2011), are presented below.

<u>-</u>	12/31/11	1/1/11
Total equity according to IFRS Non-controlling interests	801,648 (10)	813,647 (10)
Equity according to IFRS attributable to owners of the parent	801,638	813,637
Reconciling items: Ref.		
2. Inventories and spare parts and supplies	28,401	22,321
3. Property, plant and equipment	(520,049)	(550,635)
4. Deferred income tax	193,512	228,076
Net equity according to Argentine GAAP	503,502	513,399

A reconciliation between total comprehensive loss for the six-month period ended on June 30, 2011 determined in accordance with the IFRS used for the preparation of the current interim consolidated financial statements and the net loss for such period should the Argentine accounting standards have been applied, are also presented below.

	6/30/11
Total comprehensive loss for the period	(19,034)
Other comprehensive loss for the period	
Ref.	
1. Translation adjustments of foreign subsidiaries operat	ions (9,781)
Net loss for the period according to IFRS	(28,815)
D 41 5	
Reconciling items:	
2. Inventories and spare parts and supplies	365
3. Property, plant and equipment	15,761
4. Deferred income tax	(21,763)
1. Translation adjustments of foreign subsidiaries operat	ions 9,781
Net result for the period according to Argentine GAAP	(24,671)

Explanation of the reconciling items:

# 1. Translation adjustments of foreign subsidiaries operations

This item includes the reclassification of the exchange differences derived from the translation of assets and liabilities of foreign subsidiaries operations, which are recorded in the income of the year in accordance with Argentine accounting standards, and, as per IAS 21, they are disclosed under other comprehensive income.

#### 2. Inventory, spare parts and supplies

In accordance with Argentine accounting standards, inventory, spare parts and supplies were valued at their replacement or reproduction cost, which did not exceed their estimated recoverable value at each year end. In accordance with IFRS, these items are valued at their cost, which do not exceed their estimated recoverable value.

#### 3. Property, plant and equipment

In accordance with Argentine accounting standards, property, plant and equipment were valued at cost as restated to reflect the effects of inflation, net of their accumulated depreciation, which did not exceed their recoverable value at each year end. Following the application of IFRS 1 (paragraph D5 of appendix D), the Company elected, at the date of transition to IFRS, to value certain items of property, plant and equipment (properties) at their fair value and use that fair value as their deemed cost at that date. The fair value was determined based on an estimate performed by an independent valuation appraiser. As of that date, and in accordance with IFRS, the Company elected to value these items at their cost, which does not exceed their estimated recoverable value.

#### 4. Deferred tax

In accordance with Argentine accounting standards, the Company had considered the residual value of the restatement of property, plant and equipment balances to reflect the impact of inflation as a permanent difference for deferred taxation purposes. As per the International Accounting Standard ("IAS") 12, this difference is temporary in order to determine the deferred income tax; therefore, the Company recorded such deferred tax liability. Likewise, the Company recorded the deferred tax liability that arose from the difference in valuation of property, as stated in previous paragraph 3. Additionally, the Company has considered the effect of the adjustments included in previous paragraph 2 on the deferred tax, considering the income tax rate in force.

Reconciling items between cash and cash equivalents for the six-month period ended June 30, 2011 and the totals for the activities (operating, investing and financing) that cause changes during the period, determined in accordance with the IFRS used for the preparation of the current financial statements, and the same lines should Argentine accounting standards have been applied, are not material; consequently such reconciliations is not presented.

In preparing the reconciliations described in the preceding paragraphs, the Company has considered, those IFRS that are deemed to be applied in financial statements for the fiscal year ending December 31, 2012, the first fiscal year in which application of IFRS is mandatory. It should be mentioned that items and figures included in such reconciliations could be modified if the IFRS in force as of that date were different from the ones considered in their preparation.

#### 32. APPROVAL OF THESE FINANCIAL STATEMENTS

These interim consolidated financial statements were approved by the Board of Directors and authorized to be issued on August 9, 2012.



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#### INDEPENDENT AUDITORS' LIMITED REVIEW REPORT

To the Board of Directors of **Mastellone Hermanos Sociedad Anónima** Encarnación Ezcurra 365/375 – 2° Floor – Suite 308 City of Buenos Aires

1. We have reviewed the accompanying interim consolidated financial statements of Mastellone Hermanos Sociedad Anónima (also referred to as "Mastellone Hermanos Sociedad Anónima" or the "Company") and its consolidated subsidiaries (subsidiaries detailed in Note 2.4 to the interim consolidated financial statements) which comprise the consolidated statement of financial position as of June 30, 2012 and the related consolidated statements of comprehensive income, changes in equity and cash flows, with their Notes 1 to 32 (a summary of significant accounting policies is disclosed in Notes 2 and 3) for the six-month period ended June 30, 2012.

The figures and other information for the fiscal year ended December 31, 2011 and as of January 1, 2011 (the latter being the date of transition to the International Financial Reporting Standards) and for the six-month period ended on June 30, 2011 are an integral part of these interim consolidated financial statements and are intended to be read only in relation to those financial statements.

The Company's Board of Directors is responsible for the preparation and fair presentation of the financial statements of the Company in accordance with International Financial Reporting Statements adopted by the Argentine Federation of Professional Councils in Economic Sciences as accounting standards and incorporated by the National Securities Commission to its regulations, as they were approved by the International Accounting Standard Board (IASB), and, therefore is responsible for the preparation and presentation of the interim consolidated financial statements attached, in accordance with International Financial Reporting Standard 34, "Interim Financial Reporting". Moreover, the Board of Directors is responsible for the existence of an internal control system that is considered necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. Our responsibility is to issue a limited review report on the interim consolidated financial statements identified in the first paragraph of this section, based on the review carried out pursuant to the scope of work outlined in section 2.

2. We conducted our review in accordance with Technical Resolution N° 7 issued by the Argentine Federation of Professional Councils in Economic Sciences, applicable to reviews on Interim Financial Information. These standards determine a scope which is substantially less than the application of all the auditing procedures necessary to be able to issue an audit opinion on the financial statements taken as a whole. Those standards basically consist of applying analytical procedures on amounts included in the interim financial statements and of making inquiries of persons responsible for preparing the information included in the financial

- statements. Consequently, we do not express an opinion on the Company's consolidated financial position at June 30, 2012, or the consolidated comprehensive income, the consolidated changes in equity and the consolidated cash flows for the six-month period then ended.
- 3. As indicated in note 2.1 to the interim consolidated financial statements mentioned in the first paragraph, section 1 of this report, these statements have been prepared in conformity with International Accounting Standard 34, "Interim Financial Reporting", this being the first fiscal year of application of the International Financial Reporting Standards. The effects of changes caused by the application of this new accounting basis are presented in Note 31 to the interim consolidated financial statements. The items and figures included in the reconciliations presented in such note may vary as a result of changes in the International Financial Reporting Standards finally applied, and may only be deemed final upon preparation of the annual financial statements for the fiscal year in which they are applied for the first time.
- **4.** Based on our review performed with the scope described in section 2 of this report, we are in a position to report that nothing has come to our attention that causes us to believe that a material amendment should be made to the interim consolidated financial statements of Mastellone Hermanos Sociedad Anónima identified in the first paragraph, section 1. in order for them to be presented in accordance with International Financial Reporting Standard 34.
- 5. As a part of our work, the scope of which is described in section 2, we have reviewed the Business highlights required by the National Securities Commission and prepared by the Company's Board of Directors on which, in what is subject of our competence, we have no observations to report.
- **6.** This report and the interim consolidated financial statements referred to in section 1, have been translated into English for the convenience of English-speaking readers. The accompanying interim consolidated financial statements are the English translation of those originally issued by Mastellone Hermanos Sociedad Anónima in Spanish and presented in accordance with IAS 34.

City of Buenos Aires, Argentina. August 9, 2012

**DELOITTE S.C.** 

José E. Lema (Partner)