



Mastellone Hermanos S.A.
Interim Consolidated
Financial Statements
for the nine-month period
ended September 30, 2012

MASTELLONE HERMANOS SOCIEDAD ANÓNIMA

CONSOLIDATED INFORMATIVE SUMMARY

AS OF SEPTEMBER 30, 2012

(in thousands of Argentine pesos)

1. BRIEF COMMENT ON THE COMPANY'S ACTIVITIES (*)

As it was anticipated in our previous informative summary, there was a strong recovery in the last quarter results, due to the full impact of higher level of prices in the domestic market and a recovery in the international prices. For example, we can mention that funds generated in the quarter July / September, as measured through income before taxes, interest expense, depreciation and other non-cash items, were higher than funds generated in the first semester. This improvement was offset by the increase in foreign exchange losses, due to the increase in the peso / dollar parity.

Sales in the domestic market maintained a positive trend, with real growth (in physical terms) in key business segments. Unfortunately, primary production has shown a declining trend, which we hope will reverse sometime in the next year, but in the short term that situation shows doubt about the ability of growth of the Argentine dairy sector.

2. CONSOLIDATED FINANCIAL POSITION

	<u>9/30/2012</u>	<u>9/30/2011</u>
	(in thousand pesos)	
Current assets	1,613,420	1,486,272
Non-current assets	1,582,230	1,469,926
TOTAL	<u>3,195,650</u>	<u>2,956,198</u>
Current liabilities	1,505,730	1,058,903
Non-current liabilities	1,003,781	1,093,483
TOTAL	<u>2,509,511</u>	<u>2,152,386</u>
Equity attributable to owner of the Company	<u>686,129</u>	<u>803,802</u>
Non-controlling interests	<u>10</u>	<u>10</u>
TOTAL EQUITY	<u>686,139</u>	<u>803,812</u>
TOTAL LIABILITIES AND EQUITY	<u>3,195,650</u>	<u>2,956,198</u>

3. CONSOLIDATED STATEMENTS OF OPERATIONS

	<u>9/30/2012</u>	<u>9/30/2011</u>
	(in thousand pesos)	
Operational results – income	33,064	131,644
Investment income, financial cost and foreign exchange differences	(183,595)	(132,927)
Other gains and losses	17,812	6,719
(Loss) income before taxes	<u>(132,719)</u>	<u>5,436</u>
Income tax and alternative minimum income tax	16,089	(6,980)
NET LOSS FOR THE PERIOD	<u>(116,630)</u>	<u>(1,544)</u>
Other comprehensive income (loss)	<u>1,121</u>	<u>(8,291)</u>
TOTAL COMPREHENSIVE LOSS FOR THE PERIOD	<u>(115,509)</u>	<u>(9,835)</u>

4. PRODUCTION AND SALES VOLUME (*)

	<u>ACUMULATED SALES</u>	
	<u>9/30/2012</u>	<u>9/30/2011</u>
	(in thousand liters of milk)	
Domestic market	1,235,896	1,135,828
Foreign market	224,543	161,256
Total	<u>1,460,439</u>	<u>1,297,084</u>

The production volumes are similar to sales volumes due to the perishable nature of marketed products.

5. RATIOS

	<u>9/30/2012</u>	<u>9/30/2011</u>
Current assets to current liabilities	1.07	1.40
Equity attributable to owners of the Company to total liabilities	0.27	0.37
Non-current assets to total assets	0.50	0.50

6. OUTLOOK (*)

We expect a further improvement in the economic performance and cash generation in the last quarter of 2012, due to the actions faced by the Company for the improvement of its results and to the growth in international prices.

In the medium term, some questions remain open which may have a high impact on our results and in the dairy sector, such as (and only as an example) the level of primary production, which may determine our level of activity and all the dairy sector activity, and the expected evolution of relative prices between prices and costs.

7. CALCULATION OF THE EBITDA OF THE COMPANY (*)

A calculation of EBITDA (according to its definition under the terms of the agreement of the debt refinancing of May 2010) (“Contractual ⁽¹⁾ ⁽²⁾ EBITDA”) for the nine-month periods ended September 30, 2012 and 2011 is included below. This calculation is presented only to be used as guidance by holders and any other interested parties. The calculation, which is stated in thousands of pesos, should be considered an estimate subject to adjustments and not to be an indication, either explicit or implicit, of the Contractual EBITDA amount for the future.

	<u>9/30/2012</u>	<u>9/30/2011</u>
	<u>9 months (1.1.2012 to 9.30.2012)</u>	<u>9 months (1.1.2011 to 9.30.2011)</u>
1 Net loss for the period	(116,630)	(1,544)
2 Income tax and alternative minimum income tax	(16,089)	6,980
3 Amortization		
Amortization of intangible assets	559	557
4 Depreciation		
Depreciation of property, plant and equipment	79,128	91,779
Depreciation of investment property	127	32
5 Fixed charges	105,402	91,722
Financial cost	105,402	91,722
Secured debt payments by the Company		
Payment of dividends on preferred stock		
6		
All exchange differences	89,505	49,814
All the inflation adjustment		
7 Other charges which have not and will not imply a cash movement		1,309
Write-off of spare parts		1,313
Reversal of valuation allowance for other assets		(4)
Total contractual EBITDA	<u>142,002</u>	<u>240,649</u>

- (1) Contractual EBITDA may differ from the EBITDA or Adjusted EBITDA, all being measures that the Company may present in other documents and that shows additional information about its ability to pay its debt, but that do not arise from professional accounting standards. No form of EBITDA should be considered in isolation or as a substitute of other measures of financial performance or liquidity or as a substitution of measures arising from professional accounting standards. We believe that EBITDA is a measure commonly reported and widely used by investors and other interested parties in the industry as a measure of a company's operating performance and debt servicing ability because it assists in comparing performance on a consistent basis without computing depreciation and amortization charges, among others. However, Contractual, Adjusted EBITDA or similar measures may not be comparable in all instances to other similar types of measures used by other companies
- (2) Contract values reported EBITDA originate in the historical operations of the Company for the periods indicated in each case, and are not estimates or provisions of the values that could be achieved in the future. The Company assumes no responsibility for any discrepancies that may exist.

(*) Information not reviewed by the Auditors.

Buenos Aires, November 14, 2012

MASTELLONE HERMANOS SOCIEDAD ANÓNIMA
CONSOLIDATED STATEMENT OF FINANCIAL POSITION AT SEPTEMBER 30, 2012
(in thousands of Argentine pesos)

	Notes	9/30/2012	12/31/2011	1/1/2011
<u>ASSETS</u>				
<u>CURRENT ASSETS</u>				
Cash and cash equivalents	5	172,196	64,101	39,907
Other financial assets	6	11,539	8,033	2,110
Trade accounts receivable	7 and 26	697,603	628,385	469,862
Tax credits	8	21,008	42,961	64,854
Other receivables	9 and 26	21,114	37,851	26,901
Inventories	10 and 26	689,960	679,217	566,648
Other assets				197
Total Current Assets		1,613,420	1,460,548	1,170,479
<u>NON-CURRENT ASSETS</u>				
Other financial assets	6	4,211	3,789	
Tax credits	8	16,976	17,554	25,450
Other receivables	9 and 26	37,210	12,805	15,445
Deferred tax assets	18	5,656	8,039	13,424
Advances to suppliers		18,799	17,313	16,069
Property, plant and equipment	11 and 26	1,480,777	1,402,217	1,408,945
Investment property		1,571	1,698	138
Goodwill		3,121	3,121	3,121
Intangible assets		3,033	3,592	4,320
Other assets		10,876	9,354	9,293
Total Non-Current Assets		1,582,230	1,479,482	1,496,205
TOTAL ASSETS		3,195,650	2,940,030	2,666,684
<u>CURRENT LIABILITIES</u>				
Trade payable	12	930,484	678,669	531,961
Borrowings	13 and 26	317,303	158,553	34,939
Accrued salaries, wages and payroll taxes	14	159,593	137,700	94,765
Taxes payable	15	67,550	64,981	48,496
Advance from customers		19,877	11,012	24,358
Provisions	16	2,552	9,616	8,980
Other liabilities	17	8,371	6,887	7,796
Total Current Liabilities		1,505,730	1,067,418	751,295
<u>NON-CURRENT LIABILITIES</u>				
Trade payable		1,204		22
Borrowings	13 and 26	759,842	781,184	759,801
Taxes payable and accrual for tax relief	15 and 26	58,152	61,747	71,129
Deferred tax liabilities	18	162,072	205,877	242,656
Provisions	16	21,529	18,005	20,266
Other liabilities	17	982	4,151	7,868
Total Non-Current Liabilities		1,003,781	1,070,964	1,101,742
Total Liabilities		2,509,511	2,138,382	1,853,037
<u>EQUITY</u>				
Common stock		457,547	457,547	457,547
Reserves		43,300	11,497	
Retained earnings – including net result for the period or year		185,282	332,594	356,090
Equity attributable to owners of the Company		686,129	801,638	813,637
Non-controlling interests		10	10	10
Total equity		686,139	801,648	813,647
TOTAL LIABILITIES AND EQUITY		3,195,650	2,940,030	2,666,684

The accompanying Notes are an integral part of this interim consolidated financial statement.

MASTELLONE HERMANOS SOCIEDAD ANÓNIMA
CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE NINE AND
THREE-MONTH PERIODS ENDED SEPTEMBER 30, 2012
(in thousands of Argentine pesos)

	Notes	<u>9/30/2012</u> <u>Nine-month</u>	<u>9/30/2011</u> <u>Nine-month</u>	<u>9/30/2012</u> <u>Three-month</u>	<u>9/30/2011</u> <u>Three-month</u>
Revenue	19	5,487,543	4,437,277	2,002,189	1,626,142
Cost of sales	20	<u>(4,032,440)</u>	<u>(3,282,112)</u>	<u>(1,438,531)</u>	<u>(1,176,885)</u>
Gross income		1,455,103	1,155,165	563,658	449,257
Selling expenses	21	(1,231,688)	(871,747)	(459,251)	(316,781)
General and administrative expenses	21	(190,351)	(151,774)	(63,273)	(54,329)
Investment income		11,312	8,609	4,596	3,616
Financial cost	22	(105,402)	(91,722)	(36,257)	(30,674)
Foreign exchange loss		(89,505)	(49,814)	(36,837)	(21,646)
Other gains and losses	23	<u>17,812</u>	<u>6,719</u>	<u>9,580</u>	<u>5,592</u>
(Loss) income before taxes		(132,719)	5,436	(17,784)	35,035
Income tax and alternative minimum income tax	24	<u>16,089</u>	<u>(6,980)</u>	<u>(3,169)</u>	<u>(7,764)</u>
NET (LOSS) INCOME FOR THE PERIOD		<u>(116,630)</u>	<u>(1,544)</u>	<u>(20,953)</u>	<u>27,271</u>
Other comprehensive income (loss), net of income tax					
Exchange differences on translating foreign operations		<u>1,121</u>	<u>(8,291)</u>	<u>3,619</u>	<u>(18,072)</u>
TOTAL COMPREHENSIVE (LOSS) INCOME FOR THE PERIOD		<u>(115,509)</u>	<u>(9,835)</u>	<u>(17,334)</u>	<u>9,199</u>
(Loss) income attributable to:					
Owners of the Company		(116,630)	(1,544)	(20,953)	27,271
Non-controlling interests					
(Loss) income for the period		<u>(116,630)</u>	<u>(1,544)</u>	<u>(20,953)</u>	<u>27,271</u>
Comprehensive (loss) income attributable to:					
Owners of the Company		(115,509)	(9,835)	(17,334)	9,199
Non-controlling interests					
Comprehensive (loss) income for the period		<u>(115,509)</u>	<u>(9,835)</u>	<u>(17,334)</u>	<u>9,199</u>

The accompanying Notes are an integral part of this interim consolidated financial statement.

MASTELLONE HERMANOS SOCIEDAD ANÓNIMA
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2012
(in thousands of Argentine pesos)

	Shareholders' contributions Common stock	Reserves			Retained earnings (losses) (Note 3.14)	Equity attributable to:		Total
		Legal reserve	Facultative Reserve	Foreign currency translation reserve		Owners of the Parents	Non controlling interest	
Balance at December 31, 2011	457,547	15,273		(3,776)	332,594	801,638	10	801,648
Net loss for period					(116,630)	(116,630)		(116,630)
Other comprehensive result for the period				1,121		1,121		1,121
Total comprehensive income (loss) for the period				1,121	(116,630)	(115,509)		(115,509)
Resolution of General Ordinary Shareholders' Meeting held on March 27, 2012: Appropriation to facultative reserve (Note 3.14)			30,682		(30,682)			
Balance at September 30, 2012	457,547	15,273	30,682	(2,655)	185,282	686,129	10	686,139

The accompanying Notes are an integral part of this interim consolidated financial statement.

MASTELLONE HERMANOS SOCIEDAD ANÓNIMA
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2011

(in thousands of Argentine pesos)

	Shareholders'	Reserves		Retained earnings (losses) (Note 3.14)	Equity attributable to:		Total
	contributions Common stock	Legal reserve	Foreign currency translation reserve		Owners of the parent	Non controlling interest	
Balance at January 1st, 2011	457,547			356,090	813,637	10	813,647
Net loss for period				(1,544)	(1,544)		(1,544)
Other comprehensive results for the period			(8,291)		(8,291)		(8,291)
Total comprehensive loss for the period			(8,291)	(1,544)	(9,835)		(9,835)
Resolution of General Ordinary and Extraordinary Shareholders' Meeting held on March 31, 2011: Appropriation to legal reserve (Note 3.14)		15,273		(15,273)			
Balance at September 30, 2011	457,547	15,273	(8,291)	339,273	803,802	10	803,812

The accompanying Notes are an integral part of this interim consolidated financial statement.

MASTELLONE HERMANOS SOCIEDAD ANÓNIMA
CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE NINE-MONTH PERIOD ENDED
SEPTEMBER 30, 2012

(in thousands of Argentine pesos)

	Note	<u>9/30/2012</u>	<u>9/30/2011</u>
<u>Cash flows provided by operating activities</u>			
Net loss for the period		(116,630)	(1,544)
Adjustments to reconcile net loss for the period to net cash provided by operating activities:			
Income tax and alternative minimum income tax accrued		(16,089)	6,980
Financial cost		105,402	91,772
Foreign exchange losses		94,304	45,225
Depreciation of property, plant and equipment		79,128	91,779
Additions to provision for doubtful accounts, sale rebates and provisions (net of reversals)		8,815	4,224
Write-off of spare parts			1,313
Depreciation of investment property		127	32
Amortization of intangible assets		559	557
Gain on sale of property, plant and equipment		(6,374)	(2,190)
		<u>149,242</u>	<u>238,148</u>
Changes in working capital	25	<u>185,892</u>	<u>62,750</u>
Subtotal		<u>335,134</u>	<u>300,898</u>
Payments of income tax and alternative minimum income tax		(13,818)	(18,551)
Net cash provided by operating activities		<u>321,316</u>	<u>282,347</u>
<u>Cash flows used in investing activities</u>			
Purchase of property, plant and equipment		(158,281)	(84,698)
Increase of other financial assets		(3,928)	(7,952)
Acquisition of intangible assets			(15)
Proceeds from sale of subsidiary company		5,173	
Proceeds from sale of property, plant and equipment		9,736	2,858
Payment for acquisition of subsidiary		(3,375)	(3,053)
Increase of other assets		(1,522)	
Net cash used in investing activities		<u>(152,197)</u>	<u>(92,860)</u>
<u>Cash flows used in financing activities</u>			
Net variation in loans		(3,697)	27,295
Payments of interests		(57,327)	(43,334)
Net cash used in financing activities		<u>(61,024)</u>	<u>(16,039)</u>
Increase in cash and cash equivalents		<u>108,095</u>	<u>173,448</u>
Cash and cash equivalents at beginning of year		<u>64,101</u>	<u>39,907</u>
Cash and cash equivalents at end of period		<u><u>172,196</u></u>	<u><u>213,355</u></u>

The accompanying Notes are an integral part of this interim consolidated financial statement.

MASTELLONE HERMANOS SOCIEDAD ANÓNIMA
NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE
NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2012
(in thousands of Argentine pesos)

1. GENERAL INFORMATION

Mastellone Hermanos S.A. (hereinafter “Mastellone Hermanos S.A.” or the “Company”) is a sociedad anónima under the laws of Argentina, registered with the Public Registry of Commerce on May 17, 1976. The term of the Company expires on November 5, 2060. Its legal address is in Encarnación Ezcurra 365/375, 2nd floor, office 308, City of Buenos Aires.

The main activity of the Company is the manufacturing and distribution of dairy products. The Company process and distribute a broad line of fresh dairy products including fluid milk, cream and butter, as well as long-life milk products, including cheese, powdered milk and caramelized condensed milk, which is known in Argentina and abroad as dulce de leche. The Company markets its dairy products under several brands names, including La Serenísimas, La Armonía, Ser and Fortuna and to a lesser extent, the brand of some of its major customers.

The breakdown of consolidated companies in these financial statements is exposed in Note 2.4.

2. BASIS OF PREPARATION OF THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

2.1 Statement of compliance of International Financial Reporting Standards (‘IFRS’) and basis of preparation

The interim consolidated financial statements for the nine-month period ended September 30, 2012 have been prepared in conformity with International Accounting Standard (“IAS”) N° 34, “Interim Financial Reporting”. The adoption of such standard, and the entire set of International Financial Reporting Standards (‘IFRS’) as issued by the International Accounting Standards Board (‘IASB’) was established by Technical Resolution N° 26 issued by the Argentine Federation of Professional Councils in Economic Sciences (“F.A.C.P.C.E.”) and by the Comisión Nacional de Valores (“CNV”), Argentine Securities Commission. In accordance with the above mentioned accounting standards and regulatory standards, IFRS are mandatory for fiscal year beginning January 1st 2012. The effects of changes caused by the application of this new accounting basis are presented in Note 31.

The figures and other information for the fiscal year ended December 31, 2011 and as of January 1, 2011 (the latter being the date of transition to IFRS) and for the nine-month period ended on September 30, 2011 are an integral part of these interim consolidated financial statements and are intended to be read only in relation to those financial statements.

The legal currency in Argentina is the Peso. The interim consolidated financial statements are presented in thousands of Pesos.

The interim consolidated financial statements have been translated into English for the convenience of English-speaking readers. The interim consolidated financial statements are the English translation of those originally issued by Mastellone Hermanos S.A. in Spanish and presented in accordance with IFRS.

2.2 Applicable accounting policies

The interim consolidated financial statements have been prepared under the historical cost conventions, except for the revaluation of certain non-current assets (see Note 31) and financial

assets. Usually, the historical cost is based on the fair value of the consideration given in exchange for the assets.

The principal accounting policies are described in Note 3.

The preparation of these financial statements are the responsibility of the Company's Board of Directors and requires accounting estimates and judgments of the administrators when applying financial standards. Areas of high complexity which require more judgments or those in which assumptions and estimations are more significant are detailed in Note 4.

2.3 Standards and interpretations not yet adopted

The Company did not adopt the following standards and interpretations as per the application of the mentioned pronouncements are not required for the nine-month period ended September 30, 2012.

Standard	Name
IFRS 9	Financial instruments ¹
IFRS 10	Consolidated financial statements ¹
IFRS 11	Joint arrangements ¹
IFRS 12	Disclosure of interests in other entities ¹
IFRS 13	Fair value measurement ¹

¹ Effective for fiscal years beginning on or after January 1st, 2013.

- IFRS 9 "Financial instruments" issued in November 2009 and revised in October 2010 introduces new requirements for the classification, measurement and derecognition of financial assets and liabilities.

IFRS 9 requires all recognised financial assets that are within the scope of IAS 39 Financial instruments - Recognition and measurement to be subsequently measured at amortized cost or fair value. Specially, debt investments that are held within a business model whose objective is the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortized cost at the end of subsequent accounting periods. All other debts investments and equity instruments are measured at their fair values at the end of subsequent accounting periods.

The most significant effect of IFRS 9 regarding the classification and measurement of financial liabilities relates to the accounting for changes in fair value of a financial liability (designated as at fair value through profit or loss) attributable to changes in the credit risk of that liability. Specifically, under IFRS 9, for financial liabilities that are designated as at fair value through profit or loss, the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is recognised in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. Changes in fair value attributable to a financial liability's credit risk are not subsequently reclassified to profit or loss. Previously, under IAS 39, the entire amount of the change in the fair value of the financial liability designated as at fair value through profit or loss was recognised in profit or loss.

IFRS 9 is effective for annual periods beginning on or after 1 January 2013, with earlier application permitted.

The Company's Board of Directors anticipates that the IFRS 9 will be adopted in the financial statements of the Company for the year beginning on January 1, 2013. It is likely that changes will not affect significantly the amounts set out in relation to assets and liabilities of the Company. However, it is not possible to determine the potential impact in a reasonable manner until a detailed review is completed.

- IFRS 10 describes principles for preparation and presentation of consolidated financial statements when an entity controls one or more entities. IFRS 10 replaces the consolidation requirements described in SIC-12 "Consolidation - Specific purpose entities" and IAS 27 "Consolidated and separate financial statements". Early application is encouraged. IFRS 10 is based on existing principles to identify the concept of control as the most important factor in determining whether an entity must be included in the consolidated financial statements of the holding Company. The standard provides additional guidance to assist in the determination of control where this is difficult to assess.

The Company's Board of Director anticipates that IFRS 10 will be adopted in the financial statements of the Company for the year beginning January 1, 2013. It is likely that changes will not affect significantly the amounts set out in relation to assets and liabilities of the Company. However it is not possible to determine the potential impact in a reasonable manner until a detailed review is completed.

- IFRS 11 classifies the joint agreements either as joint ventures (combining the existing concepts of jointly controlled assets and jointly controlled operations) or as joint ventures (equivalent to the existing concept of jointly controlled entity). The joint operation is the joint agreement whereby the parties with joint control are entitled to the assets and liabilities obligations. Joint venture is the joint agreement by which parties with joint control of the agreement are entitled to the net assets of the agreement. IFRS 11 requires the use of proportional equity method for joint interests while eliminating the proportional consolidation method.

The Company's Board of Director anticipates that IFRS 11 will be adopted in the financial statements of the Company for the year beginning January 1, 2013. It is likely that changes will not affect significantly the amounts set out in relation to assets and liabilities of the Company. However it is not possible to determine the potential impact in a reasonable manner until a detailed review is completed.

- IFRS 12 applies to entities that hold interests in subsidiaries, joint arrangements, associated or unconsolidated structures. IFRS 12 requires disclosure objectives, as well as what are the minimum disclosures to be provided to meet these objectives, which are those that help users of financial statement to assess the nature and risks associated with investments in other entities. The disclosure requirements are important and may require significant effort to comply.

The Company's Board of Directors anticipates that IFRS 12 will be adopted in the financial statements of the Company for the year beginning January 1, 2013. It is likely that changes will not affect significantly the disclosures in the financial statements of the Company. However, it is not possible to determine the potential impact in a reasonable manner until a detailed review is completed.

- IFRS 13 requires one structure for fair value measurements when it is required by another IFRS. This IFRS applies to elements of both financial and non-financial assets and liabilities measured at fair value. Fair value is measured as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the trade date.

The Company's Board of Directors anticipates that IFRS 13 will be adopted in the financial statements of the Company for the year beginning January 1, 2013. It is likely that changes will not affect significantly the disclosures in the financial statements of the Company. However, it is not possible to determine the potential impact in a reasonable manner until a detailed review is completed.

2.4 Basis of consolidation

The interim consolidated financial statements of Mastellone Hermanos Sociedad Anónima include the stand-alone financial statements of the parent and its subsidiaries. Control exists when the Company has the power to govern the financial and operating policies of an entity to obtain benefits from its activities.

Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

The financial statements of the subsidiaries, with registered offices abroad, used to prepare the interim consolidated financial statements were issued in accordance with IFRS. Assets, liabilities and equity accounts were converted into pesos considering the exchange rate prevailing at the date of these financial statements. The income and expenses accounts were converted into pesos according to the exchange rate prevailing at the end of each month.

The main consolidation adjustments are the followings:

- elimination of assets, liabilities, income and expenses of the parent with those of its subsidiaries, in order to disclose the balances maintained effectively with third parties; and
- offset the carrying amount of the parent's investment in each subsidiary and the parent's portion of equity of each subsidiary.

Detailed below are the subsidiaries whose financial statements have been included in these interim consolidated financial statements:

Company	Main Activity	Country	% of direct and indirect participation in capital stock and votes			
			9/30/2012	12/31/2011	9/30/2011	1/1/2011
Con-Ser S.A.	Transportation services, services for vehicle, sale of parts and distribution of cooling equipments	Argentina	100.00	100.00	100.00	100.00
Leitesol Industria e Comercio S.A.	Production and distribution of dairy products	Brasil	100.00	100.00	100.00	100.00
Marca 4 S.A.	Ownership, administration and legal defense of trademarks <i>Ser</i> and <i>La Serenísima</i>	Argentina	99.99	99.99	99.99	99.99
Marca 5 Asesores en Seguros S.A.	Insurance broker	Argentina	99.99	99.99	99.99	99.99
Mastellone Hermanos do Brasil Comercial e Industrial Ltda.	Inactive	Brasil	100.00	100.00	100.00	100.00
Mastellone San Luis S.A.	Manufacturer of dairy products	Argentina	99.99	99.99	99.99	99.99
Promas S.A.	Agricultural exploitation	Argentina	100.00	100.00	100.00	100.00
Puraláctea S.A. (1)	Financial activities	Argentina		100.00	100.00	100.00
Transporte Lusarreta Hermanos S.A. (2)	Inactive	Argentina	100.00	100.00	100.00	100.00

(1) On May 22, 2012, the Extraordinary Shareholders' meetings of Mastellone Hermanos S.A. (incorporating company) and Puraláctea S.A. (incorporated company) approved the preliminary merger agreement and the consolidated balance sheet for merger purposes, based on the financial statements of these companies as of December 31, 2011. The merger was effective January 1st, 2012. The merger was approved by the National Securities Commission ("Comisión Nacional de Valores") on July 3, 2012.

(2) Indirectly controlled by the Company because it is controlled by Con-Ser S.A.

The financial position statements of Mastellone Hermanos Sociedad Anónima as of September 30, 2012, December 31 and January 1st, 2011 and the statements of comprehensive income, changes in equity and cash flows for the nine-month periods ended September 30, 2012 and 2011, were consolidated based on financial statements of the subsidiaries companies for the periods or years ended at such dates, with the exception as of September 30, 2012 and 2011 of Marca 4 S.A., Mastellone Hermanos do Brasil Comercial e Industrial Ltda., Puraláctea S.A. (in this case, only for September 30, 2011) and Transportes Lusarreta Hermanos S.A. The financial statements of such companies used for the preparation of the consolidated financial statements were those as of June 30, 2012 and 2011, respectively. No significant changes have occurred between both dates, which modified the financial position and results of the subsidiary companies and which were not considered.

The company Mastellone de Paraguay S.A., acquired in 2011, was not consolidated for being not significant. The parent company holds directly and indirectly 100% of its capital stock as of September 30, 2012 and December 31, 2011.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

3.1 Functional and presentation currency

The items of the financial statements of each consolidated entity are measured using the currency of the main economic environment in which operates (the functional currency). The functional currency of the parent company and the subsidiaries established in Argentina, is the Peso (legal currency of Argentina), which is also the presentation currency of these interim consolidated financial statements. The functional currency of the Brazilian subsidiaries (Leitesol Industria e Comercio S.A. and Mastellone Hermanos do Brasil Comercial e Industrial Ltda.) and the Paraguayan subsidiary are the Reais and the guaraní, respectively.

In the interim consolidated financial statements, assets and liabilities of foreign subsidiaries have been translated into Pesos using the exchange rate prevailing at the end of the period or year. Income and expenses have been translated at the month average exchange rate. The exchange differences are classified in other comprehensive result and included in equity under caption "Foreign currency translation reserve".

3.2 Foreign currency

In preparing the financial statements of each individual entity, transactions in currencies other than the entity's functional currency (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period or year, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences on monetary items are recognised in profit and loss in the period or year in which they arise.

3.3 Financial assets

Financial asset is any asset like: cash, time deposits in financial entities, equity instruments of other companies, contractual rights, or a contract which can or could be liquidated with the delivery of equity instruments of the Company.

Financial assets are classified into the following specified categories: 'financial assets measured at fair value through profit and loss', 'held for trading', 'held-to-maturity' and 'loans and receivables'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

Financial assets must be recognised on trade date, it means date where the Company commits to purchase or sale an asset. The recognition method is consistent for all purchases or sales of financial assets of the same category.

Financial assets are initially measured at fair value, plus transaction costs, except for those financial assets classified as at fair value through profit or loss.

3.3.1 Cash and cash equivalents

Include cash, bank current accounts and short-term investments with original maturity up to 90 days, with low risk of value variation and destined to attendee short-term liabilities.

3.3.2 Financial assets at fair value through profit and loss

Financial assets are classified as at fair value through profit and loss when the financial asset is held for trading (mainly investment funds). A financial asset is classified as held for trading if it has been acquired principally for the purpose of selling it in the near term.

Financial assets at fair value through profit and loss are stated at fair value, with any gains or losses arising on remeasurement recognised in consolidated statement of comprehensive income. The net gain or loss recognised in profit or loss incorporates any dividend or interest earned on the financial asset and is included in the 'Investment income' line in the consolidated statement of comprehensive income.

3.3.3 Held-to-maturity financial assets

Comprises private bonds with fixed or determinable payments and fixed maturity dates that the Company has the positive intent and ability to hold to maturity. Subsequent to initial recognition, held-to-maturity investments are measured at amortized cost using the effective interest method less any impairment. Revenue is recognised on an effective yield basis.

3.3.4 Receivables

Trade and other receivables are non-derivate financial assets with fixed or determinable payments that are not quoted in an active market and are classified as 'receivables'. Receivables are measured at amortized cost using the effective interest method, less any impairment.

3.3.5 Effective interest method

The effective interest method is a method of calculating the amortized cost of a debt instrument and of allocating interest income over the relevant year. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument.

Income is recognised on an effective interest basis for debt instruments other than those financial assets classified as fair value through profit and loss (Note 3.3.2).

3.3.6 Impairment of financial assets

Financial assets are assessed by the Company for indicators of impairment at the end of each reporting year. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the financial asset have been affected.

3.3.7 Derecognition of financial assets

The Company derecognizes a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Company neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Company recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Company retains substantially all the risks and rewards of ownership of a transferred financial asset, the Company continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

3.4 Inventories

Inventories are stated at the acquisition weighted average cost adjusted, if necessary at net realizable value. The net realizable value is the estimated price of sale less estimated costs to conclude such sale.

Based on the Board of Director's analysis at September 30, 2012, December 31 and January 1, 2011, slow-moving or obsolete inventories were charged in the statement of comprehensive income in the period such evaluation was performed, which evaluated the conservation status, the future use and the net realizable value of those inventories.

3.5 Property, plant and equipment

- Lands and buildings held for use in production, supply of services or for administrative purposes, machinery, equipment and tools, fittings, laboratory equipment and furniture, vehicles and trays are stated in the consolidated statement of financial position at their cost less any subsequent accumulated depreciation.

Land is not depreciated. Depreciation of buildings, machinery equipment and tools, fittings, laboratory equipment and furniture, vehicles and trays is recognised as a loss of each period or year.

- Work in progress is carried at cost, less any recognised impairment loss. Cost includes professional fees and capitalized interests. These assets are classified in the appropriate category of Property, plant and equipment when the construction has been completed and it is ready for use. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.
- Depreciation is recognised so as to write-off the cost or valuation of assets (other than land) less their residual values over their useful lives, using the straight-line method. The estimated useful lives and residual values are reviewed at each year end, with the effect of any changes in estimates being accounted for on a prospective basis.

- Assets acquired under finance leases are depreciated over their expected useful lives on the same basis as owned assets or, where shorter, the term of the relevant lease.
- An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Gain or loss derived of the write-off or disposal of an item of Property, plant and equipment is determined as the difference between the obtained sale value and the book value and it is stated in the consolidated statement of comprehensive income.

The Company has chosen the exemption under IFRS 1 – “First Time Adoption of International Financial Reporting Standard” related to the use of deemed cost for property plant and equipment. See also Note 31.

3.6 Intangible assets

Intangible assets include costs of development of projects, brands and patents. The accounting policies for the recognition and measurement of these intangible assets are described below.

3.6.1. – Intangible assets acquired separately

Intangible assets with finite useful life that are acquired separately are carried at cost less accumulated amortization and accumulated impairment losses. Amortization is recognised on a straight-line basis over their estimated useful lives. The estimated useful lives and amortization method are reviewed at the end of each reporting year, with the effect of any changes in estimates being accounted for on a prospective basis.

3.6.2. – Internally-generated intangible assets – research and development expenditure

Expenditure on research activities is recognised as an expense in the year in which it is incurred.

An internally-generated intangible asset arising from development (or from the development phase of an internal project) is recognised if, and only if, all of the following have been demonstrated:

- the technical feasibility of completing the intangible asset so that it will be available for use or sale;
- the intention to complete the intangible asset and use or sell it;
- the ability to use or sell the intangible asset;
- how the intangible asset will generate probable future economic benefits;
- the availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset; and
- the ability to measure reliably the expenditure attributable to the intangible asset during its development.

The amount initially recognised for internally-generated intangible assets is the sum of the expenditure incurred from the date when the intangible asset first meets the recognition criteria listed above. Where no internally-generated intangible asset can be recognised, development expenditure is recognised in profit or loss in the period or year in which it is incurred.

Subsequent to initial recognition, internally-generated intangible assets are reported at cost less accumulated amortization and accumulated impairment losses, on the same basis as intangible assets that are acquired separately.

3.6.3. – Derecognition of an intangible asset

An intangible asset is derecognised on disposal or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, are measured as the difference between the net disposal proceeds and the carrying amount of the asset, and are recognised in profit or loss when the asset is derecognised.

3.7 Impairment of tangible and intangible assets other than goodwill

At the end of each reporting year, the Company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). When it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs. When a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

In assessing impairment, assets which do not generate an independent cash flow are included in an appropriate cash-generating unit. Recoverable value of these assets or of the cash-generating unit is the higher of fair value (measured according to method of discounted future cash flows) and book value or recorded value.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

At September 30, 2012 and December 31 and January 1st, 2011 no impairment losses were recorded.

3.8 Business combination

Acquisitions of businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the Company, liabilities incurred by the Company to the former owners of the acquire and the equity interests issued by the Company in exchange for control of the acquire. Acquisition-related costs are recognised in profit or loss as incurred.

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognised at their fair value at the acquisition date, except that:

- deferred tax assets or liabilities and liabilities or assets related to employee benefit arrangements are recognised and measured in accordance with IAS 12 *Income Taxes* and IAS 19 *Employee Benefits*, respectively;
- liabilities or equity instruments related to share-based payment arrangements of the acquire or share-based payment arrangements of the Company entered into to replace share-based payment arrangements of the acquire are measured in accordance with IFRS 2 *Share-based Payment* at the acquisition date; and

- assets (or disposal groups) that are classified as held for sale in accordance with IFRS 5 *Non-current Assets Held for Sale and Discontinued Operations* are measured in accordance with that standard.

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in acquire, and the fair value of the acquirer's previously held equity interest in the acquire (if any) over the net amounts at the acquisition-date of the identifiable assets acquired and the liabilities assumed. If, after reassessment, the net amount at the acquisition-date of the identifiable assets acquired and liabilities assumed exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquire and the fair value of the acquirer's previously held interest in the acquire (if any), the excess is recognised immediately in profit or loss as a bargain purchase gain.

The value of goodwill does not exceed their estimated recoverable value at the end of period or year.

3.9 Other assets

These include mainly investments in other companies where no significant influence is exercised. These investments are valued at cost, which do not exceed their estimated recoverable value.

3.10 Liabilities

The Company recognizes a liability when it has a present obligation (legally enforceable as a result of the execution of a contract or a mandate contained in a legal standard) resulting from a past event and whose amount owed can be estimated reliably.

3.11 Financial liabilities

Financial liabilities initially measured at fair value, net of transaction costs are subsequently measured at amortized cost using the effective interest method. Interest charges are stated in the "Financial cost" line of the consolidated statement of comprehensive income, except the part stated in the cost of work in progress of Property, plant and equipment.

3.11.1 - Derecognition of financial liabilities

The Company derecognizes financial liabilities (or a part of them) when, and only when, the Company's obligations are discharged, cancelled or they expired.

The difference between the carrying amount of the financial liability derecognised and the consideration paid is recognised in profit or loss.

3.12 Provisions

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event and, it is probable that the Company will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting year, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

The Company has been claimed in civil and commercial lawsuits. Reserves for contingencies are recorded on a risk assessment basis and when the likelihood of a loss is probable. The assessment of a loss probability is based on the opinion of legal counsels of the Company.

3.13 Government grants

If any, the subsidized loans granted, directly or indirectly, by Governments to the Company or its controlled subsidiaries, with interest rates which are below the current market conditions are treated as a grant. Its measurement is performed considering the difference between the obtained values and the fair value resulting from applied current market rates.

Tax benefits whereas the Company is a beneficiary, are recognised directly in results of each period or year.

3.14 Equity accounts

Capital stock

Capital stock is composed by contributions made by the shareholders, represented by shares and includes subscribed shares at their nominal value. Capital stock, which amounted to 457,547 as of September 30, 2012, December 31, September 30 and January 1st 2011, is composed by 194,428 corresponding to nominative, non-endorsable shares of Ps. 1 par value, with 5 votes each and 263,119 corresponding to nominative, non-endorsable shares of Ps. 1 par value, with 1 vote each.

Legal reserve

The current Argentine legal regulations (Law N° 19,550) require the Company to appropriate 5% of its net income per year to a “Legal reserve”, which arises from the sum of the net income, prior year adjustments, transfers from other comprehensive income to accumulated earnings and accumulated loss from prior years, until such reserve equals 20% of the capital stock.

The General Ordinary and Extraordinary Shareholders’ Meeting held on March 31, 2011 approved the restoring of 13,137 to the legal reserve, which had been reduced to absorb accumulated losses as of December 31, 2001 as approved in the General Shareholders’ Meeting held on April 3, 2002 and the appropriation to legal reserve of the 5% of the net income of fiscal year 2010, net of accumulated losses.

Facultative reserve

These are reserves approved by Shareholders’ Meeting for a special purpose.

The General Ordinary Shareholders’ Meeting held on March 27, 2012 approved the appropriation to facultative reserve of the accumulated earnings.

Accumulated earnings

It includes the result for the period or year, prior year's results which were not appropriated, the amounts transferred from other comprehensive results and prior year's adjustments for the application of accounting standards.

On September 13, 2012, the CNV issued Resolution No. 609, which establishes the appropriation of the positive difference between the opening balance of retained earnings disclosed in the financial statements for the first fiscal year in which application of IFRS is mandatory and the ending balance of retained earnings of the last fiscal year in which Argentine accounting standards were mandatory. Accordingly, entities that prepare for the first time financial statements in accordance with IFRS, must allocate the positive difference arising from such application to a special reserve, which amounts for the Company to 301,912. This reserve will not be distributed in cash or in kind to the shareholders or owners of the entity and could only be used for increases in capital stock or to offset retained losses. The Shareholders meeting that considers the financial statements for the year ending on December 31, 2012, will have to resolve on the application of this resolution.

3.15 Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Revenue is reduced for estimated customer returns, rebates and other similar allowances.

3.15.1 Sale of goods

Revenue from the sale of goods is recognised when the goods are delivered and titles have passed, at which time all the following conditions are satisfied:

- the Company has transferred to the buyer the significant risks and rewards of ownership of the goods;
- the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the Company; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

The Company records cash discounts and volume rebates at the time the related revenue from product sale is recognised.

3.15.2 Services rendered

The Company recognizes service revenues as follows: (i) production of specific products on behalf of other companies (“façon” agreements) – when a customer picks up the product produced from the Company’s manufacturing facilities; (ii) procurement of raw milk for Danone Argentina S.A. – when the Company delivers the raw milk it procured to the manufacturing facility of Danone; and (iii) provision of marketing and other administrative services to Logística La Serenísimas Sociedad Anónima – over the agreed service period.

3.15.3 Interest income

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Company and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

3.16 Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial year of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

For the nine-month period ended September 30, 2012 and 2011, the Company capitalized in “Work in progress” of Property, plant and equipment borrowing costs for 5,559 and 1,495, respectively.

All other borrowing costs are recognised in profit and loss in the period in which they are incurred.

3.17 Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases. There are no situations in which the Company qualifies as a lessor.

The Company as lessee

Assets held under finance leases are initially recognised as assets of the Company at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the statement of financial position as a finance lease obligation.

Lease payments are apportioned between finance expenses and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance expenses are recognised immediately in profit or loss.

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

3.18 Income tax and alternative minimum income tax

3.18.1 – Income taxes – current and deferred

Income tax expenses represent the sum of the tax currently payable and deferred tax.

3.18.1.1 – Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the consolidated statement of comprehensive income because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Company's liability for current tax is calculated using tax rate that have been enacted or substantively enacted by the end of the reporting year. The current income tax charge is calculated on the basis of the tax laws in force in the countries in which the consolidated entities operate.

3.18.1.2 – Deferred tax

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences, and deferred tax assets, including tax loss carryforwards, are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized.

Such deferred assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries, except where the Company is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilize the benefits of the temporary differences and they are expected to reverse in the foreseeable future. The carrying amount of deferred tax assets is reviewed at the end of each reporting year and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to be applied in the period in which the liability is settled or the asset realized, based on tax rates and tax laws enacted at each end of period or year. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting year to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Company intends to settle its current tax assets and liabilities on a net basis.

Under IFRS, deferred income tax assets and liabilities are classified as non-current assets and liabilities.

3.18.1.3. – Current and deferred tax for the period or year

Current and deferred tax are recognised as profit or loss in the consolidated comprehensive income statement, except when they relate to items that are recognised in or directly in equity, in which case, the current and deferred tax are recognised directly in equity or when current tax or deferred tax arises from the initial accounting for a business combination. In case of a business combination, the tax effect is considered in the calculation of the goodwill or in the determination of the interest excess of acquire in the net fair value of identifiable assets, liabilities and contingent liabilities of the acquired over the business combination cost.

3.18.2. – Alternative minimum income tax

The alternative minimum income tax is complementary to the income tax. The Company determines the tax charge applying the enacted rate of 1% over the computable assets at the end of period or year. The Company's tax obligation will be the higher amount between the determined presumed income tax and the income tax liability determined applying the enacted 35% tax rate over the estimated taxable profit of year. Nevertheless, if the presumed income tax in a fiscal year exceeds the corresponding income tax, this excess can be taken as payment on credit of any surplus of the income tax to be paid over the presumptive income tax in any of the following ten years.

4. CRITICAL JUDGEMENTS IN APPLYING ACCOUNTING POLICIES

In the application of the Company's accounting policies, which are described in Note 3, the Company's management and Board of Directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the year in which the estimate is revised if the revision affects only that period or in the year of the revision and future periods if the revision affects both current and future years.

These estimates relate basically to the following:

- Impairment of property, plant and equipment

The Company periodically evaluates the carrying value of its long-lived assets. The Company considers the carrying value of long-lived assets to be impaired when the expected discounted cash flows, to be derived from the use of such assets are less than their carrying value. In that event, the Company would recognize a loss based on the amount by which the carrying value exceeds the fair market value of such assets. Fair market value is determined primarily using the anticipated cash flows discounted at a rate appropriate to the risk involved.

The Company believes that the accounting estimate related to the impairment of these assets is a “critical accounting estimate” because: (1) it is highly susceptible to change from period to period as it requires management to make certain assumptions about future revenues and costs; and (2) the impact that recognizing an impairment has on the assets reported on the statement of financial position as well as the statement of comprehensive result is material. The most important estimates, and those that could affect significantly the projected cash flows, are the selling price of the Company’s products on the revenue side and the availability and price of raw milk from the cost point of view.

- Provision for allowances and contingencies

The Company has certain contingent liabilities with respect to existing or potential claims, lawsuits and other legal proceedings. The Company routinely assesses the likelihood of adverse judgments or outcomes to those proceedings. The Company records accruals for such contingencies to the extent that it is able to determine that their occurrence is probable and the financial impact, should such a decision be rendered against the Company, is reasonably quantifiable.

In determining the likely outcome of litigation proceedings, management considers many factors, including, but not limited to, past history, reports from counsels and other available evidence, and the specifics and status of each proceeding. The evaluation may result in the recording of an accrual or a change in a previously recorded accrual. Determining the outcome of claims and litigation, and estimating related costs and exposure, involves substantial uncertainties that could cause actual costs to vary materially from estimates and accruals, which could have a material effect on the Company’s future results of operations, financial conditions and liquidity.

- Deferred income tax and alternative minimum income tax

Deferred income taxes are fully provided to reflect the net tax effects of temporary differences between the financial reporting and the tax base for assets and liabilities. Deferred income taxes are measured using the currently enacted tax rates and laws in each of the relevant jurisdictions where the assets and liabilities are located.

Deferred tax assets are reduced by a valuation allowance if, at the light of the available evidence, it is more likely than not that some portion or all of the deferred tax assets will not be realized. The Company has generated tax losses which are deductible with respect to taxable earnings of up to five years following the year in which they were originated (in Brasil, it has no expiration date, but there are limitations concerning the maximum amount to be offset per each year).

In Argentina, the Company is also subject to the payment of an alternative minimum income tax, which is calculated regardless of the economic results for the period. This tax is calculated using a rate of 1% of the total value of the assets, with certain deductions mostly to avoid double taxation and to encourage capital expenditures. The amounts paid on such tax can be credited against Argentine income tax obligation for a period of ten years.

5. CASH AND CASH EQUIVALENTS

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
Cash and bank accounts	38,438	43,683	35,625
Investment funds	133,758	20,333	3,000
Short-term investments		85	1,282
Total	<u>172,196</u>	<u>64,101</u>	<u>39,907</u>

6. OTHER FINANCIAL ASSETS

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
• <u>Current</u>			
Private bonds	8,440	8,027	2,110
Short-term investments - related parties (Note 27)	1,381		
Short-term investments - other	1,718	6	
Total	<u>11,539</u>	<u>8,033</u>	<u>2,110</u>
• <u>Non-current</u>			
Long-term investments	4,211	3,789	
Total	<u>4,211</u>	<u>3,789</u>	<u>-</u>

7. TRADE ACCOUNTS RECEIVABLE

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
Third parties (domestic)	455,978	423,060	297,330
Mastellone de Paraguay S.A.	628		
Related parties (Note 27)	207,989	174,255	166,477
Foreign receivables	33,292	36,974	11,013
Notes receivables	447	311	2,303
Tax incentives on exports	14,756	9,918	7,789
Subtotal	<u>713,090</u>	<u>644,518</u>	<u>484,912</u>
Allowance for doubtful accounts	(10,745)	(11,012)	(9,409)
Allowance for trade discounts and volume rebates	(4,742)	(5,121)	(5,641)
Total	<u>697,603</u>	<u>628,385</u>	<u>469,862</u>

The movement of the allowance for doubtful accounts is as follows:

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
Balance at the beginning of the year	11,012	9,409	6,267
Acquisition of subsidiary			1,245
Decrease due to sale of subsidiary company			(72)
Additions (1)	1,298	3,280	1,723
Transfers	(928)	(1,574)	150
Write-offs	(652)	(17)	(48)
Re-measurement of foreign subsidiaries allowances	15	(86)	144
Balance at the end of period or year	<u>10,745</u>	<u>11,012</u>	<u>9,409</u>

(1) Charged to selling expenses – in 2012, Note 21.

The allowance for doubtful accounts was determined based on the historical experience of default, statistics, specific analyses for major clients and evaluation of management about current economic scenario. Customer accounts in bankruptcy or bankruptcy process (offset of the corresponding allowances) are excluded from current accounts receivables and included in other receivables. An allowance for doubtful accounts with an age over 90 days past due is recorded, if necessary.

The movement of allowance for trade discounts and volume rebates is as follows:

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
Balance at the beginning of the year	5,121	5,641	3,144
Decrease due to sale of subsidiary company			(47)
Additions (1)	4,250	4,237	5,206
Write-offs	(4,629)	(4,757)	(2,662)
Balance at the end of period or year	<u>4,742</u>	<u>5,121</u>	<u>5,641</u>

(1) Charged to result for the period or year – deducted from revenue.

Payments terms are agreed with customers according to market conditions. No interest is charged on outstanding balances.

The Company believes that the carrying amount of account receivables approximates its fair value.

The Company also believes that its exposure to concentration of credit risk is limited due to the large number of customers located in different geographic locations, and the fact that their biggest customers are large companies with strong credit situations. The Company believes that it is not exposed to significant credit risk and is not dependent on a single client. In the nine-month periods ended September 30, 2012 and 2011, no single customer accounted for in excess of 10% of the Company's revenue.

Trade accounts receivable that are disclosed above, include amounts that are past due at the end of the reporting period under review. The aging of trade accounts receivable is as follows:

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
Overdue	63,739	140,033	87,210
To be due:			
Between 0 and 3 months	646,772	500,884	397,233
Between 3 and 6 months	1,776	1,401	326
Between 6 and 9 months	509	450	98
Between 9 and 12 months	294	1,750	45
Subtotal	<u>713,090</u>	<u>644,518</u>	<u>484,912</u>
Allowances	(15,487)	(16,133)	(15,050)
Total	<u>697,603</u>	<u>628,385</u>	<u>469,862</u>

8. TAX CREDITS

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
• <u>Current</u>			
Net value added tax	10,972	29,638	50,731
Income tax and alternative minimum income tax receivable	4,039	3,667	1,523
Turnover tax credit	3,045	3,567	4,933
Other tax credits	2,952	6,089	7,667
Total	<u>21,008</u>	<u>42,961</u>	<u>64,854</u>
• <u>Non-current</u>			
Net value added tax	13,203	16,426	24,173
Turnover tax credit	2,187		
Other tax credits	1,586	1,128	1,277
Total	<u>16,976</u>	<u>17,554</u>	<u>25,450</u>

9. OTHER RECEIVABLES

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
• <u>Current</u>			
Prepaid expenses	9,559	6,767	3,810
Receivable from sale of subsidiary company	5,871	9,726	6,018
Advances to services suppliers	952	806	1,488
Insurance receivable	764	458	214
Guarantee deposits (Note 26)	32	3,527	3,906
Mastellone de Paraguay S.A.	32		
Régime for the professionalization of transport		11,930	6,136
Related parties (Note 27)			342
Receivables from customers in receivership and in bankruptcy	166	145	165
Other	4,360	5,130	5,443
Subtotal	<u>21,736</u>	<u>38,489</u>	<u>27,522</u>
Allowance for doubtful accounts	(622)	(638)	(621)
Total	<u>21,114</u>	<u>37,851</u>	<u>26,901</u>
• <u>Non-current</u>			
Régime for the professionalization of transport	17,567		
Receivables from customers in receivership and in bankruptcy	16,126	8,034	7,505
Receivable from sale of subsidiary company	10,511	9,557	13,284
Judicial claim to be collected	3,992		
Guarantee deposits (Note 26)	656	16	35
Other	1,123	1,820	2,122
Subtotal	<u>49,975</u>	<u>19,427</u>	<u>22,946</u>
Allowance for doubtful accounts	(12,765)	(6,622)	(7,501)
Total	<u>37,210</u>	<u>12,805</u>	<u>15,445</u>

The movement of allowance for doubtful accounts is as follows:

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
• <u>Current</u>			
Balance at the beginning of the year	638	621	617
Balance of acquired subsidiary			84
Decrease due to sale of subsidiary company			(30)
Additions (1)	8	17	
Write-offs	(24)		(50)
Balance at the end of period or year	<u>622</u>	<u>638</u>	<u>621</u>
• <u>Non-current</u>			
Balance at the beginning of the year	6,622	7,501	6,597
Balance of acquired subsidiary			444
Decrease due to sale of subsidiary company			(67)
Additions (1)	5,381	610	132
Transfers	928	1,574	(150)
Write-offs	(175)	(2,875)	(172)
Re-measurement of foreign subsidiaries allowances	9	(188)	717
Balance at the end of period or year	<u>12,765</u>	<u>6,622</u>	<u>7,501</u>

(1) Charged to selling expenses – in 2012, Note 21.

10. INVENTORIES

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
Resale goods	31,614	20,537	19,585
Finished goods	300,199	326,090	244,242
Work in progress	157,387	153,468	129,661
Raw materials, packaging and other materials	179,541	147,027	135,216
Goods in transit	16,559	26,795	35,349
Subtotal	<u>685,300</u>	<u>673,917</u>	<u>564,053</u>
Advances to suppliers	4,660	5,300	2,595
Total	<u>689,960</u>	<u>679,217</u>	<u>566,648</u>

11. PROPERTY, PLANT AND EQUIPMENT

	9/30/2012												Net value at the end of the period
	Cost or deemed cost					Depreciation							
	Value at the beginning of the year	Foreign currency exchange differences	Acquisitions	Transfers	Retirement and disposal	Value at the end of the period	Accumulated depreciation at the beginning of the year	Foreign currency exchange differences	Retirement and disposal	Depreciation		Accumulated depreciation at the end of period	
									Rate %	Of the period			
Land and buildings	876,890	145	803	14,491		892,329	72,108	75		2, 2.5, 3.3 and 5	21,621	93,804	798,525
Olive plantations	50,166					50,166	11,504			2	1,486	12,990	37,176
Machinery and equipment, containers, tools and spare parts (1)	942,618	19	4,507	15,464	205	962,403	742,518	15	5	5 and 10	20,016	762,544	199,859
Fittings, laboratory equipment and furniture	790,844	69	5,237	15,149	275	811,024	580,859	59	271	5, 10, 25 and 33	16,597	597,244	213,780
Vehicles (2)	133,312	7	12,634	17	3,771	142,199	105,078	1	2,395	10 and 20	4,023	106,707	35,492
Trays	85,376		27,110			112,486	54,910			33	15,385	70,295	42,191
Work in progress	82,776		78,619	(27,885)	529	132,981							132,981
Advances to suppliers	7,212		29,371	(14,557)	1,253	20,773							20,773
Carrying amount as of June 30, 2012	2,969,194	240	158,281	2,679	6,033	3,124,361	1,566,977	150	2,671		79,128	1,643,584	1,480,777

(1) Includes machinery operated by Promas S.A. with a net value of 6,694 as of September 30, 2012.

(2) Includes vehicles operated by freighters of Con-Ser S.A. and Logística la Serenísima S.A. with a net value of 9,695 as of September 30, 2012.

	12/31/2011					1/1/2011						
	Cost or deemed cost				Value at the end of year	Accumulated depreciation at the beginning of the year	Retirement and disposal	Depreciation		Accumulated depreciation, at the end of year	Net value at the end of year	Net value at the end of year
	Value at the beginning of the year	Acquisitions	Transfers	Retirement and disposal				Rate %	Of the year			
Land and buildings	874,830	2,182	34	156	876,890	14,473	95	2, 2.5, 3.3 and 5	57,730	72,108	804,782	860,357
Olive plantations	50,166				50,166	9,523		2	1,981	11,504	38,662	40,643
Machinery and equipment, containers tools and spare parts (1)	967,513	7,368	7,480	39,743	942,618	748,006	38,098	5 and 10	32,610	742,518	200,100	219,507
Fittings, laboratory equipment and furniture	771,219	7,739	14,470	2,584	790,844	563,117	2,458	5, 10, 25 and 33	20,200	580,859	209,985	208,102
Vehicles (2)	126,675	9,836	2,433	5,632	133,312	105,259	4,462	10 and 20	4,281	105,078	28,234	21,416
Trays	60,538	24,838			85,376	41,591		33	13,319	54,910	30,466	18,947
Work in progress	39,057	66,743	(23,024)		82,776						82,776	39,057
Advances to suppliers	916	10,500	(4,204)		7,212						7,212	916
Carrying amount as of December 31, 2011	2,890,914	129,206	(2,811)	48,115	2,969,194	1,481,969	45,113		130,121	1,566,977	1,402,217	1,408,945

(1) Includes machinery operated by Promas S.A. with a net value of 5,838 as of December 2011 and of 1,058 as of January 1st, 2011.

(2) Includes vehicles operated by frighters of Con-Ser S.A. and Logística La Serenísima S.A. with a net value of 7,685 as of December 31, 2011 and of 7,053 as of January 1st, 2011.

12. TRADE PAYABLE - CURRENT

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
Trade payables	576,905	497,047	415,133
Related parties (Note 27)	164,383	120,822	85,207
Note payables	179,528	53,139	23,851
Foreign suppliers	9,668	7,661	7,770
Total	<u>930,484</u>	<u>678,669</u>	<u>531,961</u>

The aging of trade payable is as follows:

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
To be due:			
Between 0 and 3 months	927,611	678,240	531,228
Between 3 and 6 months	2,188	429	579
Between 6 and 9 months	643		77
Between 9 and 12 months	42		77
Total	<u>930,484</u>	<u>678,669</u>	<u>531,961</u>

13. BORROWINGS

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
<u>Short-term debt</u>			
Principal:			
Senior notes and loan debt:			
Senior Notes:			
Senior Notes due 2012		19,941	
Senior Notes Series A, B and C – due 2018	34,071	30,648	
Senior Notes Series D – final due 2015	5,871	4,304	1,988
Senior Notes Series E – final due 2013 (net of commissions and expenses related to the issuance by 1,625)	92,315		
Subtotal	<u>132,257</u>	<u>54,893</u>	<u>1,988</u>
Loan:			
Loan debt – tranche A – final due 2015	19,640	14,398	8,100
Loan debt – tranche B – final due 2018	3,385	3,102	
Non-restructured Collateralized Floating Rate Debt			91
Subtotal	<u>23,025</u>	<u>17,500</u>	<u>8,191</u>
Subtotal – Senior Notes and loan debt	<u>155,282</u>	<u>72,393</u>	<u>10,179</u>
Other financial debt:			
Unsecured debt	31,139	17,402	1,674
Unsecured debt – related parties (Note 27)	1,255	1,150	1,062
Secured debt	105,531	66,602	21,134
Subtotal – Other financial debt	<u>137,925</u>	<u>85,154</u>	<u>23,870</u>
Total principal	<u>293,207</u>	<u>157,547</u>	<u>34,049</u>
Accrued interest:			
Unsecured - related parties (Note 27)	6	3	3
Unsecured and secured debt	24,090	1,335	887
Total accrued interest	<u>24,096</u>	<u>1,338</u>	<u>890</u>
Adjustment to net present value:			
Senior Notes due 2012		(332)	
Total adjustment to net present value		<u>(332)</u>	<u>-</u>
Total	<u>317,303</u>	<u>158,553</u>	<u>34,939</u>

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
<u>Long-term debt</u>			
Principal:			
Senior Notes and loan debt:			
Senior Notes:			
Senior Notes Series A, B and C – due 2018	617,834	582,321	576,822
Senior Notes Series D – final due 2015	36,402	36,584	37,772
Senior Notes due 2012			18,422
Senior Notes Series E – final due 2013 (net of commissions and expenses related to the issuance by 3,003 as of 12/31/2011 and 4,409 as of 1/1/2011)		83,077	75,111
Subtotal	<u>654,236</u>	<u>701,982</u>	<u>708,127</u>
Loan:			
Loan debt – tranche A – final due 2015	121,770	122,380	137,285
Loan debt – tranche B – final due 2018	62,629	58,940	57,314
Subtotal	<u>184,399</u>	<u>181,320</u>	<u>194,599</u>
Subtotal – Senior Notes and loan debt	838,635	883,302	902,726
Other financial debt:			
Unsecured debt	3,216		
Secured debt	4,785	6,271	703
Subtotal – Other financial debt	8,001	6,271	703
Total principal	846,636	889,573	903,429
Adjustment to net present value:			
Senior Notes Series A, B and C – due 2018	(57,422)	(70,907)	(91,171)
Senior Notes Series D – final due 2015	(5,413)	(6,963)	(9,176)
Senior Notes due 2012			(870)
Loan debt – tranche A – final due 2015	(18,147)	(23,342)	(33,352)
Loan debt – tranche B – final due 2018	(5,812)	(7,177)	(9,059)
Total adjustment to net present value	(86,794)	(108,389)	(143,628)
Total	759,842	781,184	759,801

13.1 Main loans agreements

13.1.1 Financial debt – final due 2015 and 2018

Below is a summary of the financial debt - final due 2015 and 2018, derived from a refinancing implemented through a voluntary exchange, which was concluded in May 2010.

1. Summary of the outstanding balances as of September 30, 2012 of the financial debt - final due 2015 and 2018:

Debt restructured	Amount in the original currency – in thousands	Amount in thousand pesos (as of September 30, 2012)
Senior Notes Series A, B and C – final due 2018	U\$S 138,792	651,905
Senior Notes Series D – final due 2015	U\$S 9,000	42,273
Loan debt – tranche A – final due 2015	U\$S 30,106	141,410
Loan debt – tranche B – final due 2018	U\$S 14,055	66,014

2. Outstanding principal and interests payment as of September 30, 2012:

Maturity date	Senior Notes Series A, B and C and loan debt, tranche B Due 2018		Senior Notes Series D and loan debt, tranche A Due 2015	
	Amortization of principal	Rate (*)	Amortization of principal	Rate
December 31, 2012	2.50%	7.50%	5.00%	(**)
June 30, 2013	2.50%	8.00%	7.50%	(**)
December 31, 2013	2.50%	8.00%	7.50%	(**)
June 30, 2014	2.50%	8.50%	15.00%	(**)
December 31, 2014	2.50%	8.50%	15.00%	(**)
June 30, 2015	2.50%	9.00%	20.00%	(**)
December 31, 2015	2.50%	9.00%	20.00%	(**)
June 30, 2016	10.00%	9.00%		
December 31, 2016	10.00%	9.00%		
June 30, 2017	15.00%	9.00%		
December 31, 2017	15.00%	9.00%		
June 30, 2018	15.00%	9.00%		
December 31, 2018	15.00%	9.00%		

(*) The above-mentioned interest rates correspond to the nominal annual rate applied in the semester ending at each date. The contingent interest rate mentioned afterwards is not included.

(**) The applicable interest rate of the debt due 2015 is a floating rate and is determined by reference to the LIBO rate plus a spread of 2.5%, provided that such rate shall not exceed 6% per annum.

3. Other conditions:

The Senior Notes of the Company with final due 2018 has the right to the payment of a contingent interest at an annual rate during each one-year period, as from January 1, 2011, equivalent to the 0.3% for each U\$S 5 million, based on the EBITDA (in accordance with the terms included in the loan contract) of the prior fiscal year in excess of U\$S 40 million, with a maximum of 4% if the EBITDA is higher than US\$ 104,999,999. The semi-annual payments of interest maturing on June 30 and December 31, 2011 accrued a contingent interest rate of 2.1% based on the 2010 EBITDA estimated for the fiscal year ended December 31, 2010. The semi-annual payments of interest maturing on June 30 and December 31, 2012 accrue a contingent interest rate of 2.1% based on the 2011 EBITDA estimated for the fiscal year ended December 31, 2011.

On each June 30, commencing on June 30, 2011, the Company must apply to repay, ratably and at par, a principal amount of the debt due 2018 equal to 75% of the excess cash (as defined in the issuance terms of the debt) for such preceding fiscal year. As of December 31, 2011, from the calculation performed by the Company, there was no excess cash according to the definitions of the loan agreements, which might have required the payment in advance of a portion of such debt.

According to the terms established in the debt and in addition to all scheduled amortization payments, the Company had to reduce the aggregate principal amount outstanding of its debt in the amount of US\$ 20 million by December 31, 2011 (“mandatory debt reduction”), or, otherwise, the refinanced debt will bear penalty interest (i) at the rate of 0.25% for the year 2012, and (ii) later, commencing on January 1, 2013, at the rate of 1.0% per year during 2013, which penalty interest will increase by 0.25% on January 1st of each year thereafter until the mandatory debt reduction has been completed in full. As the Company did not comply with the mandatory debt reduction before December 31, 2011, the interest rate for such debt increased by 0.25% in 2012.

The agreements contain certain commitments, including reporting requirements, and imposed certain limitations affecting the Company’s ability and the restricted subsidiaries’ ability to: borrow money, pay dividends, redeem capital stock or redeem subordinated debt, make investments, sell capital stock of subsidiaries, guarantee other indebtedness, enter into agreements that restrict dividends or other distributions from restricted subsidiaries, enter into transactions with unrestricted subsidiaries and affiliates outside the ordinary course of business, create or assume certain liens, engage in mergers or consolidations, and enter into a sale of all or substantially all of the Company’s assets.

Debt with final due in 2015 and 2018 are collateralized in each case, ratably and in first degree for pledges given to the guarantee agent by the shareholders of the Company on a number of Company’s stock of 32.51% and 16.49%, respectively, of their common stock and voting right. Subsidiaries Leitesol Industria e Comercio Ltda., Mastellone San Luis S.A. and Promas S.A are jointly and severally liable for the Senior Notes and loan debt. In February 2011, the Board of Directors of the Company and Con-Ser S.A. approved that the latter will be also jointly and severally liable (in the same terms) for such debt.

13.1.2 Senior Notes – due 2012

The Senior Notes due 2012 accrued interest at a rate of 8% per annum, payable semi-annually (every June 30 and December 31), in arrears and due on June 30, 2012. Principal not restructured in May 2010 of these Senior Notes was totally paid-in as of its due date.

13.1.3 Issuance of Senior Notes Series E

On December 21, 2010, the Company issued US\$ 20,000,000 face value Senior Notes Series E, bearing a fixed 9.5% annual interest rate, payable every six months, and maturing on June 21, 2013, which were issued as part of the Global Programme of Issuance of Senior Notes for a nominal value of US\$ 250,000,000 approved by the National Securities Commission in 2007. The proceeds from the issuance were used to repay short-term debt and to fund working capital needs.

The debt contract includes commitments and usual conditions for this type of debt agreements. Subsidiaries Leitesol Industria e Comercio Ltda., Mastellone San Luis S.A. and Promas S.A are jointly and severally liable for the Senior Notes. In February 2011, the Board of Directors of the Company and Con-Ser S.A. approved that the latter will be also jointly and severally liable (in the same terms) for such debt.

14. ACCRUED SALARIES, WAGES AND PAYROLL TAXES

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
Payroll and bonus to management	117,662	97,360	68,556
Social security taxes	41,931	40,340	26,209
Total	<u>159,593</u>	<u>137,700</u>	<u>94,765</u>

15. TAXES PAYABLE AND ACCRUAL FOR TAX RELIEF

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
• <u>Current</u>			
Tax withholdings	42,282	41,903	29,266
Taxes, rates and contributions (net from advances)	16,426	14,567	14,288
Payment plan – Law N° 26,476	6,315	5,989	2,376
Tax – Law N° 23,966	2,527	2,522	2,566
Total	<u>67,550</u>	<u>64,981</u>	<u>48,496</u>
• <u>Non-current</u>			
Payment plan – Law N° 26,476	35,258	37,932	43,922
Accrual for tax relief (Note 26)	22,894	22,894	22,894
Taxes, rates and contributions		921	4,313
Total	<u>58,152</u>	<u>61,747</u>	<u>71,129</u>

Régime for industrial promoted activities of subsidiaries

- Mastellone Hermanos S.A., as an investor in Mastellone San Luis Sociedad Anónima and Promas Sociedad Anónima, pursuant to several fiscal laws deferred payment of value added taxes and income taxes, provided that these amounts are invested in the above-mentioned subsidiaries. In the case of Mastellone San Luis S.A., the deferred payments were already paid. In the case of Promas S.A., the obligations are secured by shares of such subsidiary owned by Mastellone Hermanos Sociedad Anónima, as required by applicable regulations. The value-added taxes and income taxes deferred are recorded as liabilities in the statement of financial position.
- Through Decree N° 699/10, the National Executive Power extends for a two-year term starting 2012, the benefits which are currently in force for promoted companies in the Provinces of San Luis, La Rioja, San Juan and Catamarca, beginning once the Provincial Governments adopt the decree and subscribe the corresponding agreement. On the other side, the Federal Justice issued a precautionary measure provisionally suspending the applicability of the decree, which was rejected by the Federal Court of the Province of Mendoza on July 8, 2011. Subsequently, on August 26, 2011 the Federal Court of Appeals accepted the extraordinary appeal filed by the San Rafael Chamber Commerce against the Decree N° 699/10, consequently, the applicability of such decree is suspended until the National Supreme Court of Justice rules on the main issue.

16. PROVISIONS

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
• <u>Current</u>			
Accrued litigation expenses	2,071	951	1,365
Other accrued expenses	481	8,665	7,615
Total	<u>2,552</u>	<u>9,616</u>	<u>8,980</u>
• <u>Non-current</u>			
Accrued litigation expenses	19,258	16,391	18,375
Other accrued expenses	2,271	1,614	1,891
Total	<u>21,529</u>	<u>18,005</u>	<u>20,266</u>

The movement of accrued litigation and other expenses is as follows:

• <u>Current</u>			
Balance at the beginning of the year	9,616	8,980	6,586
Balance of acquired subsidiary			335
(Reversal) increases (1)	(3,748)	1,137	888
Payments made	(1,489)	(671)	(1,267)
Re-measurement of foreign subsidiaries allowances	72	(267)	525
Transfer (to) from non-current allowance	(1,899)	437	1,913
Balance at the end of period or year	<u>2,552</u>	<u>9,616</u>	<u>8,980</u>
• <u>Non-current</u>			
Balance at the beginning of the year	18,005	20,266	15,579
Balance of acquired subsidiary			8,991
Decrease due to sale of subsidiary company			(262)
Increases (reversals) (1)	1,626	(1,184)	(1,462)
Payments made	(1)	(640)	(667)
Transfer from (to) current allowance	1,899	(437)	(1,913)
Balance at the end of period or year	<u>21,529</u>	<u>18,005</u>	<u>20,266</u>

(1) Net reversal, credited to other gain and losses - in 2012, Note 23.

17. OTHER LIABILITIES

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
• <u>Current</u>			
Debt for acquisition of company	2,368	4,350	4,052
Related parties (Note 27)			8
Other	6,003	2,537	3,736
Total	<u>8,371</u>	<u>6,887</u>	<u>7,796</u>
• <u>Non – current</u>			
Debt for acquisition of company	982	1,076	4,970
Deferred revenue		922	872
Other		2,153	2,026
Total	<u>982</u>	<u>4,151</u>	<u>7,868</u>

18. DEFERRED TAX

Deferred tax assets:

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
Temporary differences:			
Provisions and other non-deductible accrued expenses	5,906	7,878	6,676
Inventories	6,445	3,788	2,209
Property, plant and equipment	1,086	362	79
Tax loss carry-forwards	23,644	31,411	33,103
Alternative minimum income tax	9,922	8,584	7,624
Valuation allowance for alternative minimum income tax and deferred income tax	(41,347)	(43,984)	(36,267)
Total	<u>5,656</u>	<u>8,039</u>	<u>13,424</u>

Deferred tax liabilities:

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
Temporary differences:			
Provisions and other non-deductible accrued expenses	10,755	10,955	11,605
Inventories	16,256	23,693	9,542
Intangible assets	592	497	361
Other assets	(476)	(476)	(470)
Property, plant and equipment	(323,975)	(322,254)	(344,325)
Credits deducted for tax purposes	(1,856)	(1,767)	(1,543)
Adjustment to present value	(30,618)	(38,285)	(50,552)
Tax loss carry-forwards	88,367	42,974	66,893
Alternative minimum income tax	108,153	94,202	77,563
Valuation allowance for alternative minimum income tax and deferred income tax	(29,270)	(15,416)	(11,730)
Total	<u>(162,072)</u>	<u>(205,877)</u>	<u>(242,656)</u>

The unused tax loss carry-forwards filed with tax authorities by Mastellone Hermanos S.A. as of September 30, 2012 are as follows:

<u>Year of generation</u>	<u>Tax loss amount</u>	<u>Applicable tax rate</u>	<u>Credit due to tax loss carry-forward</u>	<u>Expiration – date for submission of tax returns fiscal years</u>
2007	6,551	35%	2,293	2012
2008	92,506	35%	32,377	2013
2009	19,344	35%	6,770	2014
2010	37,148	35%	13,002	2015
2011	42,742	35%	14,960	2016
	198,291		69,402	
(1)	6,893	34%	2,341	Unlimited
			<u>71,743</u>	
			45,194 (2)	
			(4,926) (2)	
			<u>112,011</u>	

- 1) Tax losses generated by foreign subsidiaries, which can be offset up to 30% of each year's tax profit, have no expiration date. They were converted at the exchange rate applicable at period-end.
- 2) It corresponds to the tax income (loss) estimated for the nine-month period ended September 30, 2012, which will turn into a tax loss carry-forward or use arising from the tax return provided that the tax income (loss) remains at the end of fiscal year 2012.

The movement of temporary differences between book carrying amounts and tax basis of assets and liabilities and tax loss carry-forwards is as follows:

	Balance at the beginning of the year	Reduction of tax loss carry- forwards	Tax loss carry- forwards expired in the period or year	Charge for the period or year (1)	Balance at the end of the period or year
Temporary differences between book carrying amounts and tax basis of assets and liabilities	(315,609)			(276)	(315,885)
Tax loss carry-forwards	74,385	(8,239)		45,865	112,011
Total as of September 30, 2012	(241,224)	(8,239)		45,589	(203,874)
Temporary differences between book carrying amounts and tax basis of assets and liabilities	(366,418)			50,809	(315,609)
Tax loss carry-forwards	99,996	(27,304)	(1,754)	3,447	74,385
Total as of December 31, 2011	(266,422)	(27,304)	(1,754)	54,256	(241,224)

(1) Charged to income tax – In 2012, Note 24.

19. REVENUE

	9/30/2012 Nine-month	9/30/2011 Nine-month	9/30/2012 Three-month	9/30/2011 Three-month
Product sales	5,843,030	4,730,407	2,136,892	1,739,638
Services provided	179,437	138,290	62,559	53,443
Turnover tax	(145,038)	(128,602)	(50,675)	(45,762)
Sales discounts and volume rebates	(304,179)	(234,817)	(117,937)	(97,357)
Sales returns	(85,707)	(68,001)	(28,650)	(23,820)
Total	5,487,543	4,437,277	2,002,189	1,626,142

Sales commitments

- The Company has entered into certain term supply agreements through which it procures raw material and provides industrial services to Danone Argentina S.A.
- The Company has agreed to meet export commitments of powdered milk and whey for a total of approximately 5,700 tons with an estimated contract value of US\$ 16,200,000.
- Additionally, the Company has entered into agreements with provincial and national public agencies for the sale of approximately 6,800 tons of powdered and fluid milk with an estimated contract value of 247,100.

20. COST OF SALES

	<u>9/30/2012</u> <u>Nine-month</u>	<u>9/30/2011</u> <u>Nine-month</u>	<u>9/30/2012</u> <u>Three-month</u>	<u>9/30/2011</u> <u>Three-month</u>
<u>Cost of goods sold:</u>				
Inventories at the beginning of the year				
Resale goods	20,537	19,585	29,968	26,644
Finished goods	326,090	244,242	322,670	193,254
Work in progress	153,468	129,661	155,591	157,598
Raw materials, packaging and other materials	147,027	135,216	161,706	148,369
Goods in transit	26,795	35,349	12,589	35,905
	<u>673,917</u>	<u>564,053</u>	<u>682,524</u>	<u>561,770</u>
Purchases	2,888,146	2,488,549	1,026,903	929,456
Production expenses (Note 21)	1,063,460	808,456	380,268	299,085
Write-off of spare parts		1,313		161
Re-measurement of foreign subsidiaries inventories	460	(3,146)	1,671	(9,773)
Benefits from industrial promotion	(7,672)	(20,513)	(622)	(172)
Inventories at the end of the period				
Resale goods	(31,614)	(24,668)	(31,614)	(24,668)
Finished goods	(300,199)	(247,282)	(300,199)	(247,282)
Work in progress	(157,387)	(165,844)	(157,387)	(165,844)
Raw materials, packaging and other materials	(179,541)	(153,269)	(179,541)	(153,269)
Goods in transit	(16,559)	(40,973)	(16,559)	(40,973)
	<u>(685,300)</u>	<u>(632,036)</u>	<u>(685,300)</u>	<u>(632,036)</u>
Subtotal - cost of goods sold	<u>3,933,011</u>	<u>3,206,676</u>	<u>1,405,444</u>	<u>1,148,491</u>
<u>Cost of services rendered:</u>				
Purchases	19,582	8,992	4,705	3,584
Production expenses (Note 21)	79,847	66,444	28,382	24,810
Subtotal - cost of services rendered	<u>99,429</u>	<u>75,436</u>	<u>33,087</u>	<u>28,394</u>
Total cost of sales	<u>4,032,440</u>	<u>3,282,112</u>	<u>1,438,531</u>	<u>1,176,885</u>

Purchase commitments:

- The Company and its subsidiary Mastellone San Luis S.A. ("MSL"), and Danone Argentina S.A. ("DA"), agreed on the terms of the services to be provided by Logística La Serenísima

S.A. (“Logística”) related to the distribution of dairy and fresh products in Argentina up to October 1, 2040. The price charged by Logística for its services is actual costs plus a 0.1% margin. The agreement provides that if any party (Mastellone Hermanos Sociedad Anónima or MSL) decides to cancel without cause the agreement before the end of the abovementioned term a penalty of US\$ 50,000,000 should be paid to Logística. This penalty would not be applicable if termination of the contract is due to non-compliance of Logística with its duties under the agreement. Moreover, the same penalty should be paid by the Company or MSL if one of these companies produces products similar to products currently marketed by Danone.

- In July 2004 Promas S.A. entered into an agreement with Establecimientos Agropecuarios Lar S.A. for the purchase of future olive harvests and the exploitation of 400 hectares in the province of Catamarca.

On March 12, 2007 the subsidiary company entered into a new agreement with Establecimientos Agropecuarios Lar S.A. extending the productive and financial schedule and the quantity of hectares to 480. This document binds Lar S.A. to deliver 97,800 tons of olives throughout the duration of the contract, which started on the date of signature and will expire with the completion of harvest in 2030. Promas S.A. will receive 100% of olives production, with a guaranteed minimum. On December 29, 2011, this agreement was modified (effective January 1st, 2012) by eliminating the guaranteed minimum that Lar S.A. was obliged to deliver according to the previous contract.

21. INFORMATION REQUIRED BY ART. 64 OF ARGENTINA CORPORATE LAW N°19,550

	9/30/2012 (nine-month)				Total
	Production expenses	Cost of services	Selling expenses	General and administrative expenses	
Remuneration to members of the Board of Directors and members of the statutory Audit Committee				15,928	15,928
Fees and compensation for services	109,643	226	264,428	25,782	400,079
Payroll, bonus and social security charges	452,097	43,154	157,174	84,394	736,819
Depreciation of property, plant and equipment	63,061	7,302	6,431	2,334	79,128
Amortization of intangible assets	271			288	559
Provision for bad debts			6,687		6,687
Freights	241,751		595,945		837,696
Maintenance and repair	44,391	2,519	6,541	149	53,600
Office and communication	661	87	318	941	2,007
Fuel, gas and energy	81,444	10,432	6,312	37	98,225
Vehicles expenses	8,116		6,005	810	14,931
Publicity and advertising			151,375		151,375
Taxes, rates and contributions	42,052	6,508	1,107	52,390	102,057
Insurance	12,103	257	4,871	868	18,099
Travelling	581		1,462	456	2,499
Export and import			18,631	162	18,793
Harvest expenses	280				280
Supplies and chemicals	831				831
Miscellaneous	6,178	9,362	4,401	5,812	25,753
Total	1,063,460	79,847	1,231,688	190,351	2,565,346

	9/30/2011 (nine-month)				Total
	Production expenses	Cost of services	Selling expenses	General and administrative expenses	
Remuneration to members of the Board of Directors and members of the statutory Audit Committee				10,837	10,837
Fees and compensation for services	74,563	183	184,802	18,695	278,243
Payroll, bonus and social security charges	305,588	31,434	95,157	67,622	499,801
Depreciation of property, plant and equipment	76,256	9,499	4,047	1,977	91,779
Amortization of intangible assets	272			285	557
Provision for bad debts			2,029		2,029
Freights	184,390		418,766	1	603,157
Maintenance and repair	32,534	2,752	4,898	307	40,491
Office and communication	638		205	973	1,816
Fuel, gas and energy	69,886	10,259	7,169	37	87,351
Vehicles expenses	5,335		4,523	585	10,443
Publicity and advertising			128,942		128,942
Taxes, rates and contributions	41,810	6,756	934	42,985	92,485
Insurance	8,971	136	3,645	644	13,396
Travelling	489	47	1,357	232	2,125
Export and import	3		13,463	83	13,549
Harvest expenses	1,207				1,207
Supplies and chemicals	479				479
Miscellaneous	6,035	5,378	1,810	6,511	19,734
Total	808,456	66,444	871,747	151,774	1,898,421

	9/30/2012 (three-month)				Total
	Production expenses	Cost of services	Selling expenses	General and administrative expenses	
Remuneration to members of the Board of Directors and members of the statutory Audit Committee				3,964	3,964
Fees and compensation for services	37,521	226	99,106	8,077	144,930
Payroll, bonus and social security charges	158,365	15,464	57,113	30,695	261,637
Depreciation of property, plant and equipment	21,527	2,847	2,276	796	27,446
Amortization of intangible assets	91			96	187
Provision for bad debts			1,272		1,272
Freights	89,303		225,941		315,244
Maintenance and repair	15,446	687	2,191	52	18,376
Office and communication	219		111	320	650
Fuel, gas and energy	32,843	3,928	2,265	11	39,047
Vehicles expenses	3,328		2,179	292	5,799
Publicity and advertising			55,883		55,883
Taxes, rates and contributions	14,300	2,059	448	18,152	34,959
Insurance	4,261	81	1,630	275	6,247
Travelling	180		573	305	1,058
Export and import			7,565	58	7,623
Supplies and chemicals	343				343
Miscellaneous	2,541	3,090	698	180	6,509
TOTAL	380,268	28,382	459,251	63,273	931,174

	9/30/2011 (three-month)				Total
	Production expenses	Cost of services	Selling expenses	General and administrative expenses	
Remuneration to members of the Board of Directors and members of the statutory Audit Committee				2,596	2,596
Fees and compensation for services	25,714		67,403	6,431	99,548
Payroll, bonus and social security charges	110,844	11,727	34,946	25,378	182,895
Depreciation of property, plant and equipment	25,412	3,431	1,475	715	31,033
Amortization of intangible assets	62			123	185
Provision for bad debts			749		749
Freights	72,048		151,754		223,802
Maintenance and repair	10,793	1,206	1,770	144	13,913
Office and communication	242		75	306	623
Fuel, gas and energy	31,530	3,649	2,259	12	37,450
Vehicles expenses	2,022		1,677	235	3,934
Publicity and advertising			47,720		47,720
Taxes, rates and contributions	14,532	2,479	393	15,805	33,209
Insurance	3,235	74	1,334	210	4,853
Travelling	215	19	425	93	752
Export and import	3		4,224	30	4,257
Harvest expenses	86				86
Supplies and chemicals	85				85
Miscellaneous	2,262	2,225	577	2,251	7,315
TOTAL	299,085	24,810	316,781	54,329	695,005

22. FINANCIAL COST

	9/30/2012 Nine-month	9/30/2011 Nine-month	9/30/2012 Three-month	9/30/2011 Three-month
Senior Notes and long-term loans interest (1)	87,885	79,797	29,292	27,430
Other loans interest	9,185	7,531	3,523	2,382
Other interests	8,332	4,394	3,442	862
Total	105,402	91,722	36,257	30,674

- (1) Includes 21,964 and 23,683 for the nine month periods ended September 30, 2012 and 2011, respectively, related to adjustments to present value of debt.

23. OTHER GAINS AND LOSSES

	<u>9/30/2012</u> <u>Nine-month</u>	<u>9/30/2011</u> <u>Nine-month</u>	<u>9/30/2012</u> <u>Three-month</u>	<u>9/30/2011</u> <u>Three-month</u>
Gain on sale of property, plant and equipment	6,374	2,190	1,995	907
Charges to freighters	1,568	2,404	344	916
Judicial claim earned	3,992		3,992	
Reversal (charge) of provision for litigation and other expenses	2,122	1,682	(772)	1,342
Recovery of private bonds	3,731		3,731	
Royalties and licenses	35	29	6	12
Insurance recovery	64	255	8	254
Recovery of judicial claims		3,593		3,226
Dividends earned		531		531
Reversal of valuation allowance for other assets		4		
Price adjustment in the sale of subsidiary company		(1,370)		(560)
Donations	(982)	(841)	(539)	(287)
Depreciation of investment property	(127)	(32)	(42)	(15)
Miscellaneous	1,035	(1,726)	857	(734)
Total – net gain	<u>17,812</u>	<u>6,719</u>	<u>9,580</u>	<u>5,592</u>

24. INCOME TAX AND ALTERNATIVE MINIMUM INCOME TAX

	<u>9/30/2012</u> <u>Nine-month</u>	<u>9/30/2011</u> <u>Nine-month</u>	<u>9/30/2012</u> <u>Three-month</u>	<u>9/30/2011</u> <u>Three-month</u>
Current income tax	(18,197)	(28,059)	(5,419)	(16,704)
Tax loss carry-forwards for the period	45,865	7,935	10,240	(6,026)
Net change in temporary differences	(276)	21,848	782	17,232
Subtotal	<u>27,392</u>	<u>1,724</u>	<u>5,603</u>	<u>(5,498)</u>
Valuation allowance on alternative minimum income tax and deferred income tax	(11,303)	(8,704)	(8,772)	(2,266)
Total	<u>16,089</u>	<u>(6,980)</u>	<u>(3,169)</u>	<u>(7,764)</u>

The reconciliation of income tax expense to the amount derived by applying the applicable statutory income tax rate to income before income tax and alternative minimum income tax for the period is as follows:

	<u>9/30/2012</u> <u>Nine-month</u>	<u>9/30/2011</u> <u>Nine-month</u>	<u>9/30/2012</u> <u>Three-month</u>	<u>9/30/2011</u> <u>Three-month</u>
Net (loss) income before income tax and alternative minimum income tax	(132,719)	5,436	(17,784)	35,035
Statutory income tax rate	35%	35%	35%	35%
Income tax at statutory income tax rate	46,452	(1,903)	6,224	(12,262)
Permanent differences	(19,060)	3,627	(621)	6,764
Valuation allowance on alternative minimum income tax and deferred income tax	(11,303)	(8,704)	(8,772)	(2,266)
Total	16,089	(6,980)	(3,169)	(7,764)

25. CHANGES IN WORKING CAPITAL

	<u>9/30/2012</u>	<u>9/30/2011</u>
Trade accounts receivable	(73,823)	(103,208)
Other receivables	(20,635)	(36,319)
Tax credits	22,531	77,418
Inventories	(13,421)	(61,267)
Trade payables	253,019	167,885
Accrued salaries, wages and payroll taxes	21,893	16,950
Taxes payable and accrual for tax relief	(12,541)	(8,375)
Advances from customers	8,865	9,701
Provisions	773	(945)
Other liabilities	(769)	910
Total	185,892	62,750

26. PLEDGED AND RESTRICTED ASSETS

Certain assets owned by the Company are pledged as collateral for bank and financial liabilities, notes payable, and tax debt (tax régime for promoted activities) for a total amount of 82,009 as of September 30, 2012 (57,069 as of December 31, 2011 and 28,062 as of January 1st, 2011). Detail of pledged assets is as follows:

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
Trade accounts receivable	11,890		1,982
Inventories	73,903	16,477	16,025
Property, plant and equipment	4,348	10,370	8,669
Equity value of holding in subsidiary company Promas S.A.	72,331	71,339	77,601

The Company also has pre-export credit lines in order to finance exports, which have as collateral, according to each case, a trust set up over the collections obtained from sales to the domestic retail market, inventories and the assignment of purchase orders of the subsidiary company Leitesol I.C.S.A. The outstanding balance of such debt amounts to 17,112 as of September 30, 2012, 37,304 as of December 31, 2011 and 17,351 as of January 1st, 2011.

Additionally, as of September 30, 2012 there were other receivables – guarantee deposits (current and non-current) for an amount of 688 (3,543 as of December 31, 2011 and 3,941 as of January 1,

2011) in guarantee of financial and commercial transactions and restricted assets disclosed in caption “other receivables – other” (current) for 1,415 as of September 30, 2012 (221 as of December 31, 2011 and 373 as of January 1st, 2011).

See also commitments and collaterals granted by the stockholders for the financial debt described in Note 13.1.1 and 13.1.3.

27. RELATED PARTIES OUTSTANDING BALANCES

Company	Other financial assets (current)		Trade account receivables (current)		Other receivables (current) 1/1/2011
	9/30/2012	9/30/2012	12/31/2011	1/1/2011	
Afianzar S.G.R.			1	1	
Danone Argentina S.A. (1)			95,074	101,092	111,773
Fideicomiso Formu				52	35
Frigorífico Nueva Generación S.A.			402	132	41
Juan Rocca S.R.L.				35	
Logística La Serenísima S.A.			112,402	72,714	54,524
Los Toldos S.A.	1,381		99	229	104
Masleb S.R.L.			11		
TOTAL		1,381	207,989	174,255	166,477

(1) Includes receivables arising from sales of raw milk purchased for and on behalf of Danone Argentina S.A. by 72,408 at September 30, 2012, 83,850 at December 31, 2011 and 88,902 at January 1st, 2011.

Company	Trade payable (current)			Borrowings (current)			Other Liabilities (current) 1/1/2011
	9/30/2012	12/31/2011	1/1/2011	9/30/2012	12/31/2011	1/1/2011	
Afianzar S.G.R.	18	11					
Danone Argentina S.A.	20,103	30,959	24,067				8
Frigorífico Nueva Generación S.A.			2				
Juan Rocca S.R.L.				1,261	1,153	1,065	
Logística La Serenísima S.A.	143,617	89,343	60,861				
Los Toldos S.A.	532	337	129				
Masleb S.R.L.	113	172	148				
TOTAL	164,383	120,822	85,207	1,261	1,153	1,065	8

28. RELATED PARTIES OPERATIONS

Transactions with related parties for the nine-month periods ended September 30, 2012 and 2011 were as follows:

	<u>9/30/2012</u>	<u>9/30/2011</u>
<u>Revenues</u>		
Afianzar S.G.R.	2	2
Danone Argentina S.A.	148,805	138,044
Fideicomiso Formu	445	310
Frigorífico Nueva Generación S.A.	375	247
José Mastellone		27
Logística La Serenísima S.A.	15,837	13,820
Los Toldos S.A.	417	393
Pascual Mastellone		13

	<u>9/30/2012</u>	<u>9/30/2011</u>
<u>Purchase of goods and services</u>		
Afianzar S.G.R.	63	
Danone Argentina S.A.	58,283	70,482
Logística La Serenísima S.A.	291,862	210,379
Los Toldos S.A.	2,703	2,066
Masleb S.R.L.	1,148	1,524
<u>Investment income</u>		
Frigorífico Nueva Generación S.A.		28
Los Toldos S.A.	19	
<u>Financial cost</u>		
Fideicomiso Formu	3,264	650
Juan Rocca S.R.L.	132	86
<u>Other gain and losses</u>		
Danone Argentina S.A.	732	531
Logística La Serenísima S.A.	2,338	1,411
<u>Purchase of property, plant and equipment</u>		
Logística La Serenísima S.A.	1,627	

During the nine-month periods ended September 30, 2012 and 2011, the Company paid a total of 44,455 and 30,224, respectively, in concept of remuneration and fees to members of the Board of Directors and executive officers. The Company does not provide its Directors or executive officers with any type of pension, retirement or similar benefits.

29. FINANCIAL INSTRUMENTS

29.1 – Capital management

The Company manages its capital in order to maximize its shareholders' return, by optimization of debt and equity balances according to its business plan. For that end, it takes part - directly or through its subsidiaries - in operations that involve financial instruments, which can give rise to several risks.

The Company is not subject to any requirement of capital settled externally.

Capital structure and debt ratio

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
Debt (1)	1,077,145	939,737	794,740
Cash and cash equivalent	172,196	64,101	39,907
Net debt	904,949	875,636	754,833
Equity	686,129	801,638	813,637
Indebtness ratio	1.32	1.09	0.93

(1) Debt is defined as current and non-current borrowings, as detailed in Note 13.

29.2 – Financial instruments categories

Financial instruments were classified according to IFRS 7 in the following categories:

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
<u>Financial assets</u>			
Amortized cost:			
Cash and cash equivalent	38,438	43,768	36,907
Other financial assets	15,750	11,822	2,110
Trade accounts receivable	697,603	628,385	469,862
Tax credits	37,984	60,515	90,304
Other receivables	58,324	50,656	42,346
At fair value with changes to profit and loss			
Cash and cash equivalent	133,758	20,333	3,000
	<u>981,857</u>	<u>815,479</u>	<u>644,529</u>
	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
<u>Financial liabilities</u>			
Amortized cost:			
Trade payables	931,688	678,669	531,983
Borrowings	1,077,145	939,737	794,740
Other liabilities	314,525	286,478	254,412
	<u>2,323,358</u>	<u>1,904,884</u>	<u>1,581,135</u>

29.3 – Risk management

The Company and its subsidiary companies are exposed to several risks derived from the ordinary course of business, from the debt taken in order to finance such operations and from the nature of the financial instruments that the Company has. Among the major risks that the Company is exposed to are foreign exchange risk, interest rate risk, credit risk and liquidity risk.

It is not a practice of the Company and its subsidiaries to trade financial instruments for speculative purposes. As of September 30, 2012, December 31, and January 1st, 2011 there were no outstanding derivative financial contracts.

29.4 – Management of foreign exchange risk

The Company has assets and liabilities and performs transactions in foreign currency, consequently exposures to exchange rate fluctuations are generated.

Balances of assets and liabilities denominated in foreign currency, considering as such currencies that are different from the functional currency of each company, are the following:

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
Assets			
United States Dollar	77,783	113,725	69,871
Euro	121	835	1,379
Brazilian Reais	64,741	65,512	72,320
Liabilities			
United States Dollar	1,160,539	1,051,740	977,976
Euro	2,840	206	171
Brazilian Reais	23,820	16,206	15,955
Danish Krone			190
Net currency exposure	(1,044,554)	(888,080)	(850,722)

Foreign currency sensitivity analysis

Considering the definition of functional currency for each company, the Company made transactions with foreign currency mainly in United States Dollar, Euro and Brazilian Reais.

The impact of each 1% increase in the exchange rate of foreign currency in Argentina Pesos is as follows:

	Profit (Loss)		
	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
Impact for each 1% increase in the exchange rate of foreign currency in thousand of Argentine pesos	(10,446)	(8,881)	(8,507)

The Company estimates that the risk emerging from this exposure to devaluation is mitigated by the fact that, directly or through subsidiaries, there are sales denominated in foreign currencies (principally exports from Argentina and sales made in the Brazilian domestic market through the subsidiary Leitesol) which are summarized below for each of the periods indicated:

	<u>9/30/2012</u> <u>(nine months</u> <u>period)</u>	<u>Fiscal</u> <u>year</u> <u>2011</u>	<u>Fiscal</u> <u>year</u> <u>2010</u>
Exports and foreign sales (consolidated amounts)	618,806	870,745	498,736

The Company understands that, for the reasons above outlined, it has a natural (although imperfect) coverage for the devaluation risk. Notwithstanding that, the Company, through the relevant areas, performs a permanent evaluation of these risks, in order to minimize it using the available alternatives.

29.5 – Management of the interest rates risk

The Company performs borrowings transactions for both fixed and variable interest rates. The outstanding debt bearing variable interest rate as of September 30, 2012 amounted to 183,683 (contractual amounts), corresponding to tranche A of its loan debt and to the Senior Notes Series D, in both cases, maturing in 2015. Both loans bear a floating interest rate based on LIBO plus a spread, provided that total rate shall not exceed 6% per annum (for the second semester of 2012 rate determined was 3.23% annual). Consequently, the highest impact that the Company could suffer in case of interest rate increases applicable to this debt would be of 2.77%, or approximately 5,088.

At period or year-end, the Company's net exposure to interest rates over financial assets and liabilities is the following:

Features	Net financial assets (liabilities)		
	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
Non-interest bear	(412,579)	(161,321)	(169,715)
Fixed-rate financial instruments	(902,556)	(800,336)	(623,026)
Variable-rate financial instruments	(26,366)	(127,748)	(143,865)
	<u>(1,341,501)</u>	<u>(1,089,405)</u>	<u>(936,606)</u>

29.6 – Management of the credit risks

Credit risk refers to risk arising from the possibility that a part fails to comply with its contractual obligations resulting in a loss to the Company or its subsidiaries. The greatest risk arises from trade accounts receivable. The Company considers that this risk is significantly limited by several factors:

- sales in the domestic markets of Argentina and Brazil are highly diversified to a large number of customers in different locations. At the same time, due to the nature of the products, sales operations are conducted on an ongoing basis, making it easier to track the status of the client. For larger customers, there is individual monitoring. In the year 2011 and the nine-month period ended September 30, 2012, no single customer sales represented more than 10% of total revenues of each year or period. Receivables from customers in receivership and in bankruptcy have been reclassified to other receivables and adequately provisioned.
- Exports to third parties take place almost exclusively through letters of credit confirmed locally.

Trade accounts receivable and other receivables are exposed to their nominal values less the related provisions for doubtful accounts, regardless of the guarantees covering certain accounts receivable. These balances do not differ significantly from their fair values.

29.7 – Management of liquidity risk

The Board of Directors has the final responsibility on managing liquidity risk, having established a suitable framework in order for the Company's management to be able to handle requirements of financing for short, medium and long term and liquidity requirements. The Company manages liquidity risk by maintaining reserves and appropriate level of financial borrowings, and continuously monitoring future and real cash flows, and reconciling the maturity profile of financial assets and liabilities.

The following table details the due date of the Company's financial liabilities as from each period or year end. The amounts presented are the contractual cash flows without discount.

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
Less than three months	1,235,470	898,541	758,134
Between three months and a year	267,705	159,593	53,276
Between one and five year	551,284	515,409	455,395
More than five years	355,693	440,062	457,958
	<u>2,410,152</u>	<u>2,013,605</u>	<u>1,724,763</u>

The following table details the expected cash flows as from each period or year end.

	<u>9/30/2012</u>	<u>12/31/2011</u>	<u>1/1/2011</u>
Less than three months	890,768	716,662	593,442
Between three months and a year	26,845	24,111	10,192
Between one and five years	63,730	50,537	39,177
More than five years	514	24,169	1,718
	<u>981,857</u>	<u>815,479</u>	<u>644,529</u>

29.8 – Fair value of financial instruments

Fair value of financial instruments measured at amortized cost

Except for the following, the Board of Directors considers that outstanding balances of financial assets and liabilities included in the financial statements represent their approximate fair value at the end of period or year.

	<u>9/30/2012</u>		<u>12/31/2011</u>		<u>1/1/2011</u>	
	Book value	Fair value	Book value	Fair value	Book value	Fair Value
Senior Notes due 2018	610,536	521,280	542,062	530,218	485,651	516,256

30. SEGMENT INFORMATION

IFRS 8 requires operating segments to be identified on the basis of internal reports regarding components of the Company that are regularly reviewed by the Board of Directors in order to allocate resources to the segments and to assess their performance.

The accounting policies used for the preparation of the information for the segments that are reported are the same that the Company's accounting policies described in Notes 2 and 3.

The Company's reportable segments under IFRS 8 are as follows:

- **Dairy products:** Includes the sales of products manufactured with the raw milk purchased by the Company directly to dairy farmers located in Argentina and, to a lower extent, to other dairy companies. Such sales are made in the Argentine domestic market (mainly retailers and public agencies), in the Brazilian domestic market (retailers) and the international markets (exports to third parties).
- **Olive products:** includes the sale (mostly in the international markets) of olive oil processed from the harvest of olive trees of the subsidiary Promas S.A., as well as production purchased to third parties.
- **Other:** Includes principally services related to the transportation of raw milk and other associated to the coordination of such transport (purchases and sales of trucks, spare parts, etc.).

Information	9/30/2012			
	Dairy	Olive	Other	Total
Revenue	5,235,600	1,400	250,543	5,487,543
Net loss for the period	(98,863)	(15,299)	(2,468)	(116,630)
Assets allocated to the business lines	2,965,008	88,879	141,763	3,195,650
Liabilities allocated to the business lines	2,409,217	10,066	90,228	2,509,511
Additions to property, plant and equipment	148,544	105	9,632	158,281
Depreciation of property, plant and equipment	(73,532)	(2,469)	(3,127)	(79,128)
Amortization of intangible assets	(559)			(559)
Depreciation of investment property	(127)			(127)
Net domestic revenue	4,616,794	1,400	250,543	4,868,737

Information	9/30/2011			
	Dairy	Olive	Other	Total
Revenue	4,232,133	8,979	196,165	4,437,277
Net (loss) income for the period	4,118	(7,322)	1,660	(1,544)
Assets allocated to the business lines	2,783,613	92,287	80,298	2,956,198
Liabilities allocated to the business lines	2,085,217	11,217	55,952	2,152,386
Additions to property, plant and equipment	80,525	493	3,680	84,698
Additions to intangible assets	15			15
Depreciation of property, plant and equipment	88,265	2,527	987	91,779
Amortization of intangible assets	557			557
Depreciation of investment property	32			32
Net domestic revenue	3,706,875	8,979	196,165	3,912,019

Additionally, the Board of Directors reviews the information based on the following geographical segments:

Period	Revenue		
	Domestic market	Exports	Total
9/30/2012	4,868,737	618,806	5,487,543
9/30/2011	3,912,019	525,258	4,437,277

31. RECONCILIATION OF INTERNATIONAL FINANCIAL REPORTING STANDARDS TO ARGENTINE ACCOUNTING STANDARDS EXCEPT FOR RESOLUTIONS N° 26 AND 29

Reconciliations between equity as determined in accordance with the IFRS used for the preparation of the current interim financial statements (described in Notes 2 and 3 to these interim consolidated financial statements) and the amount of equity that would have been determined should the Argentine accounting standards (Technical Resolutions issued by the F.A.C.P.C.E. other than Technical Resolutions N° 26 and 29) have been applied as of two dates: last fiscal year-end (December 31, 2011) and the date of transition to IFRS (January 1st, 2011), are presented below.

	<u>12/31/11</u>	<u>1/1/11</u>
Total equity according to IFRS	801,648	813,647
Non-controlling interests	(10)	(10)
Equity according to IFRS attributable to owners of the parent	801,638	813,637
Reconciling items:		
<u>Ref.</u>		
2. Inventories and spare parts and supplies	28,401	22,321
3. Property, plant and equipment	(520,049)	(550,635)
4. Deferred income tax	193,512	228,076
Net equity according to Argentine GAAP	503,502	513,399

A reconciliation between total comprehensive loss for the nine-month period ended on September 30, 2011 determined in accordance with the IFRS used for the preparation of the current interim consolidated financial statements and the net loss for such period should the Argentine accounting standards have been applied, are also presented below.

	<u>9/30/11</u>
Total comprehensive loss for the period	(9,835)
Other comprehensive loss for the period	
<u>Ref.</u>	
1. Translation adjustments of foreign subsidiaries operations	8,291
Net loss for the period according to IFRS	(1,544)
Reconciling items:	
2. Inventories and spare parts and supplies	148
3. Property, plant and equipment	23,501
4. Deferred income tax	(24,038)
1. Translation adjustments of foreign subsidiaries operations	(8,291)
Net result for the period according to Argentine GAAP	(10,224)

Explanation of the reconciling items:

1. Translation adjustments of foreign subsidiaries operations

This item includes the reclassification of the exchange differences derived from the translation of assets and liabilities of foreign subsidiaries operations, which are recorded in the income of the year in accordance with Argentine accounting standards, and, as per IAS 21, they are disclosed under other comprehensive income.

2. Inventory, spare parts and supplies

In accordance with Argentine accounting standards, inventory, spare parts and supplies were valued at their replacement or reproduction cost, which did not exceed their estimated recoverable value at each year end. In accordance with IFRS, these items are valued at their cost, which do not exceed their estimated recoverable value.

3. Property, plant and equipment

In accordance with Argentine accounting standards, property, plant and equipment were valued at cost as restated to reflect the effects of inflation, net of their accumulated depreciation, which did not exceed their recoverable value at each year end. Following the application of IFRS 1 (paragraph D5 of appendix D), the Company elected, at the date of transition to IFRS, to value certain items of property, plant and equipment (properties) at their fair value and use that fair value as their deemed cost at that date. The fair value was determined based on an estimate performed by an independent valuation appraiser. As of that date, and in accordance with IFRS, the Company elected to value these items at their cost, which does not exceed their estimated recoverable value.

4. Deferred tax

In accordance with Argentine accounting standards, the Company had considered the residual value of the restatement of property, plant and equipment balances to reflect the impact of inflation as a permanent difference for deferred taxation purposes. As per the International Accounting Standard (“IAS”) 12, this difference is temporary in order to determine the deferred income tax; therefore, the Company recorded such deferred tax liability. Likewise, the Company recorded the deferred tax liability that arose from the difference in valuation of property, as stated in previous paragraph 3. Additionally, the Company has considered the effect of the adjustments included in previous paragraph 2 on the deferred tax, considering the income tax rate in force.

Reconciling items between cash and cash equivalents for the nine-month period ended September 30, 2011 and the totals for the activities (operating, investing and financing) that cause changes during the period, determined in accordance with the IFRS used for the preparation of the current financial statements, and the same lines should Argentine accounting standards have been applied, are not material; consequently such reconciliations is not presented.

In preparing the reconciliations described in the preceding paragraphs, the Company has considered, those IFRS that are deemed to be applied in financial statements for the fiscal year ending December 31, 2012, the first fiscal year in which application of IFRS is mandatory. It should be mentioned that items and figures included in such reconciliations could be modified if the IFRS in force as of that date were different from the ones considered in their preparation.

32. APPROVAL OF THESE FINANCIAL STATEMENTS

These interim consolidated financial statements were approved by the Board of Directors and authorized to be issued on November 14, 2012.



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INDEPENDENT AUDITORS' LIMITED REVIEW REPORT

To the Board of Directors of
Mastellone Hermanos Sociedad Anónima
Encarnación Ezcurra 365/375 – 2° Floor – Suite 308
City of Buenos Aires

1. We have reviewed the accompanying interim consolidated financial statements of Mastellone Hermanos Sociedad Anónima (also referred to as “Mastellone Hermanos Sociedad Anónima” or the “Company”) and its consolidated subsidiaries (subsidiaries detailed in Note 2.4 to the interim consolidated financial statements) which comprise the consolidated statement of financial position as of September 30, 2012 and the related consolidated statements of comprehensive income, changes in equity and cash flows, with their Notes 1 to 32 (a summary of significant accounting policies is disclosed in Notes 2 and 3) for the nine-month period ended September 30, 2012.

The figures and other information for the fiscal year ended December 31, 2011 and as of January 1, 2011 (the latter being the date of transition to the International Financial Reporting Standards) and for the nine-month period ended on September 30, 2011 are an integral part of these interim consolidated financial statements and are intended to be read only in relation to those financial statements.

The Company’s Board of Directors is responsible for the preparation and fair presentation of the financial statements of the Company in accordance with International Financial Reporting Statements adopted by the Argentine Federation of Professional Councils in Economic Sciences as accounting standards and incorporated by the National Securities Commission to its regulations, as they were approved by the International Accounting Standard Board (IASB), and, therefore is responsible for the preparation and presentation of the interim consolidated financial statements attached, in accordance with International Financial Reporting Standard 34 , “Interim Financial Reporting”. Moreover, the Board of Directors is responsible for the existence of an internal control system that is considered necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. Our responsibility is to issue a limited review report on the interim consolidated financial statements identified in the first paragraph of this section, based on the review carried out pursuant to the scope of work outlined in section 2.

2. We conducted our review in accordance with Technical Resolution N° 7 issued by the Argentine Federation of Professional Councils in Economic Sciences, applicable to reviews on Interim Financial Information. These standards determine a scope which is substantially less than the application of all the auditing procedures necessary to be able to issue an audit opinion on the financial statements taken as a whole. Those standards basically consist of applying analytical procedures on amounts included in the interim financial statements and of making

inquiries of persons responsible for preparing the information included in the financial statements. Consequently, we do not express an opinion on the Company's consolidated financial position at September 30, 2012, or the consolidated comprehensive income, the consolidated changes in equity and the consolidated cash flows for the nine-month period then ended.

3. As indicated in note 2.1 to the interim consolidated financial statements mentioned in the first paragraph, section 1 of this report, these statements have been prepared in conformity with International Accounting Standard 34, "Interim Financial Reporting", this being the first fiscal year of application of the International Financial Reporting Standards. The effects of changes caused by the application of this new accounting basis are presented in Note 31 to the interim consolidated financial statements. The items and figures included in the reconciliations presented in such note may vary as a result of changes in the International Financial Reporting Standards finally applied, and may only be deemed final upon preparation of the annual financial statements for the fiscal year in which they are applied for the first time.
4. Based on our review performed with the scope described in section 2 of this report, we are in a position to report that nothing has come to our attention that causes us to believe that a material amendment should be made to the interim consolidated financial statements of Mastellone Hermanos Sociedad Anónima identified in the first paragraph, section 1. in order for them to be presented in accordance with International Financial Reporting Standard 34.
5. As a part of our work, the scope of which is described in section 2, we have reviewed the Consolidated Informative Summary required by the National Securities Commission and prepared by the Company's Board of Directors on which, in what is subject of our competence, we have no observations to report.
6. This report and the interim consolidated financial statements referred to in section 1, have been translated into English for the convenience of English-speaking readers. The accompanying interim consolidated financial statements are the English translation of those originally issued by Mastellone Hermanos Sociedad Anónima in Spanish and presented in accordance with IAS 34.

City of Buenos Aires, Argentina.
November 14, 2012

DELOITTE S.C.

José E. Lema (Partner)